

GEORGIA – Tractors and Mowers

Contract Number:	99999-001-SPD0000177-0026
Contract Period:	June 1, 2021 – May 31, 2023
Eligibility:	<p>Mandatory source for State of Georgia governmental agencies including but not limited to state offices, agencies, boards, bureaus, commissions, institutions, public colleges, and universities. The statewide contract is also available to local government, municipalities, cities, townships, counties, public school districts, and other political subdivisions of the State of Georgia.</p> <p>Federal agencies, corporations, non-profit, private K-12 schools, private colleges, and universities are NOT eligible to use this contract.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contracts expire whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Your local **John Deere Dealer** will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	Optional delivery fee of \$4 per loaded mile is allowed for the delivering dealer. This fee is <u>not</u> per machine; it's per load. Use Google Maps to calculate the mileage. The fee should be shown as a separate line item on the quote and/or the purchase order.
Financing	Not Allowed.
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.

<p>Multiple Unit Discount</p>	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below.</p> <p>3-4 units - 1%</p> <p>5-6 units - 2%</p> <p>7-8 units - 3%</p> <p>9 units or more - 4%</p>
<p>Open Market Offered by John Deere (listed in the price book)</p>	<p>Allowed: Open Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
<p>Open Market Offered by Dealer (not listed in the price book)</p>	<p>Allowed: Open Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
<p>Payment and Remittance</p>	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
<p>Substitution</p>	<p>Government Sales must contact the state for approval.</p>
<p>Trade-in</p>	<p>Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.</p>

Price Structure

<u>Product Description</u>	<u>Discount off MSRP</u>	<u>Price Page Date</u>
Commercial Walk-Behind Mowers	22%	01Feb23
Commercial Zero Turn Mowers	22%	01Feb23
Commercial Front Mowers	22%	01Feb23
Commercial Wide Area Mowers	22%	01Feb23
Equipment for Commercial Mowing	22%	01Feb23
Compact Utility Tractors	17%	01Feb23
Equipment for Compact Utility Tractors	17%	01Feb23
G&T – Reel Mowers	23%	01Feb23
G&T – Special Application Mowers	23%	01Feb23
G&T – Special Application Vehicles	23%	01Feb23
G&T – Aercore	23%	01Feb23
G&T – Debris Maintenance	23%	01Feb23
G&T – Fleet Management	12%	01Feb23
Ag Tractors 5050E, 5060E, 5067E, 5075E	13%	01Feb23
Ag Tractors 5090E, 5090EL, 5100E	18%	01Feb23

Ag Tractors 5000Ms, ENs, GLs, GNs, GVs, MHs, MLs	21%	01Feb23
Ag Equipment 6000 Series Tractors	23%	01Feb23
Ag Equipment – Material Handling, Cutters, and Shredders	23%	01Feb23

Contract updates

March 1, 2023 – Updated all price pages.

June 1, 2021 – New contract announced.