

## GEORGIA - Tractors and Mowers

<b>Contract Number:</b>	99999-001-SPD0000102
<b>Contract Period:</b>	August 1, 2014 - July 31, 2019
<b>Eligibility:</b>	Mandatory sources include State of Georgia governmental agencies including but not limited to state offices, agencies, boards, bureaus, commissioners, institutions, colleges and universities. The statewide contract is also available to state authorities, local government, municipalities, cities, townships, counties and other political subdivisions of the State of Georgia.

### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote. All quotes created in JDQ2 have creation and expiration dates on the upper right-hand corner of the first quote page for your convenience.
Allied (non-Deere)	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Allied.</p> <p>Allied items are implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Allowed with no limit.
Special Delivery Obligations	None
Fees	No fees may be charged.
Leasing	Allowed on this contract. Must use the Georgia approved leasing document. Contact John Deere Finance (JDF) with any questions.

Financing	Not Allowed
Multiple Unit Discount	<p>Multiple Unit Discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units - 1%</p> <p>5-6 units - 2%</p> <p>7-8 units - 3%</p> <p>9 units or more - 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles (provided UV's are on the contract) must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>*Frontier Equipment is excluded from the Multiple Unit Discount.</p>
Non-contract (Deere)	<p>Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Non-contract items are John Deere manufactured implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract
Substitution	Allowed
Trade-in	Allowed. Items must be clearly on the purchase order or quote as Trade-in. The agency and the dealer determine the trade-in value.
Demo	Not allowed on this contract
Miscellaneous	None

Delivery Obligations	None
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment	18%	<a href="#">23Apr18</a>
L30	Garden Tractors & Equipment	18%	<a href="#">19Mar18</a>
L35	Equipment for Lawn & Garden Tractors	18%	<a href="#">05Mar18</a>
C10	Commercial Walk-Behind Mowers & Equipment	23%	<a href="#">01Nov17</a>
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	<a href="#">26Mar18</a>
C15	Commercial Front Mowers & Equipment	23%	<a href="#">01Nov17</a>
C18	Commercial Wide Area Mowers & Equipment	23%	<a href="#">19Feb18</a>
C20	Compact Utility Tractors & Equipment	17%	<a href="#">26Mar18</a>
C21	Equipment for Commercial Mowers	23%	<a href="#">01Nov17</a>
C25	Equipment for Compact Utility Tractors	17%	<a href="#">07May18</a>

A2	Tractors (5000 Series)	18%	<a href="#">23Apr18</a>
A2	Tractors (6000 - 9000 Series)	23%	<a href="#">23Apr18</a>
A9	Implements & Equipment	23%	<a href="#">30Apr18</a>
G10	Reel Mowers & Equipment	22%	<a href="#">24Apr18</a>
G15	Special Application Mowers & Equipment	22%	<a href="#">29Jan18</a>
G20	Special Application Vehicles & Equipment	22%	<a href="#">09Apr18</a>
G25	Aeration & Equipment	22%	<a href="#">19Mar18</a>
G30	Debris Maintenance & Equipment	22%	<a href="#">01Nov17</a>

## Contract updates

July 31, 2018 – Contract extension through July 31, 2019. Updated prices pages. Added Price Tab C21.

October 24, 2017 - Updated price pages.

August 1, 2016 - Contract extension through July 31, 2018.

April 15, 2016 - Complete Price Update

December 17, 2015 - Added 6000E tractors and changed discount on C10 from 13% to 23%.

July 15, 2015 - Updated all Price Pages

February 25, 2015 - Updated ALL Price Pages

December 11, 2014 - Removed Leasing from this contract per GBM