

## CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) - AGRICULTURAL TRACTORS

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|-------------------------|--|
| <b>Contract Number:</b> | 4-07-23-0007C  |
| <b>Contract Period:</b> | February 17, 2017 – February 28, 2022  |
| <b>Eligibility:</b>     | <p>State and Local Government agencies are eligible to use this contract.</p> <p>A local government agency is any city, county, district, other local governmental body, or educational system including the California State University (CSU), the University of California (UC), K-12 public schools, and community colleges empowered to expend public funds.</p> |

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

|                      |   |
|----------------------|---|
| Delivery Obligations | <b>None</b>   |
| Fees                 | <p>California Tire Fee for 5000-9000 Series Tractors at \$1.75 per New Tire</p> <p>Please review the <a href="#">California Tire Fee</a> publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order.</p> |
| Financing            | <b>Not Allowed.</b> Contract prohibits financing.   |
| Machine Hours        | <b>Not Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.   |
| Manuals              | An operator's manual is included with the delivery of the equipment at no charge.   |
| Miscellaneous        | <p>The State of California requires the following information to be listed on the purchase order before processing:</p> <ul style="list-style-type: none"> <li>Contract Number</li> </ul>   |

|   | <ul style="list-style-type: none"> <li>• Itemized pricing for all codes</li> <li>• Agency contact name</li> <li>• Agency contact telephone number</li> </ul> <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Not Specifically Priced (NSP).</p>   |          |                     |     |    |     |    |     |    |                 |    |
|---|--|----------|---------------------|-----|----|-----|----|-----|----|-----------------|----|
| <p>Multiple Unit Discount</p>                               | <p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="342 726 1019 892"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p> | Quantity | Additional Discount | 3-4 | 1% | 5-6 | 2% | 7-8 | 3% | 9 units or more | 4% |
| Quantity  | Additional Discount  |          |                     |     |    |     |    |     |    |                 |    |
| 3-4   | 1%   |          |                     |     |    |     |    |     |    |                 |    |
| 5-6   | 2%   |          |                     |     |    |     |    |     |    |                 |    |
| 7-8   | 3%   |          |                     |     |    |     |    |     |    |                 |    |
| 9 units or more   | 4%   |          |                     |     |    |     |    |     |    |                 |    |
| <p>Open Market by John Deere (listed in the price book)</p> | <p><b>Allowed:</b> Open Market items (Not Specifically Priced (NSP) items) are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as NSP.</p> <p>Order Limitations:</p> <ul style="list-style-type: none"> <li>• Purchase orders \$250,00 or less – NSP items must not exceed \$5000</li> <li>• Purchase orders over \$250,000 – NSP items must not exceed 5% of the purchase order or \$25,000 whichever is lower.</li> </ul>  |          |                     |     |    |     |    |     |    |                 |    |
| <p>Open Market by Dealer (not listed in the price book)</p> | <p><b>Not allowed.</b></p>   |          |                     |     |    |     |    |     |    |                 |    |
| <p>Payment and Remittance</p>                               | <p>Credit card payments not allowed.</p> <p>Remit to Address:<br/> Deere &amp; Company<br/> Ag &amp; Turf CBD &amp; Government Sales<br/> 21748 Network Place<br/> Chicago, IL 60673-1217</p>  |          |                     |     |    |     |    |     |    |                 |    |
| <p>Substitution</p>   | <p>Government Sales must contact the state for approval.</p>   |          |                     |     |    |     |    |     |    |                 |    |

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| Trade-In | <b>Allowed:</b> Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value. |
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## Price Structure

| Price Page Tabs | Product Descriptions   | Discount off MSRP | Price Page Dates |
|-----------------|--|-------------------|------------------|
| A2              | Tractors (5000-9000 Series)<br><br>(exclude models 5045E, 5055E, 5065E and 5075E)  | 28%               | 12Apr19          |
| A9              | Implements & Equipment<br><br>(Rotary Cutters & Scraper Removed from Contract: 609, 709, MX15, HX15, HX20, CX15, CX20 & 1810D C Scraper) | 28%               | 01Apr19          |
| A10             | AG Management Solutions (AMS)  | 28%               | 23Apr19          |

### Contract updates

October 2, 2019 – Local Government agencies are now eligible to use the contract.

August 8, 2019 – Updated price pages.

March 19, 2019 - Rotary Cutters (609, 709, MX15, HX15, HX20, CX15, CX20) and 1810D C Scraper removed from contract. Products are no longer manufactured. Price pages were edited to remove these models. The price page date was not changed.

April 19, 2018 - Updated all price pages. Removed the statement, all Attachments for Field Conversion (bundles) must be quoted as NSP. Attachments for Field Conversion (bundles) are now on contract.

March 9, 2018 - Removed models 5045E, 5055E, 5065E and 5075E from contract.

February 17, 2017 - Updated contract period.

August 3, 2016 - GSA Price Page Update - A2, A9, A10

November 19, 2015 - Added 5000 Series Tractors and changed contract end date to November 28, 2016

September 28, 2015 - GSA Price Page Update - A2 (6000 Series only)

April 15, 2015 -GSA Price Page Update - A2, A9, A10

August 16, 2013 - Updated the attachments for field conversion process; Government Sales will no longer process purchase orders for attachments only.

July 29, 2013 - GSA Price Page Update - A2, A9,A10

June 27,2012 - GSA Extension

January 4, 2012 - GSA Extension

August 22, 2011 - Added information on CA Tire Fee

February 12, 2010 - Removed CA State Agency link