

Sourcewell – Ag Tractors and/or Implements Together with Related Equipment & Accessories Contract

Contract Number:	021815-DAC
Contract Period:	May 18, 2015 – March 17, 2020
Eligibility:	<p>The contract allows for service to Sourcewell Member agencies in all states.</p> <p>The following eligibility requirements must be met:</p> <ul style="list-style-type: none">• Entity must be a Sourcewell Member. John Deere dealers must verify membership before quoting. Please include the Sourcewell member number on the dealer quote or on the Sourcewell Member's purchase order.• Eligible Sourcewell Members are state, city, county, municipal or local tax-supported governmental agencies, turnpikes, airports, housing authorities, electric cooperatives, water cooperatives, K-12 public school systems, public and private higher education facilities such as colleges and universities, public and volunteer fire departments, public or non-profit museums, libraries and zoos.• Eligible Sourcewell Member non-profit agencies are eligible to purchase John Deere equipment on the Sourcewell contract.• Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment. <p>Members of the Illinois Public Higher Education Cooperative (IPHEC) are also eligible to use this Sourcewell Contract. IPHEC is comprised of universities and community colleges located in Illinois. Before quoting, please review the list of IPHEC Members to verify eligibility.</p> <p>To become an Sourcewell Member you can call 877-585-9706 for more details or visit the Sourcewell website to complete an application.</p> <p>To obtain a membership list for eligible entities belonging to Sourcewell, please visit the Sourcewell Member Locator and select Membership List Spreadsheet.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u>. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.</p>						
Allied (non-Deere)	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Allied.</p> <p>Allied items are Order Zone products, Frontier, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>						
Credit Cards	<p>Only allowed for the types of schools listed in the Eligibility section above when they are paying in full upfront.</p>						
Special Delivery Obligations	<p>None.</p>						
Fees	<p>An optional delivery charge of \$4 per loaded mile is allowed for the delivering dealer. If charged, the fee must appear on the quote or purchase order. Use Google Maps to calculate the mileage.</p> <p>State Fees:</p> <ul style="list-style-type: none"> • California Tire Fee All Motorized Equipment \$1.75 per New Tire <ul style="list-style-type: none"> • Also review Miscellaneous section below • Louisiana Waste Tire Fee All Tractors \$10.00 per New Tire <p>Fees must be clearly labeled on the purchase order or quote.</p>						
Financing	<p>Allowed. The John Deere Municipal Lease or a third party type municipal lease (if applicable) is allowed. The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.</p>						
Leasing	<p>Allowed.</p>						
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="0" style="width: 100%;"> <thead> <tr> <th style="text-align: left;">Quantity</th> <th style="text-align: left;">Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%
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3-4	1%						
5-6	2%						

Delivery Obligations	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Tractors (5045E, 5055E, 5065E, 5075E Models)	14%	Current
A2	Tractors (5085E, 5090EL, 5090E, 5100E Models)	19%	Current
A2	Tractors (5000 M, G, GV, GN, MH, ML, and R Series)	22%	Current
A2	Tractors (6000-9000 Models)	24%	Current
A3	Combines	23%	Current
A4	Cotton	23%	Current
A5	Hay & Forage	23%	Current
A6	Tillage	23%	Current
A7	Drills/Air Seeders/Planters	23%	Current
A8	Sprayers	23%	Current
A9	Implements & Attachments	24%	Current

A10	Ag Management Solutions (AMS)	4%	Current
Frontier	Cotton	18%	Current
	Cutting & Mowing	18%	Current
	Hay & Forage	18%	Current
	Landscaping	18%	Current
	Livestock	18%	Current
	Material Handling	18%	Current
	Planting & Seeding	18%	Current
	Snow	18%	Current
	Sprayers	18%	Current
	Tillage	18%	Current

Contract Updates

December 14, 2018 - Added IPHEC to eligibility section of contract. Effective 12Dec2018.

February 20, 2019 – Updated CA Tire Fee to include all motorized equipment.

February 12, 2019 – Added 5090EL tractor to same discount category as 5085E, 5090E and 5100E tractors. 5090EL wasn't noted on the contract.

November 15, 2018 – Contract Extended. Expiration date changed from March 17, 2019 to March 17, 2020. No other changes were made.

September 7, 2018 – Added state fees.

June 7, 2018 – Changed Contract name from NJPA to Sourcewell.

May 18, 2018 – Changed Frontier discounts from 17% to 18%. 18% was effective 26Apr2018 per note below.

April 26, 2018 – Discounts have been updated.

October 19, 2017 - Updated eligibility verbiage.

March 22, 2017 - Updated description to include new 5000R models. August 2, 2016 - Updated description to include new 5000G models.

May 21, 2015 - Removed the 5085E tractor from the 14% discount category because the model was appearing in both the 14% and 18% discount categories. The 5085E should receive a 18% discount.