

CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) - AGRICULTURAL TRACTORS

Contract Number:	4-07-23-0007C
Contract Period:	February 17, 2017 – February 28, 2022
Eligibility:	<p>State agencies only. Local government agencies are not eligible to use this contract.</p> <p>A local government agency is any city, county, district, other local governmental body, or educational system including the California State University (CSU), the University of California (UC), K-12 public schools, and community colleges empowered to expend public funds.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**. Your local **John Deere Dealer** will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u>. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.</p>
Allied (non-Deere)	<p>Allied equipment is not allowed on this contract.</p> <p>Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Not Specifically Priced (NSP)	<p>NSP items are non-contract items manufactured by John Deere.</p> <p>A NSP item must be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as NSP.</p> <p>Order Limitations:</p> <p>Purchase orders \$250,000 or less - NSP items must not exceed \$5,000.</p> <p>Purchase orders over \$250,000 - NSP items must not exceed 5% of the purchase order or \$25,000 whichever is lower.</p>
Credit Cards	Not allowed on this contract.

Special Delivery Obligations	None.
Fees	<p>California Tire Fee for 5000-9000 Series Tractors at \$1.75 per New Tire</p> <p>Please review the California Tire Fee publication issued by the California Department of Tax and Fee Administration for more details.</p>
Financing	<p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.</p> <p>Not allowed on this contract.</p>
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>
Non-contract (Deere)	<p>NSP items are non-contract items manufactured by John Deere.</p> <p>A NSP item must be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as NSP.</p> <p>Order Limitations:</p> <p>Purchase orders \$250,000 or less - NSP items must not exceed \$5,000.</p> <p>Purchase orders over \$250,000 - NSP items must not exceed 5% of the purchase order or \$25,000 whichever is lower.</p>
Rental	Not allowed on this contract.
Substitution	John Deere must seek written approval from the state prior to substituting.

Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.
Demo	Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual.
Miscellaneous	<p>The State of California requires the following information to be listed on the purchase order before processing:</p> <ul style="list-style-type: none"> Contract Number Itemized pricing for all codes Agency contact name Agency contact telephone number <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as NSP.</p>
Delivery Obligations	None.
Payment Remittance Information	<p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>

Price Structure

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
A2	Tractors (5000-9000 Series) (exclude models 5045E, 5055E, 5065E and 5075E)	28%	11Dec17

A9	Implements & Equipment	28%	18Dec17
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(Rotary Cutters & Scraper Removed from Contract: 609, 709, MX15, HX15, HX20, CX15, CX20 & 1810D C Scraper)

A10	AG Management Solutions (AMS)	28%	11Jan18
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Contract updates

March 19, 2019 - Rotary Cutters (609, 709, MX15, HX15, HX20, CX15, CX20) and 1810D C Scraper removed from contract. Products are no longer manufactured. Price pages were edited to remove these models. The price page date was not changed.

April 19, 2018 - Updated all price pages. Removed the statement, all Attachments for Field Conversion (bundles) must be quoted as NSP. Attachments for Field Conversion (bundles) are now on contract.

March 9, 2018 - Removed models 5045E, 5055E, 5065E and 5075E from contract.

February 17, 2017 - Updated contract period.

August 3, 2016 - GSA Price Page Update - A2, A9, A10

November 19, 2015 - Added 5000 Series Tractors and changed contract end date to November 28, 2016

September 28, 2015 - GSA Price Page Update - A2 (6000 Series only)

April 15, 2015 - GSA Price Page Update - A2, A9, A10

August 16, 2013 - Updated the attachments for field conversion process; Government Sales will no longer process purchase orders for attachments only.

July 29, 2013 - GSA Price Page Update - A2, A9, A10

June 27, 2012 - GSA Extension

January 4, 2012 - GSA Extension

August 22, 2011 - Added information on CA Tire Fee

February 12, 2010 - Removed CA State Agency link