

GENERAL SERVICES ADMINISTRATION (GSA) - UTILITY VEHICLES

Contract Number:	GS-07F-9670S
Contract Period:	June 1, 2012 - August 31, 2021
Eligibility:	Federal agencies.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Open Market (Non-Deere)	Allowed. Open Market equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Open Market. Items that are in the price pages below, without a list price, are not on contract and do not receive a discount.
Credit Cards	Allowed.
Special Delivery Obligations	None.
Fees	Include a .75% Industrial Funding Fee (IFF) to the discounted total. To calculate the IFF, use list price minus the discount multiplied by .75%. Add the state fees shown below as a separate line item after the IFF has been calculated. Do not include the state fees in the IFF.

	<p><u>State Fees:</u></p> <ul style="list-style-type: none"> California Tire Fee 5000-9000 Series Tractors \$1.75 per New Tire Louisiana Waste Tire Fee CUTS and Ag Tractors \$10.00 per New Tire Utility Vehicles \$2.00 per New Tire Mississippi ATV Trauma Fee Utility Vehicles \$50.00 per Vehicle <p>Fees must be clearly labeled on the purchase order or quote.</p>
Financing	Not allowed on this contract.
Leasing	Not allowed on this contract.
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount (excluding the M-Gator A1). Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>
Open Market (John Deere Equipment)	<p>Allowed. John Deere branded implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of equipment awarded on contract can be sold as Open Market. The equipment must be listed in John Deere price pages and will receive the category discount off the current MSRP plus the Industrial Funding Fee (IFF).</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.

Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.
Demo	Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual.
Miscellaneous	<p>GSA Advantage</p> <p>GSA Disaster Recovery Purchasing Program</p> <p>GSA Eligibility</p> <p>Attachments for Field Conversion (bundles) that are on contract must be purchased with a self- propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments separately or Field Conversion (bundles) must contact their local John Deere Dealer or purchase from John Deere as Open Market.</p>
Delivery Obligations	None.
Blanket Purchase Agreement	U.S. Department of the Interior and their agencies BPA expired on October 14, 2018.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
C39	High Performance Utility Vehicles & Equipment	18%	14Aug17
C40	Mid-Size Crossover Utility Vehicles & Equipment	18%	21Dec17
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	18%	18Dec17
C42	Traditional Utility Vehicles & Equipment	18%	04Sep17
	TS Gator	18%	02Jan18
	TE Gator (Temporary discount through 31Dec18)	25%	02Jan18
C45	Military Utility Vehicle (A1) & Equipment	25%	20Feb17
C47	HPX Utility Vehicles & Equipment	18%	28Aug17
C48	Utility Vehicles and Equipment	18%	21Dec17
New Utility Vehicles	Quote new Utility Vehicles not on contract as Open Market (Misc. Federal)	18%	Current List Price (no IFF)

Contract updates

October 15, 2018 - U.S. Department of the Interior and their agencies BPA expired on October 14, 2018.

September 17, 2018 – Added state fees.

March 29, 2018 - Updated C42; created separate price page for the 2018 TS and TE models.

March 15, 2018 - Added C48 and updated C40, C41 and C42 price pages.

October 6, 2017 - Added C39, C40, C42 and C47 to the contract.

September 14, 2017 - Removed price book tabs C39, C40, C42 and C47.

April 20, 2017 - Extended temporary discount on TE Gator to 25% through September 1, 2017.

March 23, 2017 - Updated price pages.

February 28, 2017 - Extended temporary discounts through December 31, 2017

August 3, 2016 - Extended contract through August 31, 2021.

April 26, 2016 - Extended temporary discounts through December 31, 2016.

April 1, 2016 - Changed discounts and updated price pages.

September 25, 2015 - Removed the financing definition.

February 2, 2015 - Updated price pages.

February 19, 2014 - Updated price pages.

August 16, 2013 - Updated the attachments for field conversion process; Government Sales will no longer process purchase orders for attachments only.

April 24, 2013 – Extended BPA to all U.S. Department of Interior Agencies, which includes U.S. Fish & Wildlife.

January 04, 2013 - Updated price pages.