

GEORGIA - Tractors and Mowers

Contract Number:	99999-001-SPD0000102
Contract Period:	August 1, 2014 - July 31, 2021
Eligibility:	Mandatory sources include State of Georgia governmental agencies including but not limited to state offices, agencies, boards, bureaus, commissioners, institutions, colleges and universities. The statewide contract is also available to state authorities, local government, municipalities, cities, townships, counties and other political subdivisions of the State of Georgia.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contracts expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Your local **John Deere Dealer** will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	No fees may be charged.
Financing	Leasing allowed on this contract. Must use the Georgia approved leasing document. Contact John Deere Finance (JDF) with any questions. Financing not allowed on this contract.
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Multiple Unit Discount	For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the

	<p>total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below.</p> <p>3-4 units - 1%</p> <p>5-6 units - 2%</p> <p>7-8 units - 3%</p> <p>9 units or more - 4%</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>
<p>Open Market Offered by John Deere (listed in the price book)</p>	<p>Allowed: Open Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
<p>Open Market Offered by Dealer (not listed in the price book)</p>	<p>Allowed: Open Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
<p>Payment and Remittance</p>	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
<p>Substitution</p>	<p>Government Sales must contact the state for approval.</p>
<p>Trade-in</p>	<p>Allowed: Items must be clearly on the purchase order or quote as Trade-in. The agency and the dealer determine the trade-in value.</p>

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment	18%	05Mar19
L30	Garden Tractors & Equipment	18%	18Mar19
L35	Equipment for Lawn & Garden Tractors	18%	15Mar19
C10	Commercial Walk-Behind Mowers & Equipment	23%	18Feb19
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	22Feb19
C15	Commercial Front Mowers & Equipment	23%	15Feb19
C18	Commercial Wide Area Mowers & Equipment	23%	06Feb19
C20	Compact Utility Tractors & Equipment	17%	08Apr19
C21	Equipment for Commercial Mowers	23%	11Mar19
C25	Equipment for Compact Utility Tractors	17%	09Apr19
A2	Tractors (5000 Series)	18%	01Apr19
A2	Tractors (6000 - 9000 Series)	23%	01Apr19
A9	Implements & Equipment	23%	01Apr19
G10	Reel Mowers & Equipment	22%	22Mar19
G15	Special Application Mowers & Equipment	22%	04Mar19

G20	Special Application Vehicles & Equipment	22%	11Mar19
G25	Aeration & Equipment	22%	04Mar19
G30	Debris Maintenance & Equipment	22%	21Mar19
G35	Fleet Management	22%	01Nov18

Contract updates

August 1, 2020 – Contract extension through July 31, 2021.

July 31, 2019 – Contract extension through July 31, 2020. Updated price pages. Added Price Tab G35.

July 31, 2018 – Contract extension through July 31, 2019. Updated prices pages. Added Price Tab C21.

October 24, 2017 - Updated price pages.

August 1, 2016 - Contract extension through July 31, 2018.

April 15, 2016 - Complete Price Update

December 17, 2015 - Added 6000E tractors and changed discount on C10 from 13% to 23%.

July 15, 2015 - Updated all Price Pages

February 25, 2015 - Updated ALL Price Pages

December 11, 2014 - Removed Leasing from this contract per GBM