

TENNESSEE - Ground Maintenance Equipment/UTV's

Contract Number:	45197
Contract Period:	March 16, 2015 – March 15, 2020
Eligibility:	This is a statewide cooperative purchases contract that can be extended to state agencies, local governmental agencies within the geographic limits of the State of Tennessee, municipalities, private nonprofit institutions of higher education chartered in Tennessee, 501C nonprofits, private institutions of higher education, all public schools and authorized corporations.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local John Deere Dealer. Your local John Deere Dealer will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	<p>Quotes within 48 hours.</p> <p>Hour meter not to exceed 3 hours.</p> <p>The standard manufacturer warranty shall apply to all models. A properly executed warranty must be delivered with the equipment. For warranty of aftermarket equipment and/or paint, Dealer may utilize a third-party warranty to meet this requirement.</p> <p>Prior to delivery of any equipment, the dealer should make arrangements with the ordering entity for the purpose of scheduling delivery and conducting an inspection of the equipment. All equipment is subject to inspection to establish conformity to specifications prior to acceptance. Equipment shall be ready for immediate operation. Pre-delivery servicing and adjustments shall include, but is not limited to, the manufacturer's recommendations as well as the following:</p> <ul style="list-style-type: none"> A. Complete lubrication of operating chassis, engine, and mechanisms with Manufacturer's recommended grades of lubricants; B. Check / Fill all fluids levels to assure proper fill; C. Adjust engine(s) /motor(s)/drive(s) to proper operating condition (s); D. Check to assure proper operation of all accessories, gauges, lights, and mechanical and hydraulic features; E. Inspect electrical, braking and suspension systems, Charge battery; F. Inflate tires to optimal pressure; G. Fill gas tank(s) with gas and/or alternative fuel up to \$5.00;
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	<p>H. Equipment must be clean and thoroughly detailed prior to delivery. Equipment must be delivered free of any decal or other attached item identifying the dealer. The equipment is expected to be completely cleaned and operational at the time of delivery/pickup;</p> <p>I. All factory defects must be corrected prior to delivery;</p> <p>J. Two (2) pre-tested keys when applicable. The equipment key code must be provided, attached to the keys;</p> <p>K. The State, at its discretion, may request installation of State provided decals;</p> <p>The following items should be delivered with each equipment purchase:</p> <p>A. Completed Pre-Delivery Inspection Form B. Operators (owners) Manual C. Manufacturer's Warranty Information D. Dealer Specification Quote (when applicable) E. State Supplied Purchase Order F. Manufacturer/Dealer Invoice</p> <p>Alternatively, Customer may request that the above items be delivered to a central location or office prior to equipment delivery</p>										
Fees	None										
Financing	Allowed: For non-state agencies only, if their rules and guidelines allow.										
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.										
Manuals	An operator's manual is included with the delivery of the equipment at no charge.										
Miscellaneous	None										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table border="0"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere	Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.										

(listed in the price book)	Items must be clearly labeled on the purchase order as Open Market.
Open Market by Dealer (not listed in the price book)	Not allowed.
Payment and Remittance	Credit card payments allowed. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitution	Allowed: If a model listed on the Historical Price Pages is no longer orderable, the State will allow a current model to be quoted using current prices if the following criteria are met: <ol style="list-style-type: none"> 1. The old model is no longer available from the factory. 2. The new model is in the awarded category and is comparable and meets or exceeds the previous model and is acceptable to the buyer. The current Manufacturer's Suggested Retail Price (MSRP) can be verified on the John Deere website – www.johndeere.com using the "Build Your Own" link.
Trade-In	Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L30	Garden Tractors & Equipment (X500s, X700s)	19%	12Nov18
L35	Equipment for Riders & Tractors	19%	01Nov18
C10	Commercial Walk Behind Mowers & Equipment	14%	01Nov18
C13	Commercial Zero-Turn Radius Mowers & Equipment	24%	12Nov18
C15	Commercial Front Mowers & Equipment	24%	01Nov18

C18	Commercial Wide Area Mowers & Equipment	24%	01Nov18
C20	Compact Utility Tractors & Equipment	18%	01Nov18
C21	Equipment for Commercial Mowing Products	24%	01Nov18
C25	Equipment for Compact Utility Tractors	18%	12Nov18
C39	Recreational Utility Vehicle & Equipment	14%	01Nov18
C40	Mid Duty Crossover Utility Vehicles & Equipment	14%	01Nov18
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	14%	01Nov18
C42	Traditional Utility Vehicles & Equipment	14%	01Nov18
C47	HPX Utility Vehicles & Equipment	14%	01Nov18
C48	Equipment for Utility Vehicles	13%	01Nov18
A2	5000 Series Tractors	19%	16Nov18
A2	6000 Series Tractors	25%	16Nov18
A9	Implements & Equipment	24%	01Nov18
G10	Reel Mowers & Equipment	23%	12Nov18
G15	Special Application Mowers & Equipment	23%	02Nov18
G20	Special Application Vehicles & Equipment	23%	01Nov18
G25	Aeration & Equipment	23%	01Nov18
G30	Debris Maintenance & Equipment	23%	01Nov18

G35	Fleet Management	14%	01Nov18
Frontier	Cutting/Mowing	19%	01Nov18
	Hay & Forage	19%	01Nov18
	Landscaping	19%	01Nov18
	Livestock	19%	01Nov18
	Material Handling	19%	01Nov18
	Planting & Seeding	19%	01Nov18
	Snow	19%	01Nov18
	Tillage	19%	01Nov18
	Cotton	19%	01Nov18
	Sprayer	19%	01Nov18

Contract Updates:

September 18, 2019 – Extended contract through March 15, 2020.

March 13, 2019 – Extended contract through October 31, 2019.

December 5, 2018 – Complete Price Page Update. Discount have not changed.

October 16, 2018 – Changed Substitutions from “Not Allowed” to “Allowed”.

March 27, 2018 - Added Non-Contract Deere Equipment.

March 14, 2018 - Updated Price Tab C41 from 11Dec2017 to 16Jan2018. Added Price Tab C48 to the contract.

December 21, 2017 - Updated C41 price pages from 13Nov17 to 11Dec17.

November 29, 2017 - Updated price pages on the entire contract. Removed Frontier Transports and Frontier Golf. They've been discontinued.

October 10, 2017 - Updated Utility Vehicle price pages.

September 15, 2017 - Changed Allied and Non-Contract Deere categories from "Allowed" to "Not allowed".

March 16, 2017 - Extended contract through March 15, 2018.

December 8, 2016 - Add new 5000, 6000, Loaders and Cutters.

January 8, 2016 - Complete Price Page Update.

June 11, 2015 - Updated contract detail language on Financing/Leasing.