

GENERAL SERVICES ADMINISTRATION (GSA) - AGRICULTURAL TRACTORS

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| Contract Number: | GS-30F-0007T |
| Contract Period: | November 29, 2016 - November 28, 2021 |
| Eligibility: | <p>Federal agencies.</p> <p>John Deere sells products directly to local, state and federal government agencies or via our authorized dealer network. Due to the customer and product support requirements for John Deere products, John Deere does not sell to unauthorized third-party resellers. Additionally, John Deere's authorized dealers are not permitted to sell to resellers.</p> |

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, whichever comes first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer.

The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

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| Delivery Obligations | None. | | | | | | | | | |
| Fees | <p>No IFF. John Deere Government Sales no longer require the Industrial Funding Fee (IFF) to be included on the GSA quotes.</p> <p>Add the state fees shown below as a separate line item.</p> <p>State Fees:</p> <ul style="list-style-type: none"> <table border="0"> <tr> <td>California Tire Fee</td> <td>Motorized Equipment (Bunker Rake, Mowers, Tractors, Utility Vehicles, ProGators)</td> <td>\$1.75 per New Tire</td> </tr> </table> <table border="0"> <tr> <td>Louisiana Waste Tire Fee</td> <td>CUTS & Ag Tractors Utility Vehicles & ProGators</td> <td>\$10.00 per New Tire \$2.25 per New Tire</td> </tr> </table> <table border="0"> <tr> <td>Mississippi ATV Trauma Fee</td> <td>Utility Vehicles & ProGators</td> <td>\$50.00 per Vehicle</td> </tr> </table> | California Tire Fee | Motorized Equipment (Bunker Rake, Mowers, Tractors, Utility Vehicles, ProGators) | \$1.75 per New Tire | Louisiana Waste Tire Fee | CUTS & Ag Tractors Utility Vehicles & ProGators | \$10.00 per New Tire \$2.25 per New Tire | Mississippi ATV Trauma Fee | Utility Vehicles & ProGators | \$50.00 per Vehicle |
| California Tire Fee | Motorized Equipment (Bunker Rake, Mowers, Tractors, Utility Vehicles, ProGators) | \$1.75 per New Tire | | | | | | | | |
| Louisiana Waste Tire Fee | CUTS & Ag Tractors Utility Vehicles & ProGators | \$10.00 per New Tire \$2.25 per New Tire | | | | | | | | |
| Mississippi ATV Trauma Fee | Utility Vehicles & ProGators | \$50.00 per Vehicle | | | | | | | | |

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| | Fees must be clearly labeled on the quote or purchase order. |
| Financing | No financing or leasing allowed. |
| Machine Hours | The contract warrants only the sales of new Agriculture, Turf and Utility Equipment. Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines can have up to five hours. |
| Manuals | An operator's manual is included with the delivery of the equipment at no charge. |
| Miscellaneous | <p>GSA Advantage</p> <p>GSA Disaster Recovery Purchasing Program</p> <p>GSA Eligibility</p> <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.</p> |
| Multiple Unit Discount | <p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>US Fish & Wildlife Discounts in lieu of MUD:</p> <ul style="list-style-type: none"> US Fish & Wildlife customers only, add the additional discount as a Miscellaneous Additional Discount in JDQ2 1 unit or more 4% - Tractors, Implements and Attachments |

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| Open Market by John Deere (listed in the price book) | <p>Allowed. Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer can be sold as Open Market.</p> <p>Allowed. Frontier products that are not currently on contract, but are requested by the customer can be sold with a discount as Open Market using the Miscellaneous Agricultural Contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p> |
| Open Market by Dealer (not listed in the price book) | <p>Allowed. Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p> |
| Payment and Remittance | <p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p> |
| Substitution | <p>Government Sales must contact GSA for approval.</p> |
| Trade-In | <p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.</p> |

Price Structure

Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.

| Price Page Tabs | Product Descriptions | Discount off MSRP | Price Page Dates |
|-----------------|--|-------------------|------------------|
| A2 | Tractors (5000-9000 Series) (models not on contract: 5045E, 5055E, 5065E, 5075E) | 28% | 12Apr19 |
| A9 | Implements & Equipment (Rotary Cutters & Scraper Removed from Contract: 609, 709, MX15, HX15, HX20, CX15, CX20 & 1810D C Scraper) | 28% | 01Apr19 |

Contract Updates:

January 2, 2020 – Updated the IFF verbiage.

December 10, 2019 – Added US Fish & Wildlife discounts.

August 8, 2019 – Updated price pages.

July 31, 2019 – Added discount for Frontier equipment.

March 1, 2019 – Rotary Cutters (609, 709, MX15, HX15, HX20, CX15, CX20) and 1810D C Scraper removed from contract. Products are no longer manufactured. Price pages were edited to remove these models. The price page date was not changed.

February 20, 2019 – Updated state fee verbiage.