

## GENERAL SERVICES ADMINISTRATION (GSA) - LAWN & GARDEN AND COMMERCIAL

<b>Contract Number:</b>	GS-06F-0083S
<b>Contract Period:</b>	June 6, 2016 - June 5, 2021
<b>Eligibility:</b>	Federal agencies.

### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

### Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote <b>OR</b> until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Open Market (Non-Deere)	Allowed. Open Market equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Open Market.  Items that are in the price pages below, without a list price, are not on contract and do not receive a discount.
Credit Cards	Allowed with no limit.
Special Delivery Obligations	None.
Fees	Include a .75% Industrial Funding Fee (IFF) to the discounted total. To calculate the IFF, use list price minus the discount multiplied by .75%.  Add the state fees shown below as a separate line item after the IFF has been calculated. Do not include the state fees in the IFF.

	<p><b><u>State Fees:</u></b></p> <ul style="list-style-type: none"> <li>California Tire Fee                      5000-9000 Series Tractors                      \$1.75 per New Tire</li> <li>Louisiana Waste Tire Fee                      CUTS and Ag Tractors                      \$10.00 per New Tire Utility Vehicles                      \$2.00 per New Tire</li> <li>Mississippi ATV Trauma Fee                      Utility Vehicles                      \$50.00 per Vehicle</li> </ul> <p><b>Fees must be clearly labeled on the purchase order or quote.</b></p>
Financing	Not allowed on this contract.
Leasing	Not allowed on this contract.
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>
Open Market (John Deere Equipment)	<p>Allowed. John Deere branded implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of equipment awarded on contract can be sold as Open Market. The equipment must be listed in John Deere price pages and will receive the category discount off the current MSRP plus the Industrial Funding Fee (IFF).</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p> <p>Frontier equipment can be sold utilizing the Misc. Federal Contract. Dealer sets the price.</p>
Rental	Not allowed on this contract.

Substitution	Not allowed on this contract.
Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.
Demo	Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual.
Miscellaneous	<p><u><a href="#">GSA Advantage</a></u></p> <p><u><a href="#">GSA Disaster Recovery Purchasing Program</a></u></p> <p><u><a href="#">GSA Eligibility</a></u></p> <p>Attachments for Field Conversion (bundles) that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments separately or Field Conversion (bundles) must contact their local John Deere Dealer or purchase from John Deere as Open Market.</p>
Delivery Obligations	None.
Blanket Purchase Agreement	U.S. Department of the Interior and their agencies BPA expired on October 14, 2018.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

## Price Structure

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment  (temporary discount through 31Dec20)	24%	<u><a href="#">03Apr17</a></u>

L30	Garden Tractors & Equipment	25%	<a href="#">03Apr17</a>
L35	Equipment for Lawn & Garden Tractors	25%	<a href="#">24May17</a>
C10	Commercial Walk-Behind Mowers & Equipment	28%	<a href="#">01Nov16</a>
C13	Commercial Zero-Turn-Radius Mowers & Equipment	28%	<a href="#">03Apr17</a>
C15	Commercial Front Mowers & Equipment	28%	<a href="#">01Nov16</a>
C18	Commercial Wide Area Mowers & Equipment	28%	<a href="#">01Nov16</a>
C20	Compact Utility Tractors & Equipment (temporary discount through 31Dec20)	25%	<a href="#">26Jun17</a>
C21	Equipment for Commercial Mowing Product	28%	<a href="#">06Jun17</a>
C25	Equipment for Compact Utility Tractors	25%	<a href="#">29Jun17</a>
G10	Reel Mowers & Equipment	26%	<a href="#">23May17</a>
G15	Special Application Mowers & Equipment	26%	<a href="#">23May17</a>
G20	Special Application Vehicles & Equipment	26%	<a href="#">13Jul17</a>
G25	Aeration & Equipment	26%	<a href="#">01Nov16</a>
G30	Debris Maintenance & Equipment	26%	<a href="#">01Nov16</a>

## Contract updates

January 15, 2019 – Increased L25 discount from 20% to 24% and C20 discount from 20% to 25% through December 31, 2020.

October 15, 2018 - U.S. Department of the Interior and their agencies BPA expired on October 14, 2018.

September 17, 2018 – Added state fees.

December 28, 2017 - Commercial mowing temporary discounts became permanent.

September 11, 2017 - Updated price pages.

February 28, 2017 - Temporary discount extended through December 31, 2017.