

OHIO - STS515 Ag Mach, Mowers, Tractors

Contract Number:	800276
Contract Period:	January 1, 2017 – December 31, 2018
Eligibility:	<p>State agencies are allowed to use this contract. This is also a cooperative purchase contract allowing members of the state's cooperative purchasing program to make purchases.</p> <p>To verify membership for the cooperative purchasing program, view the county map and then:</p> <ul style="list-style-type: none"> • To the right under “Services” choose “County Report” • Then choose to export either to excel or by pdf. <p>For questions regarding the Co-op program or current members, contact the DAS Cooperative Purchasing Team:</p> <p>Wayne McCulty, State Purchasing Administrator Phone: 614.466.7066, E-mail: Wayne.McCulty@das.state.oh.us</p> <p>Renee Hinte, Program Administrator Phone: 614.466.6530, E-mail: Renee.Hinte@das.state.oh.us</p> <p>Maureen Studer, Purchasing Specialist Phone: 614.728.3723, E-mail: Maureen.Studer@das.state.oh.us</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. lick here to enter text .
Allied - Non-John Deere Equipment	Not allowed on this contract.

Credit Cards	Credit card usage is optional for purchases up to \$2,500 unless the Office of Budget and Management has approved the agency to exceed this limit.										
Demo	Not allowed on this contract.										
Fees	No fees may be charged.										
Financing	Not allowed on this contract.										
Leasing	Not allowed on this contract.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="0"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount..</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract - John Deere Equipment	Not allowed on this contract.										
Rental	Not allowed on this contract.										
Special Delivery Obligations	<p>Prior to delivering any contract sales, dealers must be approved by the state of Ohio and listed on the approved dealer listing.</p> <p>Any dealer not listed on the approved dealer listing must complete all of the following items prior to participating in the contract. Please review the requirements carefully to avoid delays with being approved as Ohio will return documents not completed exactly as requested. The approval process takes approximately 30 days.</p>										

	<p>1) Review the Non-IT STS Training document.</p> <p>2) Review the Non-IT STS Terms and Conditions document.</p> <p>3) Complete Dealer Acceptance Letter (“Y-letter”)</p> <ul style="list-style-type: none"> - Enter your dealership’s legal name in each space that says “Authorized Dealer Name” - Enter your Ohio Secretary of State Charter/Registration Number in the field as requested. If you do not have a Charter/Registration Number, please see number 5 below. Questions regarding registration should be directed to (614) 466-3910, or visit http://www.sos.state.oh.us - Enter your dealership’s information under “Purchase Orders to be sent to the following address”. You will upload all PO’s into JDQuote2 for processing. – Copy completed document on dealership letterhead and sign in BLUE ink. <p>4) Electronically file the Affirmative Action Program Verification on the Ohio Business Gateway (“OBG”) website https://ohiobusinessgateway.ohio.gov/OBG/Membership/Security.mvc/Login#MainContainer</p> <p>5) If you do not have a State Charter / Registration Number, complete your registration with the Secretary of State. Questions regarding registration should be directed to (614) 466-3910, or visit http://www.sos.state.oh.us</p> <p>6) Complete the check list</p> <p>7) Submit all required items above via mail with original signatures in BLUE ink or email to GovContractSupport@JohnDeere.com as color pdf files with signatures in BLUE ink.</p>
Substitutions	John Deere must seek written approval from the state for substitution requests.
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.
Miscellaneous	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment	19.25%	20Nov17
L30	Garden Tractors & Equipment	24.25%	07Nov17
L35	Equipment for Lawn & Garden Tractors	24.25%	15Nov17
C10	Commercial Walk-Behind Mowers & Equipment	24.25%	01Nov17
C13	Commercial Zero-Turn-Radius Mowers & Equipment	24.25%	01Nov17
C15	Commercial Front Mowers & Equipment	24.25%	01Nov17
C18	Commercial Wide Area Mowers & Equipment	24.25%	13Nov17
C20	Compact Utility Tractors & Equipment	19.25%	01Nov17
C21	Equipment for Commercial Mowing Products	24.25%	01Nov17
C25	Equipment for Compact Utility Tractors	24.25%	01Nov17
C39	Recreational Utility Vehicles & Equipment	17.25%	21Dec17
C40	Mid Duty Crossover Utility Vehicles & Equipment	17.25%	21Dec17
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	17.25%	12Feb18
C42	Traditional Utility Vehicles & Equipment	17.25%	02Jan18

C47	HPX Utility Vehicles & Equipment	17.25%	05Feb18
C48	Utility Vehicles Equipment	17.25%	05Feb18
G10	Reel Mowers & Equipment	25.25%	01Nov17
G15	Special Application Mowers & Equipment	25.25%	01Nov17
G20	Special Application Vehicles & Equipment	25.25%	13Nov17
G25	Aeration & Equipment	25.25%	01Nov17
G30	Debris Maintenance & Equipment	25.25%	01Nov17
G35	Fleet Management	13.25%	11Jan18
A2	Tractors	27.25%	14Feb18
A3	Combines	27.25%	01Nov17
A5	Hay & Forage	27.25%	01Nov17
A6	Tillage	27.25%	01Nov17
A7	Planters/Drills /Air Seeders	27.25%	13Nov17
A8	Sprayers	27.25%	13Nov17
A9	Implements & Equipment	27.25%	18Dec17
A10	Ag Management Solutions	27.25%	16Nov17
Frontier	Cotton	20%	01Nov17
	Cutting and Mowing	20%	01Nov17

Hay & Forage	20%	01Nov17
Landscaping	20%	01Nov17
Livestock	20%	01Nov17
Material Handling	20%	01Nov17
Planting & Seeding	20%	01Nov17
Snow	20%	01Nov17
Tillage	20%	01Nov17
Sprayers	20%	01Nov17

Contract Updates

17Apr2018 - Removed language stating utility vehicle substitutions were allowed. Only allowed until price pages were updated.

05Apr18 - Updated pricing for Price Tabs C39 thru C42, C47, A2 and A9. Added Price Tab G35.

21Dec17 - Extended contract and updated all price pages.

16Oct17 - Added substitutions allowed for gators. Added 6110M cab tractor to contract. Both effective 12Oct17.

05Apr17 - Removed verbiage that stated non-state agencies could use financing.

28Dec16 - Extended contract through December 31, 2017.

12Sep16 - Updated all price pages.

08Mar16 - Updated approved dealer listing.

15Feb16 - Updated all price pages.

14Dec15 - Updated all price pages.

02Oct15 - Updated all price pages.

01Sep15 - Updated approved dealer listing.

27May15 Updated all price pages.

27Feb15-Updated all price pages.

04Aug14-Updated C15 Commercial Front Mowers.

15Apr14-Updated all price pages.

02Apr14 - Updated approved dealer listing.

02Jul13 – Updated all price pages; Section C12 Advantage ZTR's removed from contract.

29Apr13 – Updated approved dealer listing.

14Feb13 - Updated approved dealer listing.