

ARIZONA Mohave - Utility Vehicles, Tractors, Golf Carts, Grounds Maintenance Vehicles, Equipment and Services

Contract Number:	15G-DEER-0824
Contract Period:	August 25, 2017 – August 24, 2019
Eligibility:	This cooperative purchase contract can be extended to the political subdivisions, cities and counties that have a signed cooperative purchasing agreement with the state. Includes public school districts and community colleges that have a signed cooperative purchase agreement. A member list may be found on Mohave's website, www.mesc.org under "Sign Up" - Mohave Members Sign Up

Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. lick here to enter text .
Allied - Non-John Deere Equipment	Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Allied. Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.
Credit Cards	Not allowed on this contract.
Demo	Not allowed on this contract.
Fees	No fees may be charged.
Financing	Not allowed on this contract.

Leasing	Not allowed on this contract.
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1% 5-6 units – 2% 7-8 units – 3% 9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles (provided UV's are on the contract) must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. Frontier Equipment is excluded from the Multiple Unit Discount</p>
Non-contract - John Deere Equipment	<p>Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Non-contract items are John Deere manufactured Order Zone products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Special Delivery Obligations	<p>Operators Manuals and Parts Manuals - shall be provided to agencies with each vehicle or piece of equipment.</p> <p>Purchase orders and quotes must be faxed (928-718-3232), or emailed (orders@mesc.org) to Mohave for review.</p> <p>Training - available via John Deere dealer at price determined by dealer.</p>
Substitutions	John Deere may substitute a new product or model if the model is a direct replacement and the product meets or exceeds the specifications.
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-in. The agency and the dealer determine the trade-in value.
Miscellaneous	<p>Pricing Errors - (dealer / company absorb) must be approved by Mohave before offered to any agency.</p> <p>List of Mohave Members can be found at www.mesc.org under "Sign Up" - Mohave Members Sign Up.</p>

**Payment
Remittance
Information**

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

<u>Price Page Tabs</u>	<u>Product Descriptions</u>	<u>Discounts off MSRP</u>	<u>Price Page Dates</u>
L25	Lawn Tractors & Equipment (X300s Only)	17%	01Nov18
L30	Garden Tractors & Equipment (X500s, X700s)	17%	01Nov18
L35	Equipment for Riders & Tractors	17%	01Nov18
C10	Commercial Walk Behind Mowers & Equipment	22%	01Nov18
C13	Commercial Zero-Turn Radius Mowers & Equipment	22%	02Nov18
C15	Commercial Front Mowers & Equipment	22%	01Nov18
C18	Commercial Wide Area Mowers & Equipment	22%	01Nov18
C20	Compact Utility Tractors & Equipment	17%	01Nov18
C21	Equipment for Commercial Mowing Products	22%	01Nov18
C25	Equipment for Compact Utility Tractors	17%	01Nov18
C39	Recreational Utility Vehicle & Equipment	12%	01Nov18
C40	Mid Duty Crossover Utility Vehicles & Equipment	12%	01Nov18

C41	Heavy-Duty Crossover Utility Vehicles & Equipment	12%	01Nov18
C42	Traditional Utility Vehicles & Equipment	15%	01Nov18
C47	HPX Utility Vehicles & Equipment	12%	01Nov18
C48	Equipment for Utility Vehicles	12%	01Nov18
A2	Tractors - 5000M's, Gs, GV's, GNs, MHs, MLs and Rs	22%	01Nov18
A2	5045E, 5055E, 5065E, 5075E	14%	01Nov18
A2	Tractors - 5090E, 5100E	19%	01Nov18
A2	Tractors - 6000-9000 Series	24%	01Nov18
A9	Implements & Equipment	24%	01Nov18
G10	Reel Mowers & Equipment	23%	01Nov18
G15	Special Application Mowers & Equipment	23%	02Nov18
G20	Special Application Vehicles & Equipment	23%	01Nov18
G25	Aeration & Equipment	23%	01Nov18
G30	Debris Maintenance & Equipment	23%	01Nov18
Frontier	Cotton	17%	01Nov18
Frontier	Cutting/Mowing	17%	01Nov18
Frontier	Hay & Forage	17%	01Nov18
Frontier	Landscaping	17%	01Nov18

Frontier	Livestock	17%	01Nov18
Frontier	Material Handling	17%	01Nov18
Frontier	Planting & Seeding	17%	01Nov18
Frontier	Snow	17%	01Nov18
Frontier	Sprayer	17%	01Nov18
Frontier	Tillage	17%	01Nov18

Contract Updates

November 29, 2018 – Price Pages have been updated. Discounts have not changed.

August 29, 2018 – Changed contract end date from 24Aug2018 to 24Aug2019. Price Pages have been updated. Added Frontier Cotton and Frontier Sprayer Price Pages. Discounts have not changed.

March 13, 2018 - updated price book tab C41.