

## AIR-FORCE NON-APPROPRIATED FUND AGREEMENT

<b>Contract Number:</b>	F41999-16-D-0001
<b>Contract Period:</b>	January 1, 2018 - December 31, 2019
<b>Eligibility:</b>	All AFNAF approved golf courses and all military institutions utilizing non-appropriated funds.

### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote <b>OR</b> until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.								
Allied (non-Deere)	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Open Market.</p> <p>Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>								
Credit Cards	Not allowed on this contract.								
Special Delivery Obligations	Dealers may charge a delivery fee, but not set-up.								
Fees	<p><b><u>State Fees:</u></b></p> <ul style="list-style-type: none"> <li> <table border="0" style="width: 100%;"> <tr> <td style="width: 35%;">• California Tire Fee</td> <td style="width: 35%;">5000-9000 Series Tractors</td> <td style="width: 30%;">\$1.75 per New Tire</td> </tr> <tr> <td>• Louisiana Waste Tire Fee</td> <td>CUTS and Ag Tractors Utility Vehicles</td> <td>\$10.00 per New Tire \$2.00 per New Tire</td> </tr> </table> </li> </ul>			• California Tire Fee	5000-9000 Series Tractors	\$1.75 per New Tire	• Louisiana Waste Tire Fee	CUTS and Ag Tractors Utility Vehicles	\$10.00 per New Tire \$2.00 per New Tire
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	<ul style="list-style-type: none"> <li>Mississippi ATV Trauma Fee                      Utility Vehicles                      \$50.00 per Vehicle</li> </ul> <p><b>Fees must be clearly labeled on the purchase order or quote.</b></p>
Financing	Not allowed on this contract.
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>
Non-contract (Deere)	<p>Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Open Market.</p> <p>Non-contract items are John Deere manufactured Order Zone products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Substitution	John Deere must seek written approval from AFNAF prior to substituting.
Trade-in	Allowed, excluding Utility Vehicles. John Deere must receive written approval from AFNAF.
Demo	Not allowed on this contract.

Miscellaneous	Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.
Delivery Obligations	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

## Price Structure

Tab	Product Descriptions	Discount	Price Page Dates
L25	Lawn Tractors (X300 Series) & Equipment	19.00%	12Nov18
L30	Garden Tractors & Equipment	24.00%	12Nov18
L35	Equipment for Lawn & Garden Tractors	24.00%	01Nov18
C10	Commercial Walk-Behind Mowers & Equipment	27.00%	01Nov18
C13	Commercial Zero-Turn-Radius Mowers & Equipment	27.00%	19Nov18
C15	Commercial Front Mowers & Equipment	27.00%	01Nov18
C18	Commercial Wide Area Mowers & Equipment	27.00%	01Nov18

C20	Compact Utility Tractors & Equipment	19.00%	01Nov18
C21	Equipment for Commercial Mowing Products	27.00%	01Nov18
C25	Equipment for Compact Utility Tractors	24.00%	12Nov18
C39	Recreational Utility Vehicles & Equipment	17.00%	01Nov18
C40	Mid Duty Crossover Utility Vehicles & Equipment	17.00%	01Nov18
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	17.00%	01Nov18
C42	Traditional Utility Vehicles & Equipment	17.00%	01Nov18
C45	Military Utility Vehicle (A1) & Equipment	24.00%	12Nov18
C47	HPX Utility Vehicles & Equipment	17.00%	01Nov18
C48	Utility Vehicles and Equipment	17.00%	01Nov18
G10	Reel Mowers & Equipment	25.00%	12Nov18
G15	Special Application Mowers & Equipment	25.00%	02Nov18
G20	Special Application Vehicles & Equipment	25.00%	19Nov18
G25	Aeration & Equipment	25.00%	01Nov18
G30	Debris Maintenance & Equipment	25.00%	01Nov18
G35	Fleet Management	14.00%	01Nov18
A2	Agricultural Tractors (exclude 5045E, 5055E, 5065E and 5075E)	27.00%	19Nov18

A9	Agricultural Products	27.00%	01Nov18
A10	AMS	27.00%	01Nov18
Frontier	Cotton	17.00%	01Nov18
Frontier	Cutting & Mowing	17.00%	01Nov18
Frontier	Hay & Forage	17.00%	01Nov18
Frontier	Landscaping	17.00%	01Nov18
Frontier	Livestock	17.00%	01Nov18
Frontier	Material Handling	17.00%	01Nov18
Frontier	Planting & Seeding	17.00%	01Nov18
Frontier	Snow	17.00%	01Nov18
Frontier	Tillage	17.00%	01Nov18
Frontier	Spray	17.00%	01Nov18

### **Contract Updates:**

January 2, 2019 – Extended contract and updated price pages.

September 17, 2018 – Added state fees.

April 11, 2018 - Updated price page tabs C40 and C41. Added price page tab C48.

March 9, 2018 - Removed A3 Military Gator, 5045E, 5055E, 5065E and 5075E from contract.