

ALASKA- NASPO ValuePoint Participating Addendum Ground Maintenance Equipment of Contract

Contract Number:	2017-GME-0001
Contract Period:	May 1, 2018 – March 3, 2020
Eligibility:	The state allows all state agencies, political subdivisions, governmental entities and cooperative purchasing members to utilize this contract.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied - Non-John Deere Equipment	Allowed as long as the Allied equipment is compatible with the contract equipment being purchased. <u>Items must be clearly labeled on the purchase order or quote as Allied.</u> Allied equipment includes implements, attachments, accessories, bundles or parts requested by the customer to complete the equipment purchase.
Credit Cards	Allowed with no limit.
Demo	Not allowed on this contract.
Fees	No fees may be charged.
Financing	Not allowed on this contract.
Leasing	Not allowed on this contract.

<p>Multiple Unit Discount</p>	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="0" data-bbox="337 386 1138 546"> <thead> <tr> <th data-bbox="337 386 440 415">Quantity</th> <th data-bbox="922 386 1138 415">Additional Discount</th> </tr> </thead> <tbody> <tr> <td data-bbox="354 417 399 447">3-4</td> <td data-bbox="997 417 1027 447">1%</td> </tr> <tr> <td data-bbox="354 449 399 478">5-6</td> <td data-bbox="997 449 1027 478">2%</td> </tr> <tr> <td data-bbox="354 480 399 510">7-8</td> <td data-bbox="997 480 1027 510">3%</td> </tr> <tr> <td data-bbox="354 512 524 541">9 units or more</td> <td data-bbox="997 512 1027 541">4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
<p>Non-contract - John Deere Equipment</p>	<p>Allowed as long as the non-contract Deere equipment is in the current price pages with a price and is compatible with the contract equipment being purchased. The non-contract items will receive the same discount as the base unit. <u>Items must be clearly labeled on the purchase order or quote as Non-contract.</u></p> <p>Non-contract Deere equipment includes implements, attachments, accessories, bundles, Frontier and Order Zone items requested by the customer to complete the equipment purchase.</p>										
<p>Rental</p>	<p>Not allowed on this contract.</p>										
<p>Special Delivery Obligations</p>	<p>A parts and technical manual on CD <u>must</u> be furnished at no cost to the customer for each new item purchased. Paper manuals are allowed if CD is not available. Part numbers for the manuals <u>must</u> be included on the quote or the agency's PO at no charge. Dealers will be reimbursed for manuals. John Deere dealers can obtain the part numbers to order the appropriate manuals by accessing the <u>Technical Publications Locator</u>.</p>										
<p>Substitutions</p>	<p>Allowed.</p>										
<p>Trade-ins</p>	<p>Allowed. Items must be clearly labeled on the purchase order or quote as trade-in.</p>										
<p>Miscellaneous</p>	<p>Shipping charges Factory freight to the delivering dealer will be paid by the Alaska agencies. Factory freight is known at the time of quoting and will be included on the quote to these agencies.</p> <p>All orders should contain the following mandatory language, "PO is subject to NASPO ValuePoint Contract #E194-1483."</p>										

All purchase orders issued shall include the Alaska contract number 2017-GME-0001 and the Virginia price agreement number E194-1483.

Payment
Remittance
Information

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

A parts and technical manual on CD must be furnished at no cost to the customer for each new item purchased. Paper manuals are allowed if CD is not available. Part numbers for the manuals must be included on the quote or the agency's PO at no charge. See "Special Delivery Obligations" above for more details.

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
Turf Equipment			
L25	Lawn Tractors (X300s only) & Equipment	17%	Current Price
L30	Garden Tractors & Equipment	17%	Current Price
L35	Equipment for Lawn & Garden Tractors	16%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	12%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	22%	Current Price
C15	Commercial Front Mowers & Equipment	22%	Current Price
C18	Commercial Wide Area Mowers & Equipment	22%	Current Price
C20	Compact Utility Tractors & Equipment	16%	Current Price
C21	Equipment for Commercial Mowing Products	22%	Current Price
C25	Equipment for Compact Utility Tractors	16%	Current Price
C39	Recreational Utility Vehicles & Equipment	15%	Current Price
C40	Mid Duty Crossover Utility Vehicles & Equipment	15%	Current Price
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	15%	Current Price
C42	Traditional Utility Vehicles & Equipment	15%	Current Price
C47	HPX Utility Vehicles & Equipment	15%	Current Price
C48	Equipment for Utility Vehicles	15%	Current Price
Golf Equipment			
G10	Reel Mowers & Equipment	20%	Current Price

G15	Special Application Mowers & Equipment	20%	Current Price
G20	Special Application Vehicles & Equipment	20%	Current Price
G25	Aeration & Equipment	20%	Current Price
G30	Debris Maintenance & Equipment	20%	Current Price
Ag Equipment			
A2	Tractors: 5000 Series	17%	Current Price
A2	Tractors: 6000 - 9000 Series	22%	Current Price
A3	Combines	21%	Current Price
A4	Cotton	21%	Current Price
A5	Hay & Forage	21%	Current Price
A6	Tillage	21%	Current Price
A7	Planters, Drills & Air Seeder	21%	Current Price
A8	Sprayers	21%	Current Price
A9	Implements & Attachments	22%	Current Price
A10	Ag Management Solutions (AMS)	3%	Current Price
Frontier Equipment			
Frontier	Cutting & Mowing	17%	Current Price
Frontier	Material Handling	17%	Current Price
Frontier	Landscaping	17%	Current Price
Frontier	Planting & Seeding	17%	Current Price
Frontier	Cotton	17%	Current Price
Frontier	Hay & Forage	17%	Current Price
Frontier	Tillage	17%	Current Price
Frontier	Livestock Equipment	17%	Current Price
Frontier	Snow Products	17%	Current Price

Contract Updates

August 7, 2019 - Added verbiage to Misc. section about shipping charges for Alaska agencies.