

DEFENSE LOGISTICS AGENCY (DLA)

Contract Number:	SPE8EC-18-D-0013
Contract Period:	April 23, 2018 – April 23, 2023
Eligibility:	Military and federal agencies.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.		
Allied (non-Deere)	Not allowed on this contract without prior approval from DLA.		
Credit Cards	Allowed.		
Special Delivery Obligations	None.		
Fees	<p><u>State Fees:</u></p> <ul style="list-style-type: none"> California Tire Fee 5000-9000 Series Tractors \$1.75 per New Tire Louisiana Waste Tire Fee CUTS and Ag Tractors Utility Vehicles \$10.00 per New Tire \$2.00 per New Tire Mississippi ATV Trauma Fee Utility Vehicles \$50.00 per Vehicle 		

	<p>Fees must be clearly labeled on the purchase order or quote.</p>
Financing	Not allowed on this contract.
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount (excluding the M-Gator A1). Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>** No MUD on M-Gator A1 **</p>
Non-contract (Deere)	<p>Allowed. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Non-contract items are John Deere manufactured Order Zone products, Frontier, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Substitution	John Deere must seek approval from the agency prior to substituting.
Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.
Demo	None.

Miscellaneous	<p>Data Plate - \$104.00 includes shipping to the dealer. UID Tag - \$530.61 includes shipping to the dealer.</p> <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.</p>
Delivery Obligations	None.
Payment Remittance Information	<p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment	20%	03Apr17
L30	Garden Tractors & Equipment	25%	03Apr17
L35	Equipment for Lawn & Garden Tractors	25%	24May17
C10	Commercial Walk-Behind Mowers & Equipment	28%	01Nov17
C13	Commercial Zero-Turn-Radius Mowers & Equipment	28%	26Mar18
C15	Commercial Front Mowers & Equipment	28%	01Nov17
C18	Commercial Wide Area Mowers & Equipment	28%	19Feb18

C20	Compact Utility Tractors & Equipment	20%	26Mar18
C21	Equipment for Commercial Mowing	28%	01Nov17
C25	Equipment for Compact Utility Tractors	25%	07May18
C39	Recreational Utility Vehicles & Equipment	18%	21Dec17
C40	Mid Duty Crossover Utility Vehicles & Equipment	18%	17Apr18
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	18%	07May18
C42	Traditional Utility Tractors & Equipment	18%	02Jan18
C45	Military Utility Vehicle (A1) & Equipment	25%	07Mar18
C47	HPX Utility Vehicles & Equipment	18%	07May18
C48	Utility Vehicles & Equipment	18%	09Apr18
G10	Reel Mowers & Equipment	26%	24Apr18
G15	Special Application Mowers & Equipment	26%	29Jan18
G20	Special Application Vehicles & Equipment	26%	09Apr18
G25	Aeration & Equipment	26%	19Mar18
G30	Debris Maintenance & Equipment	26%	01Nov17
A2	Tractors (Exclude Models: 5045E, 5055E, 5065E and 5075E)	28%	23Apr18
A8	Sprayers	28%	30Apr18

A9	Implements & Equipment	28%	30Apr18
A10	AG Management Solutions (AMS)	28%	07May18

Contract updates

September 17, 2018 – Added state fees.

September 6, 2018 - Changed A9 discount from 23% to 28%.

June 1, 2018 - Price pages updated on June 1, 2018.