

BuyBoard Grounds Maintenance Equipment, Irrigation Parts, Supplies & Installation Contract

Contract Number:	529-17
Contract Period:	June 1, 2017 – May 31, 2020
Eligibility:	<p>This contract is available to BuyBoard Texas Cooperative members and BuyBoard National Purchasing Cooperative members. This is a purchasing cooperative for school districts, junior colleges, cities, counties, other political subdivisions and eligible non-profit entities throughout the U.S. (excluding Alaska and Hawaii).</p> <ul style="list-style-type: none">• Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment. <p>For more information, agencies may call the Cooperative hotline at 1-800-695-2919.</p> <p>To obtain a membership list for eligible entities belonging to the BuyBoard Texas Cooperative, please visit the BuyBoard website and follow the instructions below:</p> <ul style="list-style-type: none">• Click on "Learn More" in the <u>Texas</u> Cooperative box at the bottom of the page.• Click on "About Us" located near the top of the page.• Next, locate the "Our Members" section on the right-hand side of the page and click on "Learn more about our members" for links to the membership lists. <p>To obtain a membership list for eligible entities belonging to the BuyBoard National Purchasing Cooperative, please visit the BuyBoard website and follow the instructions below:</p> <ul style="list-style-type: none">• Click on "Learn More" in the <u>National</u> Cooperative box at the bottom of the page.• Click on the "Resources" tab located on the right, near the top of the page.• Next select the "BuyBoard National Membership List" towards the bottom of the page to verify membership.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your local dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u>. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.</p>															
Allied - Non-John Deere Equipment	<p>Allowed as long as the Allied equipment is compatible with the contract equipment being purchased. <u>Items must be clearly labeled on the purchase order or quote as Allied</u>. Allied equipment includes implements, attachments, accessories, bundles, parts or <u>service agreements</u> requested by the customer to complete the equipment purchase.</p> <p>Examples of allied items and equipment that are not John Deere are boom mowers, trailers, cages for tractors for roadside mowing, etc.</p>															
Credit Cards	<p>Only allowed for the types of schools listed in the Eligibility section above when they are paying in full upfront.</p>															
Demo	<p>Not allowed on this contract.</p>															
Fees	<p>A delivery fee of \$4.00 per loaded mile is allowed. This fee is <u>not</u> per machine; it's per load. This fee should be shown separately on the quote or purchase order. Miles are to be calculated using Google Maps.</p> <p>Dealers have the option to charge customers 4% of the equipment contract sale for set-up for golf products only (reel mowers-G10, special application mowers-G15, special application vehicles-G20, aeration-G25 and debris maintenance-G30). The 4% set-up is in lieu of any/all Government Sales reimbursement for set-up. This fee should be shown separately on the quote or purchase order.</p> <p><u>State Fees:</u></p> <ul style="list-style-type: none"> <table border="0" style="width: 100%;"> <tr> <td style="width: 30%;">• California Tire Fee</td> <td style="width: 40%;">All Motorized Equipment</td> <td style="width: 30%; text-align: right;">\$1.75 per New Tire</td> </tr> <tr> <td></td> <td colspan="2">(Bunker Rakes, Mowers, CUT & Ag Tractors, Utility Vehicles and ProGators)</td> </tr> </table> <table border="0" style="width: 100%;"> <tr> <td style="width: 30%;">• Louisiana Waste Tire Fee</td> <td style="width: 40%;">CUT and Ag Tractors</td> <td style="width: 30%; text-align: right;">\$10.00 per New Tire</td> </tr> <tr> <td></td> <td>Utility Vehicles (including ProGators)</td> <td style="text-align: right;">\$2.25 per New Tire</td> </tr> </table> <table border="0" style="width: 100%;"> <tr> <td style="width: 30%;">• Mississippi ATV Trauma Fee</td> <td style="width: 40%;">Utility Vehicles (including ProGators)</td> <td style="width: 30%; text-align: right;">\$50.00 per Vehicle</td> </tr> </table> <p>Fees must be clearly labeled on the purchase order or quote.</p>	• California Tire Fee	All Motorized Equipment	\$1.75 per New Tire		(Bunker Rakes, Mowers, CUT & Ag Tractors, Utility Vehicles and ProGators)		• Louisiana Waste Tire Fee	CUT and Ag Tractors	\$10.00 per New Tire		Utility Vehicles (including ProGators)	\$2.25 per New Tire	• Mississippi ATV Trauma Fee	Utility Vehicles (including ProGators)	\$50.00 per Vehicle
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• Mississippi ATV Trauma Fee	Utility Vehicles (including ProGators)	\$50.00 per Vehicle														
Financing	<p>Allowed. The John Deere Municipal Lease or a third party type municipal lease is allowed.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.</p>															
Leasing	<p>Allowed. A True Lease/Operating Lease where the customer makes payments and the equipment is returned to the dealer at the end of the term is allowed on this contract.</p>															

Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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5-6	2%										
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Non-Contract – John Deere Equipment	Allowed as long as the non-contract Deere equipment is compatible with the contract equipment being purchased. <u>Items must be clearly labeled on the purchase order or quote as Non-contract.</u> Non-contract Deere equipment includes implements, attachments, accessories, bundles, parts, Frontier and Order Zone items requested by the customer to complete the equipment purchase.										
Rental	Not allowed on this contract.										
Special Delivery Obligations	None.										
Substitutions	Allowed.										
Trade-Ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.										
Miscellaneous	John Deere will be responsible for submitting (email: info@buyboard.com) a copy of the agency's purchase order to BuyBoard.										
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217										

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (D100s, S240 only) & Equipment	0%	Current
L25	Lawn Tractors (X300s only) & Equipment	16%	Current
L30	Garden Tractors & Equipment	16%	Current
L35	Equipment for Lawn & Garden Tractors	16%	Current
C10	Commercial Walk-Behind Mowers & Equipment	21%	Current
C13	Commercial Zero-Turn-Radius Mowers & Equipment	21%	Current

C15	Commercial Front Mowers & Equipment	21%	Current
C18	Commercial Wide Area Mowers & Equipment	21%	Current
C20	Compact Utility Tractors & Equipment	16%	Current
C21	Equipment for Commercial Mowing Products	21%	Current
C25	Equipment for Compact Utility Tractors	16%	Current
C39	Recreational Utility Vehicles & Equipment	11%	Current
C40	Mid Duty Crossover Utility Vehicles & Equipment	11%	Current
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	11%	Current
C42	Traditional Utility Vehicles & Equipment	14%	Current
C47	HPX Utility Vehicles & Equipment	11%	Current
G10	Reel Mowers & Equipment	22%	Current
G15	Special Application Mowers & Equipment	22%	Current
G20	Special Application Vehicles & Equipment	22%	Current
G25	Aeration & Equipment	22%	Current
G30	Debris Maintenance & Equipment	22%	Current
A2	Tractors 5045E, 5055E, 5065E, 5075E	13%	Current
A2	Tractors 5085E, 5090EL, 5090E, 5100E	17%	Current
A2	Tractors 5000Ms, Rs, GVs, GNs, MHs and MLs	20%	Current
A2	Tractors 6000-9000 Series	22%	Current
A3	Combines	19%	Current
A4	Cotton	19%	Current
A5	Hay & Forage	19%	Current
A6	Tillage	19%	Current
A7	Planters, Drills & Air Seeder	19%	Current
A8	Sprayers	19%	Current
A9	Implements & Attachments	22%	Current
A10	Ag Management Solutions (AMS)	3%	Current
Frontier	Cutting & Mowing	16%	Current
Frontier	Material Handling	16%	Current
Frontier	Landscaping	16%	Current
Frontier	Planting & Seeding	16%	Current
Frontier	Hay & Forage	16%	Current
Frontier	Tillage	16%	Current
Frontier	Livestock	16%	Current
Frontier	Snow	16%	Current
Frontier	Golf Equipment	16%	Current

Contract Updates

December 10, 2019 – Added service agreements to “Allied Non-John Deere Equipment” section as allowed.

April 23, 2019 – Changed contract end date from 31 May 2019 to 31 May 2020. No other changes were made.

February 27, 2019 – Changed LA Tire Fee for UVs from \$2 per tire to \$2.25 per tire.

February 14, 2019 – Updated descriptions for LA Tire Fee and MS ATV Trauma Fee to include ProGators. Updated CA Tire Fee to include all motorized vehicles.

February 12, 2019 – Added “5090EL” tractor description to same category as 5090E and 5100E.

September 7, 2018 – Added state fees.

May 3, 2018 - Changed contract end date from 31 May 2018 to 31 May 2019. No other changes made.

January 30, 2018 - Added note about the CA tire fee and the note about certain types of schools being required to pay up-front.