

Sourcewell (previously NJPA)

Contract Number:	032515-JDC
Contract Period:	July 19, 2015 – May 18, 2020
Eligibility:	<p>Sourcewell cooperative members; state and local governments, public and private accredited schools, as well as public serving non-profit agencies.</p> <p>Sourcewell Member Search</p> <p>Join Sourcewell</p>

Quotes and Purchase Orders:

Contact your local [John Deere Dealer](#) for quote assistance.

Customer purchase orders are issued to the quote provider and must reference the contract name and number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date.
Allied (non-Deere)	<p>Allowed, can only be sold with a contract item.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Allowed with a 3% processing surcharge added to the sales price.
Special Delivery Obligations	FOB Destination, Freight Prepaid and Added. Factory to dealer freight and dealer to customer freight are quoted and invoiced to the customer.
Fees	Dealer quotes; non-factory items, installs, Pre-Delivery Inspection, and local delivery. Dealer provides customer walk around at time of delivery free of charge.

Financing	A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the John Deere Dealer and John Deere Financial. Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.
Multiple Unit Discount	<p>Following additional discount applies to: like/self-propelled machines, placed at the same time, and on the same purchase order.</p> <p>5-7 Units 1%</p> <p>8-14 Units 2%</p> <p>15-30 Units 3%</p>
Non-contract (Deere)	<p>Allowed, can only be sold with a contract item.</p> <p>Non-contract items are John Deere manufactured products, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and customer purchase order as “Trade-in”. Dealer determines the trade-in value for customer consideration.
Demo	Product demonstrations may be arranged through the local dealer, depending on availability of stock machines.
Miscellaneous	<p>States with sales and use tax; Alaska, Arizona, Arkansas, California (also has Tire Tax), Hawaii, Minnesota, South Carolina, Washington.</p> <p>Provide exemption certificate, if applicable, for your purchase.</p>
Remittance Information	Remit payment as instructed on the invoice.

Equipment and Discounts

John Deere Model	Product Descriptions (click model links more info)	Quote Contact	Price Dates
Articulated Dump Trucks			
260E	260E ADT/ 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity	John Deere Dealer	18Jul18
310E	310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity	John Deere Dealer	18Jul18
370E	370E ADT/ 422 HP / 74,139 lbs. Payload / 26.8 cu yd. Heaped Capacity	John Deere Dealer	22May18
410E	410E ADT/ 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity	John Deere Dealer	22May18
460E	460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity	John Deere Dealer	22May18
Backhoes			
310L EP	310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig	John Deere Dealer	20Jun18
310L	310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig	John Deere Dealer	20Jun18
310SL	310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig	John Deere Dealer	20Jun18
310SL HL	310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig	John Deere Dealer	20Jun18
315SL	315SL Backhoe / 99 HP / 17,554 lbs. Weight / 13'8" Dig	John Deere Dealer	15Jun18



410L	410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig	John Deere Dealer	20Jun18
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710L	710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig	John Deere Dealer	20Jun18
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Crawler Dozers

450K	450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground	John Deere Dealer	26Apr18
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550K	550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground	John Deere Dealer	17Apr18
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650K	650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground	John Deere Dealer	17Apr18
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700K	700K Dozer / 130 HP / 30,275 - 31,290 lbs. Weight / 102" Track on Ground	John Deere Dealer	17Apr18
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750K	750K Dozer / 165 HP / 34,527 - 37,745 lbs. Weight / 102" Track on Ground	John Deere Dealer	27Jun18
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850K	850K Dozer / 205 HP / 43,818 - 48,005 lbs. Weight / 109" Track on Ground	John Deere Dealer	17Apr18
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950K	950K Dozer / 265 HP / 65,300-73,700 lbs. Weight / 126" Track on Ground	John Deere Dealer	10May18
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1050K	1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground	John Deere Dealer	21May18
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Crawler Loaders



655K	655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity	John Deere Dealer	05Jul18
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755K	755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity	John Deere Dealer	05Jul18
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Excavators

75G FT4	75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig	John Deere Dealer	24Jul18
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85G FT4	85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig	John Deere Dealer	24Jul18
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130G FT4	130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig	John Deere Dealer	24Jul18
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135G FT4	135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig	John Deere Dealer	24Jul18
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160G LC FT4	160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig	John Deere Dealer	24Jul18
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180G LC FT4	180G LC Excavator / 121 HP / 45,170 lbs. Weight / 23'2" Dig	John Deere Dealer	24Jul18
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190GW FT4	190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig	John Deere Dealer	24Jul18
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210G LC FT4	210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig	John Deere Dealer	02Aug18
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245G LC FT4	245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig	John Deere Dealer	24Jul18
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250G LC FT4	250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig	John Deere Dealer	02Aug18
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300G LC FT4	300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25'10" Dig	John Deere Dealer	02Aug18
345G LC FT4	345G LC Excavator / 249 HP / 80,788 lbs. Weight / 24'10" Dig	John Deere Dealer	02Aug18
350G LC FT4	350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig	John Deere Dealer	02Aug18
380G LC FT4	380G LC Excavator / 271 HP / 83,992 lbs. Weight / 26'10" Dig	John Deere Dealer	24Jul18
470G LC FT4	470G LC Excavator / 367 HP / 112,916 lbs. Weight / 29'11" Dig	John Deere Dealer	02Aug18
670G LC FT4	670G LC Excavator / 463 HP / 154,103 lbs. Weight / 32'11" Dig	John Deere Dealer	24Jul18
870G LC FT4	870G LC Excavator / 512 HP / 188,716 lbs. Weight / 39'11" Dig	John Deere Dealer	24Jul18
Forestry Machines			
1910G	1910G Forwarder / 268 HP / 42,990 lbs. Weight / 27.9 ft. Max Reach	John Deere Dealer	25May18
2654G	2654G Swing Machine / 194 HP / 73,353 lbs. Weight / 79,560 lbs. Swing Torque	John Deere Dealer	23Jul18
Motor Graders			
620G/GP	620G/GP Grader / 215 HP / 40,350 lbs. Weight / 31,066 lbs. Blade Pull	John Deere Dealer	26Jun18
622G/GP	622G/GP Grader / 225 HP / 42,060 lbs. Weight / 45,000 lbs. Blade Pull	John Deere Dealer	26Jun18

670G/GP	670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	26Jun18
672G/GP	672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	26Jun18
770G/GP	770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	26Jun18
772G/GP	772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull	John Deere Dealer	26Jun18
870G/GP	870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	01Jun18
872G/GP	872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	01Jun18
Wheel Loaders (4WD)			
444K	444K Loader / 124 HP / 25,022 lbs. Weight / 2.0-4 CY Capacity	John Deere Dealer	13Jun18
524K II (Obs.)	524K II Loader / 130 HP / 27,928 lbs. Weight / 2.5-4.5 CY Capacity (Dealer Stock Only)	John Deere Dealer	13Jun18
524L (New)	524L Loader / 139 HP / (TBA) lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	13Jul18
544K II (Obs.)	544K II Loader / 163 HP / 29,138 lbs. Weight / 2.75-5.25 CY Capacity (Dealer Stock Only)	John Deere Dealer	13Jun18
544L (New)	544L Loader / 166 HP / (TBA) lbs. Weight / 2.5-5.25 CY Capacity	John Deere Dealer	13Jul18
624K II (Obs.)	624K II Loader/ 186 HP / 34,717 lbs. Weight / 3.5-5.25 CY Capacity (Dealer Stock Only)	John Deere Dealer	13Jun18

624L (New)	624L Loader/ 192 HP / (TBA) lbs. Weight / 2.5-5.25 CY Capacity	John Deere Dealer	13Jul18
644K	644K Loader / 232 HP / 41,188 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	13Jun18
644K Hybrid	644K Hyb. Loader / 229 HP / 40,436 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	13Jun18
724K	724K Loader / 264 HP / 48,988 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	13Jun18
744K II	744K II Loader / 303 HP / 55,905 lbs. Weight / 5.25-5.75 CY Capacity	John Deere Dealer	15Jun18
824K II	824K II Loader / 333 HP / 59,260 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	15Jun18
844K III	844K III Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity	John Deere Dealer	15Jun18
844K III AH	844K III Aggregate Handler / 380 HP / 80,052 lbs. / 9.3-9.8 CY Capacity	John Deere Dealer	15Jun18
944K	944K Hybrid Loader / 536 HP FT4 / 117,947 lbs. Weight / 8.5-10 CY Capacity	John Deere Dealer	15Jun18
Tractor Loaders			
210L EP	210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	17May18
210L	210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	17May18
Compact Excavators			

17G	17G Excavator / 14.5 HP / 7'2" Dig / 3,790 lbs. Weight	John Deere Dealer	14May18
26G	26G Excavator / 20.0 HP / 8'6" Dig / 6,110 lbs. Weight	John Deere Dealer	14May18
30G	30G Excavator / 23.0 HP / 9'2" Dig / 7,220 lbs. Weight	John Deere Dealer	18May18
35G	35G Excavator / 23.3 HP / 10'0" Dig / 7,760 lbs. Weight	John Deere Dealer	14May18
50G	50G Excavator / 35.9 HP / 11'7" Dig / 10,847 lbs. Weight	John Deere Dealer	14May18
60G	60G Excavator / 53.0 HP / 12'4" Dig / 13,547 lbs. Weight	John Deere Dealer	16Feb18

Compact Track Loaders

317G	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	23Jul18
323E (Obs.)	323E Compact Track / 70 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout (Dealer Stock Only)	John Deere Dealer	06Mar18
325G (New)	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	23Jul18
331G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	23Jul18
333G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	23Jul18

Skid Steer Loaders

312GR	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	23Jul18
314G	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	23Jul18
316GR	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	23Jul18
318G	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	23Jul18
320G	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	23Jul18
324G	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	23Jul18
330G	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	23Jul18
332G	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	23Jul18
Wheel Loaders (4WD Compact)			
204L	204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	01Aug18
244K-II (Obs.)	244K II 4WD / 70 HP / 12,060 lbs. Weight / 1.0-1.4 CY Capacity (Dealer Stock Only)	John Deere Dealer	13Jun18
244L (New)	244L 4WD / (TBA) HP / (TBA) lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	07Aug18
304L	304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	01Aug18

324K (Obs.)	324K 4WD / 70 HP /14,087 lbs. Weight / 1.4-2.0 CY Capacity (Dealer Stock Only)	John Deere Dealer	10Apr18
324L (New)	324L 4WD / (TBA) HP / (TBA) lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	07Aug18
344L	344L 4WD / 103 HP /19,553 lbs. Weight / 2 CY Capacity	John Deere Dealer	01Aug18
Attachments			
Worksite Pro Attachments	John Deere Worksite Pro Attachments and Implements are on contract as standalone items	John Deere Dealer	02Aug18

Contract updates:

15 Dec 2017 - Add new models (190GW, 204L, 304L) and update price pages.

13 Mar 2018 - Add new models (325G, 345G LC FT4, 320G, 324G, 344L), remove old models (323E, 605K, 320E, 324E, 344K) and update price pages.

12 Jun 2018 - NJPA change name to Sourcewell.

17 Aug 2018 – Added new models (244L, 324L, 524L, 544L and 624L). Removed models (320E, 324E, 204K, 304K, 344K and 605K). Price increase (655K, 755K and 2654G) and update price pages.