JOHN DEERE

Last Updated: May 30, 2025

ARIZONA Mohave - Utility Vehicles, Tractors, Golf Carts, Grounds Maintenance Vehicles, Equipment and Services

Contract Number:	20E-DEER-0825
Contract Period:	August 25, 2020 – August 24, 2025
Eligibility:	This cooperative purchase contract can be extended to the political subdivisions, cities and counties that have a signed cooperative purchasing agreement with the state. Includes public school districts and community colleges that have a signed cooperative purchase agreement. A member list may be found on Mohave's website, www.mesc.org under "Sign Up" - Mohave Members Sign Up

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local John Deere Dealer. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract # 20E-DEER-0825.

Contract Details

Delivery Obligations	**All Purchase Orders** and **complete detailed quotes** must be faxed (928-718-3232) or emailed (orders@mesc.org) to Mohave for review. Do not perform any work or provide any equipment until **"MESC Reviewed"** purchase order is received. **Training** - available via John Deere dealer at price determined by dealer.
Fees	**None**
Financing	**Not Allowed**. Contract prohibits financing.
Machine Hours	**Not Allowed:** Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.

Manuals	An Operator's Manual and Parts Manual is included with the delivery of the equipment at no charge. These manuals may be provided in paper, electronic or online formats. Dealer will be reimbursed for manuals listed on the quote.
Miscellaneous	**Pricing Errors:** must be approved by Mohave before offered to any agency.
Multiple Unit Discount	Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multiunit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. Frontier Equipment is excluded from the Multiple Unit Discount. • Riding Lawn Equipment • Commercial Mowers • Compact Tractors • Utility Vehicles (excludes Progators) • Golf Equipment (includes Progators) • Ag Tractors Quantity — Additional Discount 3-4 — 1% 5-6 — 2% 7-8 — 3% 9 units or more — 4%
Open Market by John Deere (listed in the price book)	**Allowed:** Open-Market items are **implements, attachments, accessories, parts and bundles** that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract. Items must be clearly labeled on the purchase order as Open Market.
Open Market by Dealer (not listed in the price book)	**Allowed:** Open-Market items **not available from John Deere but offered by the delivering Dealer** to complete the purchase of John Deere equipment awarded on contract. Items must be clearly labeled on the purchase order as Open Market.
Payment and Remittance	Credit card payments not allowed. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Public

Substitution	Government Sales must contact the state for approval.
Trade-In	**Allowed:** Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Residential Zero Turn Radius Mowers Z300 & Z500	3%	01May25
Lawn Tractors S100 – S200 Series Only	3%	01May25
Lawn Tractors X300 Series Only	17%	01May25
Garden Tractors X500 & X700 Series Only	17%	01May25
Equipment for Lawn and Garden Tractors	17%	01May25
Commercial Walk-Behind Mowers	22%	01May25
Commercial Quik Trak Mowers	22%	01May25
Commercial Zero Turn Mowers Z700 Series Only	8%	01May25
Commercial Zero Turn Mowers Z900 Series Only	22%	01May25
Commercial Front Mowers	22%	01May25
Commercial Wide Area Mowers	22%	01May25
Equipment for Commercial Mowing	22%	01May25
Compact Utility Tractors	17%	01May25

Public

Equipment for Compact Utility Tractors	17%	01May25
Mid-Size Crossover Utility Vehicles	13%	01May25
Full-Size Crossover Utility Vehicles	13%	01May25
Traditional Utility Vehicles, Excludes GS Gators	16%	01May25
HPX Utility Vehicles	13%	01May25
Tractors - 5050E, 5060E, 5067E, 5075E	13%	01May25
Tractors – 5090E, 5090EL, 5100E	18%	01May25
Tractors - 5000Ms, ENs, GLs, GNs, GVs, MHs, MLs	21%	01May25
Tractors - 6000-9000 Series	23%	01May25
Material Handling, Cutters, and Shredders	23%	01May25
Ag Management Solutions (AMS)	Same As Tractors Discount 4% If Purchased w/o Tractor	01May25
Golf – Reel Mowers	23%	01May25
Golf – Special Application Mowers	23%	01May25
Golf – Special Application Vehicles	23%	01May25
Golf – Aercore	23%	01May25
Golf – Debris Maintenance	23%	01May25

Public

Golf – Fleet Management	12%	01May25
Frontier Cutting & Mowing	17%	01May25
Frontier Hay & Forage	17%	01May25
Frontier Landscape	17%	01May25
Frontier Livestock	17%	01May25
Frontier Material Handling	17%	01May25
Frontier Planting & Seeding	17%	01May25
Frontier Snow Equipment	17%	01May25
Frontier Sprayers	17%	01May25
Frontier Tillage	17%	01May25

Contract Updates

May 30, 2025 – Updated all price pages. Discounts have not changed.

August 25, 2024 – Contract extended to August 24, 2025.

July 30, 2024 – Updated all price pages. Discounts have not changed.

August 25, 2023 – Contract extended to August 24, 2024. Updated all price pages. Discounts have not changed.

August 25, 2022 – Contract extended to August 24, 2023. Updated all price pages. Discounts have not changed.

August 30, 2021 – Contract extended to August 24, 2022. Price pages and discounts have not changed.

April 22, 2021 – Updated all price pages.

Public