

ALABAMA - Commercial Mowers

Contract Number:	4013272
Contract Period:	May 27, 2015 – May 26, 2020
Eligibility:	All State agencies, local governmental agencies and schools. This contract is mandatory for all state agencies.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. lick here to enter text.
Allied - Non-John Deere Equipment	Not allowed on this contract.
Credit Cards	Not allowed on this contract.
Demo	Not allowed on this contract.
Fees	No fees may be charged.
Financing	Not allowed on this contract.
Leasing	Not allowed on this contract.

Multiple Unit Discount	Not allowed on this contract.
Non-contract - John Deere Equipment	Allowed as long as the non-contract Deere equipment is compatible with the contract equipment being purchased. <u>Items must be clearly labeled on the purchase order or quote as Non-contract.</u> Non-contract Deere equipment includes implements, attachments, accessories, bundles, parts, Frontier and Order Zone items requested by the customer to complete the equipment purchase.
Rental	Not allowed on this contract.
Special Delivery Obligations	<p>Required to add Front Light Kit # TCB11281 for all Zero-Turn Mowers.</p> <p>All items ordered must be delivered to the "Ship To" address shown on P.O. within 45 - 90 days from the date of the Purchase Order.</p> <p><u>Operator's Manual</u> Each delivery of equipment must include: a minimum of two (2) printed copies of the manufacturer Owner's/Operation Manual, Service Manual, Parts Manual, Manufacturer Warranty and a minimum of two (2) ignition keys at no additional charge to the end-user. One Operators Manual comes with the unit. Dealer will order (1) Operators Manual and (2) Service Manuals and (1) Ignition Key. To search for manuals, go into Pathways and select Service, then Tech Publication Locator. Manuals must be included on the quote at no charge or on the agency's PO at no charge for reimbursement.</p> <p>At the time of delivery, the dealer must provide operational, safety and maintenance training on the equipment at no additional charge.</p> <p>After the initial purchase and delivery of the mower, any accessories or optional equipment ordered from this contract will be shipped "Freight Prepaid and Added to the Invoice".</p> <p><u>FOLLOW REQUIRED PROPANE CONVERSION PROCEDURES FOR PROPANE POWERED UNITS ONLY</u></p> <p>Product Ordering</p> <p>Propane Conversion Kits are designed, certified, manufactured, and sold through EnviroGard-LEHR Call Center: 866-941-5347 (EnviroGard-LEHR is option 3) Email: envirogardsupport@golehr.com Hours of Operation: M-F 8:00am – 5:00pm (Eastern Standard Time) Lead-time: Kits will ship within 3 working days from receipt of order</p> <p>Conversion Kits (for Deere Z930 & Z950 Zero-Turn Mowers)</p> <p>Kit Number: E-JDZ852FX-PCH33 (includes 33# Horizontal Mount Worthington Propane Tank) Propane Kit Part Number: EK-KA852FX-J01 Primary Cylinder Part Number: PT-W2512 Primary Tank Bracket Kit Part Number: BK-JD15ZT-L</p> <p>All kits must be ordered directly through EnviroGard-LEHR (contact info above) Dealer must be certified by EnviroGard-LEHR to order the kits. Installation must be completed by an EnviroGard-LEHR trained & certified technician.</p>

Lead Time – 6 Weeks
 Install Time – 3.5 Hours
 Dealer Price - \$1350.00
 MSRP - \$2000.00

Contract Pricing – Dealers will need to use the MSRP of the conversion kit to calculate the contract price. The discount from MSRP is the same as the propane powered Zero-Turn Mower and is 25%. **The discount for the kit will need to be manually entered in JD Quote2 by the Dealer.**

Governmental Sales will credit Dealers 3.5 Hours of MST for each converted Zero-Turn Mower.

Product Installation

Not compatible with Dump from Seat MCS.

Installation Requirements have changed and will be shipped with all future orders. For a copy of the new installation instructions please contact EnviroGard-LEHR via the customer support information provided below or access EnviroGard’s password protected Dealer Portal (<http://dealer.golehr.com>).

- Installation instructions are specific to Deere equipment.
- Hoses & Electrical Harnesses are designed to fit Deere equipment.
- Brackets are designed to fit Deere equipment and installation location is specified.
- Changes to Valve Clearance are no longer required.
- Spark Plug gap is changed during initial installation of the kit.

Product Service

Service Requirements have changed.

- EnviroGard-LEHR no longer wants dealers to modify valve clearances.
- Modification to the spark plug gap is now performed at initial installation.
- Going forward EnviroGard-LEHR recommends that customers follow their OEM recommended engine service intervals.
- The following activities are recommended every 300 hours.
 - Inspect all fuel lines, fittings and clamps
 - Check/Update engine tuning per EnviroGard-LEHR Engine Tuning Instructions (W1138)

Product Support

Warranty, Dealer/Customer Support, & Service Parts for propane Conversion Kits are provided by EnviroGard-LEHR

Call Center: 866-941-5347 (EnviroGard-LEHR is option 3)

Email: envirogardsupport@golehr.com

Hours of Operation: M-F 8:00am – 5:00pm (Eastern Standard Time)

Response Time: 48 Hours

Substitutions Not allowed on this contract.

Trade-ins Not allowed on this contract.

Miscellaneous	<p>For State Agencies using the STAARS procurement system, any deviation from the options and prices listed in the attached spreadsheet must be listed on the quote as optional equipment.</p> <p>If a different option code is used (ex. Decks, Tires) than what is listed below, the difference in pricing (positive or negative) must be listed as optional equipment on a separate line on the quote.</p> <p>For agencies not using STAARS, quotes can be completed in the normal manner.</p>
Payment Remittance Information	<p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>

Price Structure

Line Item Number	Equipment	Order Codes	Price Page Tab	Price Page Date	Discount	Prices
1	X330 w/42" Deck	4690M, 001A	L25	05Mar19	20%	\$2,399.20
3	X380 w/48" Deck	5210M, 001A	L25	05Mar19	20%	\$3,679.20
5	X590 w/54" Deck	4863M, 001A	L30	18Mar19	25%	\$6,074.25
11	Z915E w/54" Deck	2501TC, 001A, 1036, 1502, 2000, TCB11281 (Manually change the discount in JDQ2 to 28%)	C13	22Feb19	28%	\$6,785.98 (Manually change to this price in JDQ2)
15	Z950M w/60" Deck	0692TC, 001A, 1036, 1504, 2000, TCB11281 (Manually change the discount in JDQ2 to 28%)	C13	22Feb19	28%	\$8,449.78
25	1550 w/ 60" Deck	2400TC, 001A, 1019, 1190, 2010, Mower Deck-0038TC, 001A	C15	15Feb19	28%	\$16,875.36

43	Z930M w/54" Deck; Propane Powered	2167TC, 001A, 1036, 1502, 2000, TCB11281, Propane Conversion Kit E-JDZ852FX-PCH33	C13	22Feb19	25%	\$9,776.85
45	Z930M w/60" Deck; Propane Powered	2167TC, 001A, 1036, 1504, 2000, TCB11281, Propane Conversion Kit E-JDZ852FX-PCH33	C13	22Feb19	25%	\$9,979.35
47	Z950M w/60" Deck; Propane Powered	0692TC, 001A, 1036, 1504, 2000, TCB11281, Propane Conversion Kit E-JDZ852FX-PCH33	C13	22Feb19	25%	\$10,301.85

Contract Updates

May 20, 2019 – Contract extended until May 26, 2020. Updated all Price Pages.

June 12, 2018 – Contract extended until May 26, 2019. Updated all Price Pages.

April 10, 2018 - Changed the MSRP Price from \$1950; changed the Dealer Price from \$1300. Replaced Kit Number E-JDZ852FX-PCH33 (includes 33# Horizontal Mount Worthington Propane Tank)

July 13, 2017 - Changed price of Z915E w/ 54in deck (Line #11) from \$6479.25 to \$6405.24.

June 7, 2017 - Changed format and added instructions on how to quote options.

May 25, 2017 - Contract extended until May 26, 2018

May 26, 2016 - Contract extended until May 26, 2017

January 20, 2016 - Added comment on required light kit #TCU11281 on all Ztraks and to manually change discount on non-propane powered Ztraks to 28%

October 26, 2015 - Added Z915B

August 26, 2015 - Added details on the manuals to be included with each delivery of equipment.