

CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) – UTILITY VEHICLES

Contract Number:	4-18-78-0032B
Contract Period:	January 11, 2018 – August 31, 2021
Eligibility:	<p>State agencies only. Local government agencies are not eligible to use this contract.</p> <p>A local government agency is any city, county, district, other local governmental body, or educational system including the California State University (CSU), the University of California (UC), K-12 public schools, and community colleges empowered to expend public funds.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.</p>
Allied (non-Deere)	<p>Allied equipment is not allowed on this contract.</p> <p>Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Not Specifically Priced (NSP)	<p>NSP items are non-contract items manufactured by John Deere.</p> <p>A NSP item must be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as NSP.</p> <p>Order Limitations:</p> <p>Purchase orders \$250,000 or less - NSP items must not exceed \$5,000.</p> <p>Purchase orders over \$250,000 - NSP items must not exceed 5% of the purchase order or \$25,000 whichever is lower.</p>
Credit Cards	Not allowed on this contract.

Substitution	John Deere must seek written approval from the state prior to substituting.
Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.
Demo	Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual.
Miscellaneous	<p>The State of California requires the following information to be listed on the purchase order before processing:</p> <ul style="list-style-type: none"> Contract Number Itemized pricing for all codes Agency contact name Agency contact telephone number <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as NSP.</p>
Delivery Obligations	None.
Payment Remittance Information	<p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>

Price Structure

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
C39	High Performance Utility Vehicles & Equipment	18%	14Aug17
C40	Mid-Size Crossover Utility Vehicles & Equipment	18%	21Dec17
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	18%	18Dec17
C42	Traditional Utility Vehicles & Equipment	18%	04Sep17
	TS Gator	18%	02Jan18
	TE Gator (Temporary discount through 31Dec19)	25%	02Jan18
C47	HPX Utility Vehicles & Equipment	18%	28Aug17
C48	Utility Vehicles and Equipment	18%	21Dec17

Contract updates

February 18, 2019 – Updated CA Tire Fee to include all motorized equipment.

March 21, 2018 – Added C48 and updated C40, C41 and C42 price pages.