



JOHN DEERE (China) Investment CO., LTD.
5th Floor, Tower A, Gateway, No. 18, Xiaguangli, North Road,
East Third Ring, Chaoyang District, Beijing, China.

Steven Hsieh
Director, Supply Management
John Deere China Operations

Dear Supplier:

We are looking forward to the 2008 Olympics from 8 to 24 August, when we welcome the world to China!

We also need to prepare for the challenges this event may bring as we continue our daily business. Special preparations may be needed for your company or sub-suppliers located in the Olympic cities.

Below is a check list of items for consideration:

Production

- Contact your John Deere factories to confirm production releases
 - Together we may make special plans for your parts
- Operating pattern change
- Energy availability
- Inventory build-up -- pull ahead production
- Plant shutdown
- Sub-suppliers' production patterns

Logistics

- Contingency plans if normal logistics partners have issues
- Alternative routes
- Ports

People

- Vacation planning
- Advance travel approval

Please also contact your Supply Management Specialist to verify we have your company's accurate contact information.

To assist your team in planning, John Deere China will provide you an URL of China internet website (www.johndeere.com.cn) which has a special site location named "2008 Beijing Olympics" lists relevant public shared web sites and Olympic-related news on a regular basis. We encourage you to utilize this web site for your 2008 Olympics news.

On the following page, please acknowledge your company's readiness by signing and returning that page to your Supply Management Specialist.

We appreciate your diligence in preparing for this exciting time for our country while we continue production.

Best Regards,

Steven Hsieh

Director, Supply Management
Strategic Sourcing, Supplier Quality and Development Engineering
John Deere China Operations



JOHN DEERE

JOHN DEERE (China) Investment CO., LTD.

5th Floor, Tower A, Gateway, No. 18, Xiaguangli, North Road,
East Third Ring, Chaoyang District, Beijing, China.

Steven Hsieh

Director, Supply Management
John Deere China Operations

After thorough preparation and review, please commit your company's Olympic readiness by signing and returning this page to your Supply Management Specialist.

I confirm that our company has developed contingency plans for the variety of issues that may develop before, during and after the 2008 Olympic festivities.

We have plans that allow us to continue meeting production orders for John Deere during this time.

Supplier Name:

Date:

**Commitment by General Manger:
(signature and/or seal)**