

## WISCONSIN-Dodge County Grounds Care Equipment

<b>Contract Number:</b>	18-04-00777-B
<b>Contract Period:</b>	May 17, 2018 to April 20, 2022
<b>Eligibility:</b>	<p>State Agencies are <u>not</u> eligible to use this contract. Eligible agencies are Wisconsin counties and other political subdivisions, which include cities, townships, public school systems, parks &amp; recreation and local government funded non-profit groups (ex. certain snowmobile clubs).</p> <ul style="list-style-type: none"> <li>• Only snowmobile clubs that can provide documentation (ex. letter, etc.) that they are performing work on behalf of a government agency are eligible.</li> </ul>

### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote <b>OR</b> until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied (non-Deere)	<p>Allowed as long as the equipment is related to and compatible with the contract equipment being purchased. Items must be clearly labeled on the purchase order or quote as Allied.</p> <p>Non-contract Equipment - implements, attachments, accessories, parts or bundles not branded by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract..</p>
Credit Cards	Allowed with no limit.
Special Delivery Obligations	None.

Fees	<p>A \$4 per loaded mile delivery charge is allowed. This fee is <u>not</u> per machine; it's per load. <b>This fee should be shown separately on the quote or purchase order.</b> Miles are to be calculated using <a href="#">Google Maps</a>.</p>										
Financing	<p>Allowed.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The Municipal Lease or a third party type municipal lease (if applicable) is allowed.</p>										
Leasing	<p>Not allowed.</p>										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="332 898 941 1066"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract (Deere)	<p>Allowed as long as the equipment is related to and compatible with the contract equipment being purchased. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Non-contract Deere Equipment - John Deere or Frontier branded implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>										
Rental	<p>Allowed. Rates and models are detailed in the Price Structure below.</p>										
Substitution	<p>Allowed.</p>										
Trade-in	<p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.</p>										

Demo	Allowed as long as agency agrees and equipment still qualifies for full John Deere warranty.
Miscellaneous	None.
Delivery Obligations	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (300s Only) & Equipment	18%	Current
L30	Garden Tractors & Equipment	18%	Current
L35	Equipment for Lawn & Garden Tractors	18%	Current
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current
C15	Commercial Front Mowers & Equipment	23%	Current

C18	Commercial Wide-Area Mowers & Equipment	23%	Current
C20	Compact Utility Tractors & Equipment	18%	Current
C21	Equipment for Commercial Mowing Products	23%	Current
C25	Equipment for Compact Utility Tractors	18%	Current
C39	Recreational Utility Vehicles & Equipment	13%	Current
C40	Mid-Duty Crossover Utility Vehicles & Equipment	13%	Current
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	13%	Current
C42	Traditional Utility Vehicles & Equipment	16%	Current
C47	HPX High Performance Utility Vehicles & Equipment	13%	Current
C48	Implements for Utility Vehicles	13%	Current
G10	Reel Mowers & Equipment	24%	Current
G15	Special Application Mowers & Equipment	24%	Current
G20	Special Application Vehicles & Equipment	24%	Current
G25	Aeration & Equipment	24%	Current
G30	Debris Maintenance & Equipment	24%	Current

G35	Fleet Maintenance (Golf)	14%	Current
A2	Tractors 5045E, 5055E, 5065E, 5075E	14%	Current
A2	Tractors 5085E, 5090EL, 5090E, 5100E	19%	Current
A2	Tractors 5000Ms, Rs, GVs, GNs, MHs, MLs	22%	Current
A2	6000 - 9000 Series Tractors	24%	Current
A3	Combines	22%	Current
A4	Cotton	22%	Current
A5	Hay & Forage	22%	Current
A6	Tillage	22%	Current
A7	Planters, Drills & Air Seeders	22%	Current
A8	Sprayers	22%	Current
A9	Implements & Equipment	24%	Current
A10	Ag Management Solutions (AMS)	4%	Current
<b>Frontier</b>	Cutting & Mowing	18%	Current
	Hay & Forage	18%	Current
	Landscaping	18%	Current

Livestock	18%	Current
Planting & Seeding	18%	Current
Snow	18%	Current
Sprayers	18%	Current
Material Handling	18%	Current
Tillage	18%	Current
Cotton	18%	Current

**Rental**

Term	Product Descriptions	Price Per Hour (300 Hours Minimum)	Price Per Hour (Exceeding 300 Hours)
8 Months	All 5 and 6E Series, 6110M/R, 6120M/R, 6130M/R, 6R 140	\$20.99	\$20.99
	6145M/R, 6155M/R, 6175M/R, 6195M/R, 6215R, 6R 165	\$23.99	\$23.99
	6250R, 6R 250	\$28.99	\$28.99
	All 7 Series Tractors	\$32.99	\$32.99
	Loaders	\$2.00	\$2.00
Term	Product Descriptions	Price Per Hour (400 Hours Minimum)	Price Per Hour (Exceeding 400 Hours)
12 Months	All 5 and 6E Series, 6110M/R, 6120M/R, 6130M/R, 6R 140	\$20.99	\$20.99

6145M/R, 6155M/R, 6175M/R, 6195M/R, 6215R, 6R 165	\$23.99	\$23.99
6250R, 6R 250	\$28.99	\$28.99
All 7 Series Tractors	\$32.99	\$32.99
Loaders	\$2.00	\$2.00

### **Contract updates**

January 4, 2022 - Added the 6R 140, 6R 165 and 6R 250 tractors to the rental portion of the contract.

May 18, 2021 - Changed contract end date from 20Apr2021 to 20Apr2022. Renewal effective 21Apr2021. No other changes made.

January 21, 2021 – Added the 6250R at \$28.99/hr.

April 23, 2020 - Changed contract end date from 20Apr2020 to 20Apr2021. Renewal effective 21Apr2020. No other changes made.

April 23, 2019 - Changed contract end date from 20Apr2019 to 20Apr2020. Renewal effective 21Apr2019. No other changes made.