

STATE OF WASHINGTON - Lawn and Grounds Maintenance Equipment

Contract Number:	10212
Contract Period:	April 11, 2013 - April 10, 2019
Eligibility:	The State of Washington contract is available to agencies that have signed the Master Contracts Usage Agreement (MCUA) and members of the Oregon Cooperative Purchasing Program (ORCPP).

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR when the contract expires, whichever occurs first. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied (non-Deere)	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Allied.</p> <p>Allied items are implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Not allowed.
Special Delivery Obligations	None.
Fees	No fees may be charged.
Financing	Not allowed on this contract.

Leasing	Not allowed on this contract.
Multiple Unit Discount	<p>Multiple Unit Discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units - 1%</p> <p>5-6 units - 2%</p> <p>7-8 units - 3%</p> <p>9 units or more - 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles (provided UV's are on the contract) must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>*Frontier Equipment is excluded from the Multiple Unit Discount.</p>
Non-contract (Deere)	<p>Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Non-contract items are John Deere manufactured implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract
Substitution	Not allowed on this contract
Trade-in	Allowed. Items must be clearly on the purchase order or quote as Trade-in.
Demo	None.
Miscellaneous	<p>http://www.des.wa.gov/services/ContractingPurchasing/CurrentContracts/Pages/default.aspx</p> <p>Indian Tribes would be allowed to use financing under this contract as provided it is permitted by the agency. Washington State agencies are not allowed to use financing.</p>
Delivery Obligations	None.

**Payment
Remittance
Information**

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	LAWN TRACTORS & ACCESSORIES (E100s and S240s)	0%	12Nov18
L25	LAWN TRACTORS & ACCESSORIES (X300)	18%	12Nov18
L30	GARDEN TRACTORS & ACCESSORIES	18%	20Nov18
L35	LAWN & GARDEN TRACTORS EQUIPMENT	18%	03Dec18
C10	COMMERCIAL WALK-BEHIND MOWERS & ACCESSORIES	13%	01Nov18
C13	ZERO-TURN RADIUS MOWERS & ACCESSORIES	23%	03Dec18
C15	COMMERCIAL FRONT MOWERS & ACCESSORIES	23%	01Nov18
C18	WIDE AREA MOWERS & ACCESSORIES	23%	01Nov18
C20	COMPACT UTILITY TRACTORS & ACCESSORIES	17%	30Nov18
C21	EQUIPMENT FOR COMMERCIAL MOWING PRODUCTS	23%	01Nov18
C25	EQUIPMENT FOR COMPACT UTILITY TRACTORS	17%	03Dec18

C39	RECREATIONAL UTILITY VEHICLES	15.5%	01Nov18
C40	MID DUTY CROSSOVER VEHICLE	15.5%	23Nov18
C41	CROSSOVER UTILITY VEHICLES & ACCESSORIES	15.5%	21Nov18
C42	UTILITY VEHICLES (HORSEPOWER RATING UP TO 65) & ACCESSORIES	15.5%	01Nov18
C47	HIGH PERFORMANCE UTILITY VEHICLES & ACCESSORIES	15.5%	01Nov18
C48	IMPLEMENTS FOR UTILITY VEHICLES	15.5%	01Nov18
A2	UTILITY TRACTORS & ACCESSORIES (5000 Series)	18%	03Dec18
A2	AGRICULTURAL TRACTORS & ACCESSORIES (6000 Series)	23%	03Dec18
A5	AGRICULTURAL EQUIPMENT – HAY & FORAGE	23%	26Nov18
A6	AGRICULTURAL EQUIPMENT – TILLAGE	23%	19Nov18
A7	AGRICULTURAL EQUIPMENT – DRILLS AND AIR SEEDING PLANTERS	23%	19Nov18
A8	AGRICULTURAL EQUIPMENT – SPRAYERS	23%	01Nov18
A9	AGRICULTURAL EQUIPMENT – MATERIAL HANDLING	23%	26Nov18
A10	AGRICULTURAL MANAGEMENT SOLUTIONS SYSTEMS	4%	04Dec18
FRONTIER	COTTON	18%	01Nov18
	CUTTING & MOWING		01Nov18

SPRAYER	01Nov18
HAY & FORAGE	03Dec18
LANDSCAPING	03Dec18
LIVESTOCK	01Nov18
MATERIAL HANDLING	01Nov18
PLANTING & SEEDING	05Dec18
SNOW PRODUCTS	01Nov18
TILLAGE	26Nov18

G10	GOLF & TURF EQUIPMENT – REEL MOWERS	22%	28Nov18
G15	GOLF & TURF EQUIPMENT - SPECIAL APPLICATION MOWER	22%	02Nov18
G20	GOLF & TURF EQUIPMENT - SPECIAL APPLICATION VEHICLES	22%	26Nov18
G25	GOLF & TURF EQUIPMENT - AERATION	22%	26Nov18
G30	GOLF & TURF EQUIPMENT - DEBRIS MAINTENANCE	22%	01Nov18
G35	GOLF & TURF EQUIPMENT – FLEET MANAGEMENT	22%	01Nov18

Contract Updates:

January 11, 2019 – Complete Price Page Update. Price Page Tabs C48 and G35 were added to the contract.

April 10, 2018 - Changed contract end date from 10Apr18 to 10Apr19.

March 12, 2018 - updated C41 price pages.

December 4, 2017 - updated price pages.

October 26, 2017 - updated Utility Vehicles price pages.

April 25, 2017 - extended contract through April 10, 2018

March 29, 2017 - updated price pages.

June 2, 2016 - Price Page Update - L25, L30, L35

December 21, 2015 - Complete Price Page Update

October 13, 2015 - updated Financing and Leasing language to state not allowed.

August 5, 2015 - Price Page update A2 5000 and 6000.

May 1, 2015 - Price page update _ L30 & L35

April 9, 2015 - Contract extension to April 10, 2017 and increased discounts on all price page tabs except C39,C40,C41,C42,C47 and L25 (D100).

January 22, 2015 - Complete Price page update

September 12, 2014 - Price page update - C25

July 25, 2014 - Price page update - A9 loaders

June 2, 2014 - Price page updates for C10, C13, C15, C20, C47, G10, G15

January 19, 2014 - Complete Price page update

August 23, 2013 - Change in eligibility -

All membership to the Washington State Purchasing Cooperative (Co-op) has ended as of June 30, 2013. The Co-op program has been retired as of July 1, 2013 and has been replaced by the Master Contracts Usage Agreement (MCUA). Organizations wishing to make purchases for Washington State Goods and Services contracts after July 1, 2013 will need to sign a MCUA and return it to the Department of Enterprise Services. For more information, please see the MCUA page at: <http://www.des.wa.gov/services/ContractingPurchasing/Purchasing/Pages/MasterContractsUsageAgreement.aspx>.

The list of entities with a signed MCUA can be found here:

<https://fortress.wa.gov/ga/apps/ContractSearch/MCUAListing.aspx>

July 10, 2013 - Price page update for L30 and L35