

## ARIZONA Mohave - Utility Vehicles, Tractors, Golf Carts, Grounds Maintenance Vehicles, Equipment and Services

<b>Contract Number:</b>	25D-DEER-0826
<b>Contract Period:</b>	August 26, 2025 – August 25, 2026
<b>Eligibility:</b>	This cooperative purchase contract can be extended to the political subdivisions, cities and counties that have a signed cooperative purchasing agreement with the state. Includes public school districts and community colleges that have a signed cooperative purchase agreement. A member list may be found on Mohave's website, <a href="http://www.mesc.org">www.mesc.org</a> under "Sign Up" - Mohave Members Sign Up

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract # 20E-DEER-0825.

## Contract Details

Delivery Obligations	<p><b><u>All Purchase Orders</u></b> and <b><u>complete detailed quotes</u></b> must be faxed (928-718-3232) or emailed (<a href="mailto:orders@mesc.org">orders@mesc.org</a>) to Mohave for review.</p> <p>Do not perform any work or provide any equipment until <b><u>"MESC Reviewed"</u></b> purchase order is received.</p> <p><b>Training</b> - available via John Deere dealer at price determined by dealer.</p>
Fees	<b>None</b>
Financing	<b>Not Allowed.</b> Contract prohibits financing.
Machine Hours	<b>Not Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.

Manuals	<p>An Operator's Manual and Parts Manual is included with the delivery of the equipment at no charge. These manuals may be provided in paper, electronic or online formats.</p> <p>Dealer will be reimbursed for manuals listed on the quote.</p>										
Miscellaneous	<p><b>Pricing Errors:</b> must be approved by Mohave before offered to any agency.</p>										
Multiple Unit Discount	<p>Sales of 3 or more like <u>self-propelled products</u> sold on the <u>same</u> purchase order are eligible for the multiunit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u></p> <ul style="list-style-type: none"> <li>• Riding Lawn Equipment</li> <li>• Commercial Mowers</li> <li>• Compact Tractors</li> <li>• Utility Vehicles (excludes Prognators)</li> <li>• Golf Equipment (includes Prognators)</li> <li>• Ag Tractors</li> </ul> <table> <thead> <tr> <th>Quantity</th><th>Additional Discount</th></tr> </thead> <tbody> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p><b>Allowed:</b> Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Open Market by Dealer (not listed in the price book)	<p><b>Allowed:</b> Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Payment and Remittance	<p>Credit card payments not allowed.</p> <p>Remit to Address: Deere &amp; Company Ag &amp; Turf CBD &amp; Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										

Substitution	Government Sales must contact the state for approval.
Trade-In	<b>Allowed:</b> Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

## Price Structure

<u>Product Descriptions</u>	<u>Discounts off MSRP</u>	<u>Price Page Dates</u>
Residential Zero Turn Radius Mowers Z300 & Z500	3%	<a href="#">01Feb25</a>
Lawn Tractors S100 – S200 Series Only	3%	<a href="#">01Feb25</a>
Lawn Tractors X300 Series Only	17%	<a href="#">01Feb25</a>
Garden Tractors X500 & X700 Series Only	17%	<a href="#">01Feb25</a>
Equipment for Lawn and Garden Tractors	17%	<a href="#">01Feb25</a>
Commercial Walk-Behind Mowers	17%	<a href="#">01Feb25</a>
Commercial Quik Trak Mowers	17%	<a href="#">01Feb25</a>
Commercial Zero Turn Mowers Z700 Series Only	8%	<a href="#">01Feb25</a>
Commercial Zero Turn Mowers Z900 Series Only	22%	<a href="#">01Feb25</a>
Commercial Front Mowers	22%	<a href="#">01Feb25</a>
Commercial Wide Area Mowers	22%	<a href="#">01Feb25</a>
Equipment for Commercial Mowing	22%	<a href="#">01Feb25</a>

Compact Utility Tractors	17%	<a href="#">01Feb25</a>
Equipment for Compact Utility Tractors	17%	<a href="#">01Feb25</a>
Mid-Size Crossover Utility Vehicles	13%	<a href="#">01Feb25</a>
Full-Size Crossover Utility Vehicles	13%	<a href="#">01Feb25</a>
Traditional Utility Vehicles, <b>Excludes GS Gators</b>	16%	<a href="#">01Feb25</a>
HPX Utility Vehicles	13%	<a href="#">01Feb25</a>
Golf – Reel Mowers	23%	<a href="#">01Feb25</a>
Golf – Special Application Mowers	23%	<a href="#">01Feb25</a>
Golf – Special Application Vehicles	23%	<a href="#">01Feb25</a>
Golf – Aercore	23%	<a href="#">01Feb25</a>
Golf – Debris Maintenance	23%	<a href="#">01Feb25</a>
Golf – Fleet Management	12%	<a href="#">01Feb25</a>
Tractors - 5050E, 5060E, 5067E, 5075E	13%	<a href="#">01Feb25</a>
Tractors – 5090E, 5090EL, 5100E	18%	<a href="#">01Feb25</a>
Tractors - 5000Ms, ENs, GLs, GNs, GVs, MHs, MLs	21%	<a href="#">01Feb25</a>
Tractors - 6000-9000 Series	23%	<a href="#">01Feb25</a>
Material Handling, Cutters, and Shredders	23%	<a href="#">01Feb25</a>

Ag Management Solutions (AMS)	Same As Tractors Discount  4% If Purchased w/o Tractor	<a href="#">01Feb25</a>
Frontier Cutting & Mowing	17%	<a href="#">01Feb25</a>
Frontier Hay & Forage	17%	<a href="#">01Feb25</a>
Frontier Landscape	17%	<a href="#">01Feb25</a>
Frontier Livestock	17%	<a href="#">01Feb25</a>
Frontier Material Handling	17%	<a href="#">01Feb25</a>
Frontier Planting & Seeding	17%	<a href="#">01Feb25</a>
Frontier Snow Equipment	17%	<a href="#">01Feb25</a>
Frontier Sprayers	17%	<a href="#">01Feb25</a>
Frontier Tillage	17%	<a href="#">01Feb25</a>

**Contract Updates**