

ALABAMA – Commercial Mowers & Power Tools

Contract Number:	MA 230000003885
Contract Period:	March 14, 2023 – March 13, 2024
Eligibility:	All state agencies, local governmental agencies including schools and universities.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	At the time of delivery, the dealer must provide operational, safety and maintenance training on the equipment at no additional charge.
Fees	Delivery Charge An optional delivery charge of \$8 per loaded mile is allowed for the delivering dealer. This fee is <u>not</u> per machine; it’s per load. If charged, the fee must appear on the quote or purchase order. Use Google Maps to calculate the mileage.
Financing	Not Allowed. Contract prohibits financing.
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	Each delivery of equipment must include: a minimum of one (1) printed copies of the manufacturer Owner's/Operation Manual, Service Manual, Parts Manual, Manufacturer Warranty, and a minimum of two (2) ignition keys. Digital copies are acceptable. Dealer will be reimbursed for manuals listed on the quote.

Miscellaneous	None										
Multiple Unit Discount	<p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Garden Tractors Commercial Mowers</p> <p>See discount structure below:</p> <table border="0"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	Not Allowed.										
Open Market by Dealer (not listed in the price book)	Not Allowed.										
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Substitution	Not applicable. This is a current price contract.										
Trade-In	Not Allowed. Contract prohibits trade-ins.										

Price Structure

<u>Product Description</u>	<u>Discount off MSRP</u>	<u>Price Page Date</u>
Garden Tractors X500 & X700 Series	18%	Current
Equipment for Garden Tractors	18%	Current
Commercial Zero Turn Mowers	23%	Current
Commercial Front Mowers	23%	Current
Commercial Wide Area Mowers	23%	Current
Equipment for Commercial Mowing	23%	Current

Contract Updates

March 20, 2023 – New contract announced.