

CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) - AGRICULTURAL & TURF EQUIPMENT

Contract Number:	4-07-23-0007C
Contract Period:	May 1, 2022 – November 28, 2026
Eligibility:	<p>State and Local Government agencies are eligible to use this contract.</p> <p>A local government agency is any city, county, district, other local governmental body, or educational system including the California State University (CSU), the University of California (UC), K-12 public schools, and community colleges empowered to expend public funds.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Your local **John Deere Dealer** will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None
Fees	<p>California Tire Fee All Motorized Vehicles \$1.75 per New Tire (Bunker Rakes, Mowers, CUT & Ag Tractors, Utility Vehicles and ProGators)</p> <p>Please review the California Tire Fee publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order.</p>
Financing	Not Allowed. Contract prohibits financing.
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.

Miscellaneous	<p>The State of California requires the following information to be listed on the purchase order before processing:</p> <ul style="list-style-type: none"> • Contract Number • Itemized pricing for all codes • Agency contact name • Agency contact telephone number <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Not Specifically Priced (NSP).</p>										
Multiple Unit Discount	<p>Sales of 3 or more like <u>self-propelled products</u> sold on the <u>same</u> purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u></p> <ul style="list-style-type: none"> • Riding Lawn Equipment • Commercial Mowers • Compact Tractors • Utility Vehicles (excludes Prognators) • Golf Equipment (includes Prognators) • Ag Tractors <table> <thead> <tr> <th>Quantity</th><th>Additional Discount</th></tr> </thead> <tbody> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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Open Market by John Deere (listed in the price book)	<p>Allowed: Open Market items (Not Specifically Priced (NSP) items) are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as NSP.</p> <p>Order Limitations:</p> <ul style="list-style-type: none"> • Purchase orders \$250,000 or less – NSP items must not exceed \$5000 • Purchase orders over \$250,000 – NSP items must not exceed 5% of the purchase order or \$25,000 whichever is lower. 										
Open Market by Dealer	<p>Not allowed.</p>										

(not listed in the price book)	
Payment and Remittance	<p>Credit card payments not allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitution	Government Sales must contact the state for approval.
Trade-In	Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Product Descriptions	Discount off MSRP	Price Page Dates
<p>Tractors</p> <p>5090E, 5090EL, 5100E</p> <p>(5050E, 50607E, 5067E and 5075E not on contract)</p>	20%	01Nov24
<p>Tractors</p> <p>5000 ENs, GLs, GNs, GV, MLs</p> <p>(5M and 5MH Series not on contract)</p>	23%	01Nov24
<p>Tractors</p> <p>6000 Series</p>	25%	01Nov24

Tractors	25%	01Nov24
7000 – 9000 Series		
Ag Implements & Equipment	25%	01Nov24
Ag Management Solutions (AMS)	Same As Tractor Discount	01Nov24
Lawn Tractors (X300s only) & Equipment	19%	01Nov24
Garden Tractors (X500 and X700) & Equipment	19%	01Nov24
Equipment for Lawn & Garden Tractors	19%	01Nov24
Commercial Walk-Behind Mowers & Equipment	24%	01Nov24
Commercial Quik Trak Mowers & Equipment	24%	01Nov24
Commercial Zero-Turn-Radius Mowers & Equipment	24%	01Nov24
Commercial Front Mowers & Equipment	24%	01Nov24
Commercial Wide Area Mowers & Equipment	24%	01Nov24
Equipment for Commercial Mowing Products	24%	01Nov24
Compact Utility Tractors & Equipment	19%	01Nov24
Equipment for Compact Utility Tractors	19%	01Nov24
Reel Mowers & Equipment	25%	01Nov24
Special Application Mowers & Equipment	25%	01Nov24

Special Application Vehicles & Equipment	25%	01Nov24
Aeration & Equipment	25%	01Nov24
Debris Maintenance & Equipment	25%	01Nov24
Fleet Management	14%	01Nov24
Mid-Size Crossover Utility Vehicles & Equipment	15%	01Nov24
Full-Size Crossover Utility Vehicles & Equipment	15%	01Nov24
Traditional Utility Vehicles & Equipment Excludes GS Gators	18%	01Nov24
HPX Utility Vehicles & Equipment	15%	01Nov24

Contract Updates

June 4, 2025 – Updated all price pages.

December 16, 2024 – Updated MUD language to include equipment categories. No other changes.

October 31, 2024 – Discounts have been updated to align with other federal, state and local contract discounts. Updated price pages.

March 28, 2024 – Updated all price pages. CMAS contracts consolidated into one.

May 9, 2022 – Updated contract end date to November 28, 2026.

October 2, 2019 – Local Government agencies are now eligible to use the contract.