

Sourcewell Contract #011723-JDC

- Contract Term: April 5, 2023 – April 14, 2027, with 1 possible one-year renewal.
- Eligibility: Open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada and are members of Sourcewell.

Quotes & Purchase Orders

- Quote generation and customer purchase order processing is handled directly by the dealer with approval by John Deere Construction Retail Sales. Approval for dealer direct selling requires agreement to uphold the Sourcewell terms and conditions and to facilitate contract compliance as needed. Dealership must submit a signed agreement to JDCRS and receive approval from JDCRS prior to selling direct. If there are questions around dealer eligibility, contact your JDCRS account manager.

Division 3 (Mostly Southeastern U.S): Jeff Ellis, 309-236-3407

Division 4 (Northeast U.S. and Canada): Scott Metzdorf, 309-748-2656

Division 5 (Northwest/West/Southwest): Kent Hoffman, 309-765-0282

- Quotes are valid for 30 days from creation date.
- Quotes should provide the following: Itemized quote including all options, Sourcewell discount, customer name, customer Sourcewell member number and appropriate contract number (Sourcewell contract #011723-JDC or applicable State Participating Addendum contract number)
- Pricing is based on current published price at time of quote for a customer.
- Credit cards are allowed with a 3% processing fee. P-card usage is to be made known at time of quote so it can be added to the quote. Customer PO must cover the added fee.
- Freight is to be quoted and added to the invoice as a separate line item.
- Any dealer sourced third party attachment or service can be quoted as a separate line item on the quote. Discounts will not be applied to these items.
- Set-up/install fees for field attachments may be charged. Dealership quotes and provides pre-delivery inspection. Dealer provides customer machine walk-around at time of delivery at no extra charge.
- Each participating entity is responsible for supplying a valid tax exemption certificate. When ordering, a participating entity must indicate if it is a tax-exempt entity.

Models on Contract

Note: Discounts will be calculated based on current pricing at the time an agency requests the quote and will be valid for 30 days.

Product Family	Model	List Price Discount
Articulated Dump Trucks	260E	31%
Articulated Dump Trucks	260 P-Tier	28%
Articulated Dump Trucks	310E	31%
Articulated Dump Trucks	310 P-Tier	28%
Articulated Dump Trucks	410E-II	31%
Articulated Dump Trucks	410 P-Tier	28%
Articulated Dump Trucks	460E-II	29%

Articulated Dump Trucks	460 P-Tier	28%
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Product Family	Model	List Price Discount
Backhoes	310L EP	43%
Backhoes	310L	43%
Backhoes	310 G-Tier	43%
Backhoes	310 P-Tier	43%
Backhoes	310SL	43%
Backhoes	310SL HL	43%
Backhoes	315SL	43%
Backhoes	320 P-Tier	43%
Backhoes	410L	41%
Backhoes	410 P-Tier	41%
Backhoes	710L	43%
Backhoes	710 P-Tier	43%

Product Family	Model	List Price Discount
Compact Track Loaders	317G	30%
Compact Track Loaders	325G	30%
Compact Track Loaders	331G	30%
Compact Track Loaders	331 P-Tier	30%
Compact Track Loaders	333G	30%
Compact Track Loaders	333 P-Tier	30%
Compact Track Loaders	335 P-Tier	30%

Product Family	Model	List Price Discount
Crawler Dozers	450K	27%
Crawler Dozers	450 P-Tier	27%
Crawler Dozers	550K	27%
Crawler Dozers	550 P-Tier	27%
Crawler Dozers	650K	28%
Crawler Dozers	650 P-Tier	28%
Crawler Dozers	700L	25%
Crawler Dozers	750L	25%
Crawler Dozers	850L	26%
Crawler Dozers	950K	33%
Crawler Dozers	950 P-Tier	27%
Crawler Dozers	1050K	33%
Crawler Dozers	1050 P-Tier	27%

Product Family	Model	List Price Discount
Crawler Loaders	655K	28%
Crawler Loaders	755K	28%

Product Family	Model	List Price Discount
Excavators	75G	32%
Excavators	75 P-Tier	32.5%
Excavators	85G	32%
Excavators	85 P-Tier	33%
Excavators	130G FT4	34%
Excavators	130 P-Tier	32.5%
Excavators	135G FT4	34%
Excavators	135 P-Tier	32.5%
Excavators	160G LC FT4	36%
Excavators	160 P-Tier	32.5%
Excavators	190GW FT4	43%
Excavators	200G LC FT4	36%
Excavators	200 G-Tier	32.5%
Excavators	210G LC FT4	36%
Excavators	210 P-Tier	32.5%
Excavators	245G LC FT4	35%
Excavators	245 P-Tier	32.5%
Excavators	250G LC FT4	35%
Excavators	250 P-Tier	32.5%
Excavators	300G LC FT4	35%
Excavators	300 P-Tier	32.5%
Excavators	345G LC FT4	30%
Excavators	345 P-Tier	32.5%
Excavators	350 P-Tier	32.5%
Excavators	380 P-Tier	32.5%
Excavators	470 P-Tier	32%
Excavators	670 P-Tier	32.5%
Excavators	870 P-Tier	32.5%

Product Family	Model	List Price Discount
Compact Excavators	17G	27%
Compact Excavators	17 P-Tier	27%
Compact Excavators	26G	27%
Compact Excavators	26 P-Tier	27%
Compact Excavators	30G	27%
Compact Excavators	30 P-Tier	27%
Compact Excavators	35G	27%
Compact Excavators	35 P-Tier	27%
Compact Excavators	50G	27%
Compact Excavators	50 P-Tier	27%
Compact Excavators	60G	27%
Compact Excavators	60 P-Tier	27%

Product Family	Model	List Price Discount
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Tractor Loader	210 G-Tier	39%
Tractor Loader	210 P-Tier	39%

Product Family	Model	List Price Discount
Motor Graders	620G	41%
Motor Graders	622G	41%
Motor Graders	670G	42%
Motor Graders	672G	42%
Motor Graders	770G	43%
Motor Graders	772G	43%
Motor Graders	870G	43%
Motor Graders	872G	43%

Product Family	Model	List Price Discount
Skid Steers	316GR	30%
Skid Steers	318G	30%
Skid Steers	320G	30%
Skid Steers	324G	30%
Skid Steers	330G	30%
Skid Steers	330 P-Tier	30%
Skid Steers	332G	30%
Skid Steers	334 P-Tier	30%

Product Family	Model	List Price Discount
Wheel Loaders	444 G-Tier	36%
Wheel Loaders	444 P-Tier	38%
Wheel Loaders	524 P-Tier	39%
Wheel Loaders	544 G-Tier	36%
Wheel Loaders	544 P-Tier	39%
Wheel Loaders	624 P-Tier	38%
Wheel Loaders	644 G-Tier	33%
Wheel Loaders	644 P-Tier	34%
Wheel Loaders	644 X-Tier	37%
Wheel Loaders	724 P-Tier	35%
Wheel Loaders	744L	32%
Wheel Loaders	744 P-Tier	32%
Wheel Loaders	744 X-Tier	32%
Wheel Loaders	824L	32%
Wheel Loaders	824 P-Tier	32%
Wheel Loaders	824 X-Tier	32%
Wheel Loaders	844L	32%
Wheel Loaders	844L AH	32%
Wheel Loaders	844 P-Tier	32%
Wheel Loaders	904 P-Tier	32%
Wheel Loaders	944K	36%

Wheel Loaders	944 X-Tier	35%
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Product Family	Model	List Price Discount
Compact Wheel Loaders	184 G-Tier	26%
Compact Wheel Loaders	204L	26%
Compact Wheel Loaders	204 G-Tier	26%
Compact Wheel Loaders	244L	26%
Compact Wheel Loaders	244 P-Tier	26%
Compact Wheel Loaders	304L	26%
Compact Wheel Loaders	304 G-Tier	26%
Compact Wheel Loaders	324L	26%
Compact Wheel Loaders	324 P-Tier	26%
Compact Wheel Loaders	344L	26%
Compact Wheel Loaders	344 P-Tier	26%

Product Family	Model	List Price Discount
Forestry Excavators	2154G	37%
Forestry Excavators	2654G	42%
Forestry Excavators	3154G	36%
Forestry Excavators	3754G	40%

Product Family	Model	List Price Discount
Crawler Log Loaders	2156G	38%
Crawler Log Loaders	2656G	38%
Crawler Log Loaders	2956G	37%
Crawler Log Loaders	3156G	37%
Crawler Log Loaders	3756G	33%

Product Family	Model	List Price Discount
Wheeled Feller Bunchers	643L-II	34%
Wheeled Feller Bunchers	843L-II	32%

Product Family	Model	List Price Discount
Tracked Feller Bunchers	803M	30%
Tracked Feller Bunchers	853M	33%
Tracked Feller Bunchers	859M	31%
Tracked Feller Bunchers	903M	31%
Tracked Feller Bunchers	953M	30%
Tracked Feller Bunchers	959M	30%

Product Family	Model	List Price Discount
Skidders	640L II	30%
Skidders	648L II	30%
Skidders	748L II	29%
Skidders	768L II	29%

Skidders	848L II	28%
Skidders	948L II	29%

Product Family	Model	List Price Discount
Knuckleboom Loaders	337E	31%
Knuckleboom Loaders	437E	34%

Product Family	Model	List Price Discount
Wheeled Harvesters	1070G	36%
Wheeled Harvesters	1170G	34%
Wheeled Harvesters	1270G	39%
Wheeled Harvesters	1470G	37%

Product Family	Model	List Price Discount
Tracked Harvesters	803MH	31%
Tracked Harvesters	853MH	32%
Tracked Harvesters	859MH	31%
Tracked Harvesters	953MH	30%
Tracked Harvesters	959MH	30%
Tracked Harvesters	959ML	30%

Product Family	Model	List Price Discount
Forwarders	1110G	36%
Forwarders	1210G	34%
Forwarders	1510G	39%
Forwarders	1910G	39%

Product Family	Model	List Price Discount
Base Coded Attachments	Various	14%