

GENERAL SERVICES ADMINISTRATION (GSA) - LAWN & GARDEN AND COMMERCIAL

Contract Number:	GS-06F-0083S
Contract Period:	June 6, 2021 – June 5, 2026
Eligibility:	<p>Federal agencies.</p> <p>Third Party Prime Contractors that hold a Cost Reimbursable Contract. Prime Contractors must provide a Letter of Authorization from a Contract Officer.</p> <p>John Deere sells products directly to local, state and federal government agencies or via our authorized dealer network. Due to the customer and product support requirements for John Deere products, John Deere does not sell to unauthorized third-party resellers. Additionally, John Deere's authorized dealers are not permitted to sell to resellers.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	<p>No IFF. John Deere Government Sales no longer require the Industrial Funding Fee (IFF) to be included on the GSA quotes.</p> <p>Add the state fees shown below as a separate line item.</p> <p><u>State Fees:</u></p>

	<p>US Fish & Wildlife Discounts in lieu of MUD:</p> <ul style="list-style-type: none"> • US Fish & Wildlife customers only, add the additional discount as a Miscellaneous Additional Discount in JDQ2 • 1 unit or more – 4% Tractors, Implements and Attachments • 1 unit or more – 5% Commercial Mowing Products
Open Market John Deere Equipment (listed in the price book)	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer can be sold as Open Market.</p> <p>Allowed: Frontier products that are not currently on contract but are requested by the customer can be sold with a discount as Open Market using the Federal Open Market Lawn & Garden and Commercial Contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Open Market by Dealer (not listed in the price book)	<p>Allowed. Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitution	Government Sales must contact GSA for approval.
Trade-In	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

Price Structure

Attachments for Field Conversion (bundles) that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments separately or Field Conversion (bundles) must contact their local John Deere Dealer or purchase from John Deere as Open Market.

Quote current list price if lower than historical list price shown in the price pages below.

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment (temporary discount through 31Dec22)	24%	13Jan20
L30	Garden Tractors & Equipment	25%	13Jan20
L35	Equipment for Lawn & Garden Tractors	25%	09Mar20
C10	Commercial Walk-Behind Mowers & Equipment	28%	10Dec19
C13	Commercial Zero-Turn-Radius Mowers & Equipment	28%	28Feb20
C15	Commercial Front Mowers & Equipment	28%	10Dec19
C18	Commercial Wide Area Mowers & Equipment	28%	10Dec19
C20	Compact Utility Tractors & Equipment (temporary discount through 31Dec22)	25%	20Apr20
C21	Equipment for Commercial Mowing Product	28%	10Dec19
C25	Equipment for Compact Utility Tractors	25%	22Apr20
G10	Reel Mowers & Equipment	28%	09Mar20
G15	Special Application Mowers & Equipment	28%	03Feb20
G20	Special Application Vehicles & Equipment (TX Turf & ProGators - 26%)		28Apr20

(Bunker Rate – 28%)

G25	Aeration & Equipment	28%	08Nov19
G30	Debris Maintenance & Equipment	28%	08Nov19
G35	Fleet Management	15 %	08Apr20

Contract updates

January 12, 2022 – Extended the temporary discounts to 2022.

January 4, 2022 – Updated the contract to active status.

November 17, 2021 – Updated the end date from June 5, 2026 to inactive.

September 1, 2021 – Updated federal miscellaneous to federal open market.

June 7, 2021 – Extended contract through June 5, 2026.

May 20, 2021 - Added Third Party Prime Contractors eligibility.

January 21, 2021 – Temporary discount extended.

August 12, 2020 – Updated all price pages.

January 2, 2020 – Updated the IFF verbiage.

December 10, 2019 – Added US Fish & Wildlife discounts.

July 31, 2019 – Added discount for Frontier equipment.

February 26, 2019 – Changed the LA UV Tire Fee from \$2.00 to \$2.25.

February 20, 2019 – Updated state fee verbiage.

February 1, 2019 – Updated all price pages and increased Golf & Turf discounts from 26% to 28%.

January 15, 2019 – Increased L25 discount from 20% to 24% and C20 discount from 20% to 25% through December 31, 2020.