

OKLAHOMA – Mowers & Hand-Held Equipment

Contract Number:	SW0190
Contract Period:	October 17, 2021 – December 30, 2023
Eligibility:	<p>This contract is available to any government entity in the State of Oklahoma including cities, school districts, counties and even other states if the states' statutes allow them to use another state's contract.</p> <p>Non-state agencies must complete and submit a Contract Participation Form to the State every time an equipment purchase is made from this contract.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	Operator's Manual (OM) and <u>repair</u> parts list must be furnished at no cost to the customer. A repair parts list found in the OM will suffice.
Fees	None.
Financing	<p>John Deere Municipal Lease by John Deere Financial (equipment owned by customer at end of the term): Not Allowed.</p> <p>Government Operating Lease by John Deere Financial (equipment returned to dealer at end of the term): Not Allowed.</p> <p>Retail Note Financing by John Deere Financial or Third Party Financing: Not Allowed.</p>

Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.										
Miscellaneous	None.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="358 604 797 932"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	Not allowed.										
Open Market by John Deere (not listed in the price book)	Not allowed.										
Payment & Remittance	<p>Credit cards allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf Strategic Accounts Business Division 21748 Network Place Chicago, IL 60673-1217</p>										

Substitutions	Must be approved by the State.
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Residential Zero-Turn-Radius Mowers (excludes Z700s) & Equipment (formally Tab L21)	3%	04Nov22
Residential Zero-Turn-Radius Mowers (Z700s Only) & Equipment (formally Tab L21)	8%	04Nov22
Lawn Tractors (S100s, S200s only) & Equipment (formally Tab L25)	3%	04Nov22
Lawn Tractors (X300s only) & Equipment (formally Tab L25)	17%	04Nov22
Garden Tractors (X500s, X700s) & Equipment (formally Tab L30)	17%	04Nov22
Equipment for Lawn & Garden Tractors (formally Tab L35)	17%	04Nov22
Commercial Walk-Behind Mowers & Equipment (formally Tab C10)	22%	04Nov22
Commercial Zero-Turn-Radius Mowers & Equipment (formally Tab C13)	22%	04Nov22
Commercial Front Mowers & Equipment (formally Tab C15)	22%	04Nov22

Commercial Wide Area Mowers & Equipment (formally Tab C18)	22%	01Oct22
Commercial Implements & Attachments (formally Tab C21)	22%	04Nov22
Reel Mowers & Equipment (formally Tab G10)	23%	04Nov22
Special Application Mowers & Equipment (formally Tab G15)	23%	04Nov22
Aeration & Equipment (formally Tab G25)	23%	04Nov22
Debris Maintenance & Equipment (formally Tab G30)	23%	04Nov22
Golf Fleet Management (formally Tab G35)	12%	04Nov22

Contract Updates

January 12, 2023 – Changed contract end date from 30Dec2022 to 30Dec2023 and effective 31Dec2022.
All price pages were updated and effective 12Jan2023.