AIR-FORCE NON-APPROPRIATED FUND AGREEMENT

Contract Number: F41999-16-D-0001

Contract Period: January 1, 2018 - December 31, 2019

Eligibility: All AFNAF approved golf courses and all military institutions utilizing non-appropriated funds.

John Deere sells products directly to local, state and federal government agencies or via our authorized dealer network. Due to the customer and product support requirements for John Deere products, John Deere does not sell to unauthorized third-party resellers. Additionally, John Deere's authorized dealers are not permitted to sell to resellers.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, whichever occurs first.

To obtain a quote, contact your local John Deere Dealer. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

<table>
<thead>
<tr>
<th>Fees</th>
<th>State Fees:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>California Tire Fee</td>
</tr>
<tr>
<td></td>
<td>(Bunker Rakes, Mowers, CUT &amp; Ag Tractors, Utility Vehicles and ProGators)</td>
</tr>
<tr>
<td></td>
<td>All Motorized Vehicles</td>
</tr>
<tr>
<td></td>
<td>$1.75 per New Tire</td>
</tr>
<tr>
<td></td>
<td>Louisiana Waste Tire Fee</td>
</tr>
<tr>
<td></td>
<td>CUTS and Ag Tractors</td>
</tr>
<tr>
<td></td>
<td>Utility Vehicles (including ProGators)</td>
</tr>
<tr>
<td></td>
<td>$10.00 per New Tire</td>
</tr>
<tr>
<td></td>
<td>Mississippi ATV Trauma Fee</td>
</tr>
<tr>
<td></td>
<td>Utility Vehicles (including ProGators)</td>
</tr>
<tr>
<td></td>
<td>$50.00 per Vehicle</td>
</tr>
</tbody>
</table>

Fees must be clearly labeled on the purchase order or quote.
<table>
<thead>
<tr>
<th>Financing</th>
<th>No financing or leasing allowed.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Machine Hours</td>
<td>The contract warrants only the sales of new Agriculture, Turf and Utility Equipment. Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines can have up to five hours.</td>
</tr>
<tr>
<td>Manuals</td>
<td>An operator’s manual is included with the delivery of the equipment at no charge.</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.</td>
</tr>
</tbody>
</table>
| Multiple Unit Discount | Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:  
3-4 units – 1%  
5-6 units – 2%  
7-8 units – 3%  
9 units or more – 4%  
Sales of 3 or more like self-propelled products sold on same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. |
| Open Market Offered by John Deere (listed in the price book) | Allowed: Open-Market items are **implements, attachments, accessories, parts and bundles that are not currently on contract**, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.  
Items must be clearly labeled on the purchase order as Open Market. |
| Open Market Offered by Dealer (not listed in the price book) | Allowed. Open-Market items **not available from John Deere but offered by the delivering Dealer** to complete the purchase of John Deere equipment awarded on contract.  
Items must be clearly labeled on the purchase order as Open Market. |
<table>
<thead>
<tr>
<th>Payment and Remittance</th>
<th>Credit card payments are not allowed.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Remit to Address:</td>
</tr>
<tr>
<td></td>
<td>Deere &amp; Company</td>
</tr>
<tr>
<td></td>
<td>Ag &amp; Turf CBD &amp; Government Sales</td>
</tr>
<tr>
<td></td>
<td>21748 Network Place</td>
</tr>
<tr>
<td></td>
<td>Chicago, IL 60673-1217</td>
</tr>
<tr>
<td>Substitutions</td>
<td>Government Sales must contact AFNAF for approval.</td>
</tr>
<tr>
<td>Trade-ins</td>
<td>Allowed. Excluding Utility Vehicles. Government Sales must receive written approval from AFNAF.</td>
</tr>
</tbody>
</table>

**Price Structure**

Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.

<table>
<thead>
<tr>
<th>Tabs</th>
<th>Product Descriptions</th>
<th>Discount</th>
<th>Price Page Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>L25</td>
<td>Lawn Tractors (X300 Series) &amp; Equipment</td>
<td>23.00%</td>
<td>12Nov18</td>
</tr>
<tr>
<td>L30</td>
<td>Garden Tractors &amp; Equipment</td>
<td>24.00%</td>
<td>12Nov18</td>
</tr>
<tr>
<td>L35</td>
<td>Equipment for Lawn &amp; Garden Tractors</td>
<td>24.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>C10</td>
<td>Commercial Walk-Behind Mowers &amp; Equipment</td>
<td>27.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>C13</td>
<td>Commercial Zero-Turn-Radius Mowers &amp; Equipment</td>
<td>27.00%</td>
<td>12Nov18</td>
</tr>
<tr>
<td>C15</td>
<td>Commercial Front Mowers &amp; Equipment</td>
<td>27.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>C18</td>
<td>Commercial Wide Area Mowers &amp; Equipment</td>
<td>27.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>C20</td>
<td>Compact Utility Tractors &amp; Equipment</td>
<td>24.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>C21</td>
<td>Equipment for Commercial Mowing Products</td>
<td>27.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Code</td>
<td>Category</td>
<td>Discount</td>
<td>Date</td>
</tr>
<tr>
<td>------</td>
<td>-----------------------------------------------------------</td>
<td>----------</td>
<td>-----------</td>
</tr>
<tr>
<td>C25</td>
<td>Equipment for Compact Utility Tractors</td>
<td>24.00%</td>
<td>12Nov18</td>
</tr>
<tr>
<td>C39</td>
<td>Recreational Utility Vehicles &amp; Equipment</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>C40</td>
<td>Mid Duty Crossover Utility Vehicles &amp; Equipment</td>
<td>17.00%</td>
<td>06Mar19</td>
</tr>
<tr>
<td>C41</td>
<td>Heavy-Duty Crossover Utility Vehicles &amp; Equipment</td>
<td>17.00%</td>
<td>11Mar19</td>
</tr>
<tr>
<td>C42</td>
<td>Traditional Utility Vehicles &amp; Equipment</td>
<td>17.00%</td>
<td>04Mar19</td>
</tr>
<tr>
<td></td>
<td>TS Gator (17%)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>TE Gator (Temporary discount through 31Dec19) (24%)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>C45</td>
<td>Military Utility Vehicle (A1) &amp; Equipment</td>
<td>24.00%</td>
<td>04Mar19</td>
</tr>
<tr>
<td>C47</td>
<td>HPX Utility Vehicles &amp; Equipment</td>
<td>17.00%</td>
<td>19Mar19</td>
</tr>
<tr>
<td>C48</td>
<td>Utility Vehicles and Equipment</td>
<td>17.00%</td>
<td>04Mar19</td>
</tr>
<tr>
<td>G10</td>
<td>Reel Mowers &amp; Equipment</td>
<td>27.00%</td>
<td>12Nov18</td>
</tr>
<tr>
<td>G15</td>
<td>Special Application Mowers &amp; Equipment</td>
<td>27.00%</td>
<td>02Nov18</td>
</tr>
<tr>
<td>G20</td>
<td>Special Application Vehicles &amp; Equipment</td>
<td>27.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td></td>
<td>(TX Turf &amp; ProGators – 25%)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(Bunker Rake – 27%)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>G25</td>
<td>Aeration &amp; Equipment</td>
<td>27.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>G30</td>
<td>Debris Maintenance &amp; Equipment</td>
<td>27.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>G35</td>
<td>Fleet Management</td>
<td>14.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>A2</td>
<td>Agricultural Tractors</td>
<td>27.00%</td>
<td>12Apr19</td>
</tr>
</tbody>
</table>
(exclude 5045E, 5055E, 5065E and 5075E)

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Rate</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>A9</td>
<td>Agricultural Products</td>
<td>27.00%</td>
<td>01Apr19</td>
</tr>
<tr>
<td>A10</td>
<td>AMS</td>
<td>27.00%</td>
<td>23Apr19</td>
</tr>
<tr>
<td>Frontier</td>
<td>Cotton</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Cutting &amp; Mowing</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Hay &amp; Forage</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Landscaping</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Livestock</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Material Handling</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Planting &amp; Seeding</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Snow</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Tillage</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
<tr>
<td>Frontier</td>
<td>Spray</td>
<td>17.00%</td>
<td>01Nov18</td>
</tr>
</tbody>
</table>

**Contract Updates**

October 11, 2019 – Updated price pages C13, G20, all UV price pages and AG price pages to align with GSA.

June 12, 2019 – Updated discounts for C20, C42 and G&T to align with GSA.

February 26, 2019 – Updated LA UV Tire Fee from $2.00 to $2.25.

January 2, 2019 – Extended contract and updated price pages.

September 17, 2018 – Added state fees.

April 11, 2018 - Updated price page tabs C40 and C41. Added price page tab C48.
March 9, 2018 - Removed A3 Military Gator, 5045E, 5055E, 5065E and 5075E from contract.