

**U.S. Sales of Existing
Single-Family Homes** (millions)

1969	1.593
1970	1.613
1971	2.021
1972	2.254
1973	2.334
1974	2.273
1975	2.480
1976	3.066
1977	3.646
1978	3.987
1979	3.828
1980	2.972
1981	2.418
1982	1.990
1983	2.684
1984	2.817
1985	3.122
1986	3.478
1987	3.428
1988	3.483
1989	3.033
1990	2.921
1991	2.867
1992	3.143
1993	3.421
1994	3.554
1995	3.514
1996	3.783
1997	3.973
1998	4.492
1999	4.636
2000	4.614
2001	4.727
2002	4.997
2003	5.443
2004	5.912
2005	6.170
2006	5.690

Source: Global Insight

**Disposable
Personal Income**⁽¹⁾

	U.S.	Canada
1969	2,668.4	241.0
1970	2,781.5	248.8
1971	2,907.9	263.2
1972	3,046.3	286.0
1973	3,251.7	312.1
1974	3,228.7	333.9
1975	3,302.9	350.2
1976	3,432.4	366.9
1977	3,552.5	374.8
1978	3,718.9	390.3
1979	3,811.4	403.4
1980	3,857.3	416.0
1981	3,959.2	431.9
1982	4,045.2	433.7
1983	4,177.8	424.2
1984	4,494.1	440.3
1985	4,645.5	457.0
1986	4,791.3	461.7
1987	4,874.6	473.0
1988	5,082.7	496.5
1989	5,225.1	520.8
1990	5,324.2	528.2
1991	5,351.7	519.4
1992	5,536.3	522.8
1993	5,594.2	523.1
1994	5,746.2	524.6
1995	5,905.9	536.5
1996	6,080.9	536.2
1997	6,295.8	546.3
1998	6,664.0	561.9
1999	6,861.7	579.0
2000	7,194.0	608.2
2001	7,333.3	624.8
2002	7,562.5	635.5
2003	7,729.9	650.3
2004	8,010.8	670.9
2005	8,105.0	687.3
2006	8,320.8	718.2

⁽¹⁾ Real disposable income, billions of chained 2000 dollars, annual rate, BEA concept - Canadian statistics in constant 1997 billions of C\$
Source: Global Insight

**Spending on
Non-Auto Durables**⁽²⁾

	U.S.	Canada
1969	73.5	5.0
1970	75.6	5.2
1971	77.8	5.7
1972	86.9	6.9
1973	96.9	8.2
1974	98.9	9.2
1975	99.4	9.7
1976	106.6	10.3
1977	115.0	10.6
1978	122.2	11.3
1979	128.1	11.9
1980	122.4	12.3
1981	123.2	13.0
1982	120.9	11.5
1983	132.9	12.9
1984	150.2	14.5
1985	160.7	15.9
1986	179.0	17.3
1987	191.2	18.0
1988	203.0	19.3
1989	210.9	20.1
1990	212.6	19.8
1991	209.8	18.8
1992	218.0	19.1
1993	238.1	19.6
1994	261.0	20.6
1995	284.5	21.7
1996	313.0	22.4
1997	343.6	25.3
1998	382.2	28.1
1999	432.4	30.9
2000	476.8	34.1
2001	495.0	36.8
2002	536.7	39.7
2003	581.0	42.0
2004	641.7	45.6
2005	703.2	50.2
2006	772.6	56.6

⁽²⁾ Real consumer spending on furniture and household equipment, billions of chained 2000 dollars, annual rate, BEA concept - real consumer spending on other durables, billions of chained 2000 dollars, annual rate, calculated by Global Insight, Canadian statistics in constant 1997 billions of C\$.
Source: Global Insight

**Lawn and Garden Equipment Manufacturer
Unit Shipments – U.S. Industry**⁽³⁾

(Source: Outdoor Power Equipment Institute, Inc.)

	Walk-Behind Powered Mowers	Rear Engine Riding Mowers	Front Engine Lawn Tractors	Riding Garden Tractors
1990	5,700	247	885	156
1991	5,350	209	840	128
1992	5,150	205	847	133
1993	5,720	185	1,060	163
1994	6,069	184	1,086	189
1995	5,950	168	1,250	226
1996	5,355	130	1,123	194
1997	5,557	111	1,162	173
1998	5,829	130	1,199	187
1999	5,925	145	1,273	194
2000	6,201	157	1,360	198
2001	5,622	140	1,214	181
2002	5,915	116	1,350	161
2003	6,128	142	1,495	171
2004	6,515	166	1,646	189
2005	6,398	198	1,562	153
2006	6,005	211	1,423	113

⁽³⁾ Model year basis September – August in thousands