



JOHN DEERE

John Deere Insurance Company
John Deere Risk Protection, Inc.
6400 NW 86th St.
Johnston, IA 50131 USA

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RE: NEW OPTION - Use Precision Farming System Data for Claims

In 2011 the USDA defined new guidelines which allow the use of data from precision farming equipment to indicate crop acreage and production, or as evidence to support a claim. If you use precision farming systems in your farming operation, you have this new option to make the process for claims documentation easier.

In addition to improved accuracy, convenience and return on your precision farming technology investment, another key benefit to collecting data from your planter is it gives you the option of using your yield monitor data to simplify the claims process. It also gives you the option to use yield monitor data to verify production. Details on using your yield monitors for harvest data will be communicated at a later date.

If you choose this option:

The most efficient way for you to take advantage of these new guidelines is to begin the crop season by capturing field data for planting with your precision farming equipment.

This new option works best when prior to planting, you work with your agent and equipment dealer to set up your farms and fields consistently with the guidelines outlined below. If you currently have John Deere precision farming equipment, your agent can work with your John Deere dealer to assist you with your GreenStar™ system setup for proper documentation of your planting.

To properly document crop acres your precision farming system must provide:

- Insured Name, Unit Number and Legal Description of the acreage
- The summary report from your precision farming system must include:
 - Crop Name
 - Acres planted (accounting for implement overlap)
 - Date planted

As a benefit for our customers, John Deere Insurance Company will accept electronic field data for customers using Apex™ or AgLeader® SMS™ which will satisfy these guidelines. For customers that utilize other precision farming systems, please contact your precision farming system manufacturer or dealer to determine if the reports generated by your system will qualify.

It is also important to note that the option to submit records using precision farming systems is up to the customer. If you do not choose this new optional method, you must continue providing the necessary information on hard copy records in a manner consistent with previous crop seasons.

We recommend you contact your crop insurance agent with any questions and for help understanding the specific guidelines for the precision farming systems you use to properly document your planting data. You may also go to www.AutomatedCropReporting.com to view the "Acceptable Farm Management Records from Producers Using Precision Farming Technology" PDF for more information.

We thank you for your business this past year and wish you a successful 2011!