

OHIO - Department of Transportation (ODOT) Mower Attachments & Zero-Turn Mowers Contract

Contract Number:	208-21
Contract Period:	October 1, 2020 – October 30, 2021
Eligibility:	This is a multiple award contract with ODOT that can be extended to any local, county or state governmental agency, if use of the contract adheres to the agency's own rules and regulations.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	None.
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: For non-state agencies only, if their rules and guidelines allow. This 12-60 month financial product require payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: For non-state agencies only, if their rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: For non-state agencies only, if their rules and guidelines allow.</p>

Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.
Manuals	An operator’s manual is included with the delivery of the equipment at no charge.
Miscellaneous	<p>ODOT and non-ODOT agencies can order the specific line item models as shown in the Price Structure below. The line item mowers will be charged the price indicated in the Price Structure using the price pages that have been hyperlinked below.</p> <p>Agencies can also select mower options different from the line item options priced below and “build” their own configurations using the price pages linked below. <u>The discount will be applied to the total list price of the new configuration.</u></p>
Multiple Unit Discount	No Multiple Unit Discount offered.
Open Market by John Deere (listed in the price book)	Not allowed.
Open Market by Dealer (not listed in the price book)	Not allowed.
Payment Remittance Information	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	Not allowed.

Trade-ins

Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.

The trade-in mowers will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.

Price Structure

Before quoting, please read the "Miscellaneous" section above.

Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A9	Tractor Implements (Mowers): R10, R15, R20 Rotary Cutters & 390 Flail Mower only	28%	01Sep20
A9	Tractor Implements (Mowers): All Mowers (excluding R10, R15, R20, 390)	28%	01Sep20
L21	Residential Zero-Turn Radius Mowers: Z720E only	9%	21Ju20
L21	Residential Zero-Turn Radius Mowers: Z700s (excluding Z720E)	9%	21Ju20
C13	Commercial Zero-Turn Radius Mowers: Z915E & Z950M only	23%	20Aug20
C13	Commercial Zero-Turn Radius Mowers: Z900s (excluding Z915E & Z950M)	23%	20Aug20

Price Book Tabs	Models	Descriptions	Order Codes	Prices
SECTION 1				
A9	R10 Rotary Cutter	Flex Wing Rotary Cutter (10ft cutting width)	Base Mower: 2330P, 0202, 3026, 3511, 5120, 5280	\$16,471.44
SECTION 2				
A9	R15 Rotary Cutter	Flex Wing Rotary Cutter (15ft cutting width)	Base Mower: 2340P, 0202, 2541, 3025, 3511, 3603, 5120, 5280	\$20,175.12
A9	R20 Rotary Cutter	Flex Wing Rotary Cutter (20ft cutting width)	Base Mower: 2350P, 0202, 3025, 3541, 3641, 5120, 5280	\$28,386.00
SECTION 3				
A9	390 Flail Mower	Heavy Duty Flail Mower Center Pull	Base Mower: 0486P, 1000, 9010	\$5,258.88
SECTION 6				
A9	390 Flail Mower	Heavy Duty Flail Mower 26in Offset	Base Mower: 0494P, 1000, 9010	\$5,258.88

Price Book Tabs	Models	Descriptions	Order Codes	Prices
SECTION 8				
L21	Z720E ZTrak	Zero-turn Mower, 60in Deck	Base Mower: 2240TC, 001A, 1036, 1504	\$6,414.59
C13	Z915E ZTrak	Zero-turn Mower, 60in Deck	Base Mower: 2501TC, 001A, 1036, 1504, 2091	\$7,422.03
SECTION 9				
C13	Z950M ZTrak	Zero-turn Mower, 72in Deck	Base Mower: 0692TC, 001A, 1037, 1506, 2091	\$9,524.13

Contract Updates

September 23, 2021 – Changed contract end date from 30Sep2021 to 30Oct2021.