

CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) – LAWN & GROUNDS AND UTILITY TRACTORS

Contract Number:	4-07-51-0019A
Contract Period:	June 28, 2016 – September 30, 2021
Eligibility:	<p>State agencies only. Local government agencies are not eligible to use this contract.</p> <p>A local government agency is any city, county, district, other local governmental body, or educational system including the California State University (CSU), the University of California (UC), K-12 public schools, and community colleges empowered to expend public funds.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.</p>
Allied (non-Deere)	<p>Allied equipment is not allowed on this contract.</p> <p>Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Not Specifically Priced (NSP)	<p>NSP items are non-contract items manufactured by John Deere.</p> <p>A NSP item must be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as NSP.</p> <p>Order Limitations:</p> <p>Purchase orders \$250,000 or less - NSP items must not exceed \$5,000.</p> <p>Purchase orders over \$250,000 - NSP items must not exceed 5% of the purchase order or \$25,000 whichever is lower.</p>
Credit Cards	Not allowed on this contract.

Substitution	John Deere must seek written approval from the state prior to substituting.
Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.
Demo	Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual.
Miscellaneous	<p>The State of California requires the following information to be listed on the purchase order before processing:</p> <ul style="list-style-type: none"> Contract Number Itemized pricing for all codes Agency contact name Agency contact telephone number <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as NSP.</p>
Delivery Obligations	None.
Payment Remittance Information	<p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>

Price Structure

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment (temporary discount through 31Dec20)	24%	12Nov18
L30	Garden Tractors & Equipment	25%	12Nov18

L35	Equipment for Lawn & Garden Tractors	25%	01Nov18
C10	Commercial Walk-Behind Mowers & Equipment	28%	01Nov18
C13	Commercial Zero-Turn-Radius Mowers & Equipment	28%	12Nov18
C15	Commercial Front Mowers & Equipment	28%	01Nov18
C18	Commercial Wide Area Mowers & Equipment	28%	01Nov18
C20	Compact Utility Tractors & Equipment (temporary discount through 31Dec20)	25%	01Nov18
C21	Equipment for Commercial Mowing Product	28%	01Nov18
C25	Equipment for Compact Utility Tractors	25%	12Nov18
G10	Reel Mowers & Equipment	28%	12Nov18
G15	Special Application Mowers & Equipment	28%	02Nov18
G20	Special Application Vehicles & Equipment (TX Turf & ProGators - 26%) (Bunker Rake – 28%)		01Nov18
G25	Aeration & Equipment	28%	01Nov18
G30	Debris Maintenance & Equipment	28%	01Nov18

Contract updates

February 18, 2019 – Updated CA Tire Fee to include all motorized equipment.

February 4, 2019 – Updated all price pages and increased Golf & Turf discounts from 26% to 28%.

September 12, 2017 – Updated contract term and price pages.