

## GENERAL SERVICES ADMINISTRATION (GSA) - UTILITY VEHICLES

<b>Contract Number:</b>	GS-07F-9670S
<b>Contract Period:</b>	June 1, 2012 - August 31, 2021
<b>Eligibility:</b>	<p>Federal agencies.</p> <p>John Deere sells products directly to local, state and federal government agencies or via our authorized dealer network. Due to the customer and product support requirements for John Deere products, John Deere does not sell to unauthorized third-party resellers. Additionally, John Deere's authorized dealers are not permitted to sell to resellers.</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Delivery Obligations	None.
Fees	<p>No IFF. John Deere Government Sales no longer require the Industrial Funding Fee (IFF) to be included on the GSA quotes.</p> <p>Add the <b>state fees</b> shown below as a separate line item.</p> <p><b><u>State Fees:</u></b></p> <ul style="list-style-type: none"> <li>California Tire Fee                      Motorized Equipment                      \$1.75 per New Tire (Bunker Rake, Mowers, Tractors, Utility Vehicles, ProGators)</li> </ul>

	<ul style="list-style-type: none"> <li> <table border="0" data-bbox="337 260 1461 323"> <tr> <td>Louisiana Waste Tire Fee</td> <td>CUTS &amp; Ag Tractors Utility Vehicles &amp; ProGators</td> <td>\$10.00 per New Tire \$2.25 per New Tire</td> </tr> </table> </li> <li> <table border="0" data-bbox="337 359 1448 390"> <tr> <td>Mississippi ATV Trauma Fee</td> <td>Utility Vehicles &amp; ProGators</td> <td>\$50.00 per Vehicle</td> </tr> </table> </li> </ul> <p>Fees must be clearly labeled on the quote or purchase order.</p>	Louisiana Waste Tire Fee	CUTS & Ag Tractors Utility Vehicles & ProGators	\$10.00 per New Tire \$2.25 per New Tire	Mississippi ATV Trauma Fee	Utility Vehicles & ProGators	\$50.00 per Vehicle
Louisiana Waste Tire Fee	CUTS & Ag Tractors Utility Vehicles & ProGators	\$10.00 per New Tire \$2.25 per New Tire					
Mississippi ATV Trauma Fee	Utility Vehicles & ProGators	\$50.00 per Vehicle					
Financing	No financing or leasing allowed.						
Machine Hours	The contract warrants only the sales of new Agriculture, Turf and Utility Equipment. Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines can have up to five hours.						
Manuals	An operator’s manual is included with the delivery of the equipment at no charge.						
Miscellaneous	<p><a href="#">GSA Advantage</a></p> <p><a href="#">GSA Disaster Recovery Purchasing Program</a></p> <p><a href="#">GSA Eligibility</a></p> <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.</p> <p><a href="#">Bureau of Indian Affairs</a></p>						
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%  5-6 units – 2%  7-8 units – 3%  9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount (excluding the M-Gator A1). Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p><b>US Fish &amp; Wildlife Discounts in lieu of MUD:</b></p> <ul style="list-style-type: none"> <li>US Fish &amp; Wildlife customers only, add the additional discount as a <b>Miscellaneous Additional Discount</b> in JDQ2</li> <li>1 unit or more – 4% (Excludes M-Gator A1)</li> </ul>						

<p>Open Market by John Deere (listed in the price book)</p>	<p><b>Allowed.</b> Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer can be sold as Open Market.</p> <p><b>Allowed.</b> Frontier products that are not currently on contract, but are requested by the customer can be sold with a discount as Open Market using with Miscellaneous Utility Vehicle Contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
<p>Open Market by Dealer (not listed in the price book)</p>	<p><b>Allowed.</b> Open Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
<p>Payment and Remittance</p>	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere &amp; Company Ag &amp; Turf CBD &amp; Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
<p>Substitution</p>	<p>Government Sales must contact GSA for approval.</p>
<p>Trade-In</p>	<p><b>Allowed.</b> Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.</p>

## Price Structure

Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.

**Quote current list price if lower than historical list price shown in the price pages below.**

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
C39	High Performance Utility Vehicles & Equipment	18%	<a href="#">01Jan20</a>

C40	Mid-Size Crossover Utility Vehicles & Equipment	18%	<a href="#">08Jun20</a>
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	18%	<a href="#">08Jun20</a>
C42	Traditional Utility Vehicles & Equipment	18%	<a href="#">18Dec19</a>
	TS Gator	18%	
	TE Gator (Temporary discount through 31Dec21)	25%	
C47	HPX Utility Vehicles & Equipment	18%	<a href="#">18Dec19</a>
C48	Equipment for Utility Vehicles	18%	<a href="#">15Jun20</a>
New Utility Vehicles	Quote new Utility Vehicles not on contract as Open Market (Misc. Federal)	18%	Current List Price (no IFF)

## Contract updates

January 11, 2021 – Changed end date of TE Gator temporary discount of 25% from 31Dec2020 to 31Dec2021. Effective 1Jan21.

August 25, 2020 – Update all price pages.

July 22, 2020 – Removed the A1 M-Gator from contract.

February – Extended the TE Gator temporary discount through 31Dec20.

January 2, 2020 – Updated the IFF verbiage.

December 10, 2019 – Added US Fish & Wildlife discount.

July 31, 2019 – Added discount for Frontier equipment.

May 8, 2019 – Updated price pages.

February 20, 2019 – Updated state fee verbiage.