

Financing	No financing or leasing allowed.
Machine Hours	The contract warrants only the sales of new Agriculture, Turf and Utility Equipment. Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines can have up to five hours.
Manuals	An operator’s manual is included with the delivery of the equipment at no charge.
Miscellaneous	Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.
Multiple Unit Discount	<p>Sales of 3 or more like <u>self-propelled products</u> sold on <u>same</u> purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u></p> <ul style="list-style-type: none"> • Riding Lawn Equipment • Commercial Mowers • Compact Tractors • Utility Vehicles (excludes Prognators) • Golf Equipment (includes Prognators) • Ag Tractors <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p>
Open Market Offered by John Deere (listed in the price book)	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>

Open Market Offered by Dealer (not listed in the price book)	<p>Allowed. Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Payment and Remittance	<p>Credit card payments are allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	Government Sales must contact AFNAF for approval.
Trade-ins	Allowed. Excluding Utility Vehicles. Government Sales must receive written approval from AFNAF.

Price Structure

Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.

Product Descriptions	Discount	Price Page Dates
Lawn Tractors X300 Series & Equipment	18%	Current Price
Garden Tractors X500 & X700 & Equipment	18%	Current Price
Equipment for Lawn & Garden Tractors	18%	Current Price
Commercial Walk-Behind Mowers & Equipment	18%	Current Price
Commercial QuikTrak Mowers & Equipment	18%	Current Price
Commercial Zero-Turn-Radius Mowers & Equipment Z700	18%	Current Price

Commercial Zero-Turn-Radius Mowers & Equipment Z900	23%	Current Price
Commercial Front Mowers & Equipment	23%	Current Price
Commercial Wide Area Mowers & Equipment	23%	Current Price
Equipment for Commercial Mowing Products	23%	Current Price
Compact Utility Tractors & Equipment	18%	Current Price
Equipment for Compact Utility Tractors	18%	Current Price
Mid Duty Crossover Utility Vehicles & Equipment	14%	Current Price
Heavy-Duty Crossover Utility Vehicles & Equipment	14%	Current Price
Traditional Utility Vehicles & Equipment	17%	Current Price
HPX Utility Vehicles & Equipment	14%	Current Price
Reel Mowers & Equipment	24%	Current Price
Special Application Mowers & Equipment	24%	Current Price
Special Application Vehicles & Equipment	24%	Current Price
Aeration & Equipment	24%	Current Price
Debris Maintenance & Equipment	24%	Current Price
Fleet Management	13%	Current Price
Ag Tractors 5090E, 5090EL, 5100E	19%	Current Price
(5050E, 5060E, 5067E and 5075E not on contract)		

Ag Tractors 5000ENs, GLs, GNs, GVs, MLs (5M and 5MH Series not on contract)	22%	Current Price
Ag Tractors 6000 – 9000 Series	24%	Current Price
Ag Implements & Equipment	24%	Current Price
Ag Equipment – Ag Management Solutions	24% with tractor purchase, 4% without	Current Price
Cutting & Mowing	18%	Current Price
Hay & Forage	18%	Current Price
Landscaping	18%	Current Price
Livestock	18%	Current Price
Material Handling	18%	Current Price
Planting & Seeding	18%	Current Price
Snow Equipment	18%	Current Price
Tillage	18%	Current Price
Sprayers	18%	Current Price

Contract Updates