



Miscellaneous	<p>The State of California requires the following information to be listed on the purchase order before processing:</p> <ul style="list-style-type: none"> <li>• Contract Number</li> <li>• Itemized pricing for all codes</li> <li>• Agency contact name</li> <li>• Agency contact telephone number</li> </ul> <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Not Specifically Priced (NSP).</p>										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="342 911 1078 1077"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
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Open Market by John Deere (listed in the price book)	<p><b>Allowed:</b> Open Market items (Not Specifically Priced (NSP) items) are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as NSP.</p> <p>Order Limitations:</p> <ul style="list-style-type: none"> <li>• Purchase orders \$250,00 or less – NSP items must not exceed \$5000</li> <li>• Purchase orders over \$250,000 – NSP items must not exceed 5% of the purchase order or \$25,000 whichever is lower.</li> </ul>										
Open Market by Dealer (not listed in the price book)	<p><b>Not allowed.</b></p>										
Payment and Remittance	<p>Credit card payments not allowed.</p>										

	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitution	Government Sales must contact the state for approval.
Trade-In	<b>Allowed:</b> Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

## Price Structure

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment  (temporary discount through 31Dec21)	24%	<a href="#">13Jan20</a>
L30	Garden Tractors & Equipment	25%	<a href="#">13Jan20</a>
L35	Equipment for Lawn & Garden Tractors	25%	<a href="#">09Mar20</a>
C10	Commercial Walk-Behind Mowers & Equipment	28%	<a href="#">10Dec19</a>
C13	Commercial Zero-Turn-Radius Mowers & Equipment	28%	<a href="#">28Feb20</a>
C15	Commercial Front Mowers & Equipment	28%	<a href="#">10Dec19</a>
C18	Commercial Wide Area Mowers & Equipment	28%	<a href="#">10Dec19</a>
C20	Compact Utility Tractors & Equipment  (temporary discount through 31Dec21)	25%	<a href="#">20Apr20</a>

C21	Equipment for Commercial Mowing Product	28%	<a href="#">10Dec19</a>
C25	Equipment for Compact Utility Tractors	25%	<a href="#">12Nov18</a>
G10	Reel Mowers & Equipment	28%	<a href="#">09Mar20</a>
G15	Special Application Mowers & Equipment	28%	<a href="#">03Feb20</a>
G20	Special Application Vehicles & Equipment (TX Turf & ProGators - 26%) (Bunker Rake – 28%)		<a href="#">28Apr20</a>
G25	Aeration & Equipment	28%	<a href="#">08Nov19</a>
G30	Debris Maintenance & Equipment	28%	<a href="#">08Nov19</a>
G35	Fleet Management	15%	<a href="#">08Apr20</a>

### **Contract updates**

January 21, 2021 – Temporary discount extended.

August 17, 2020 – Updated all price pages.

October 2, 2019 – Local Government agencies are now eligible to use the contract.

August 9, 2019 – Updated to new contract summary template.

February 18, 2019 – Updated CA Tire Fee to include all motorized equipment.

February 4, 2019 – Updated all price pages and increased Golf & Turf discounts from 26% to 28%.

September 12, 2017 – Updated contract term and price pages.