

OHIO - Department of Transportation (ODOT) Mower Attachments Contract

Contract Number:	208-19
Contract Period:	September 26, 2018 – September 30, 2019
Eligibility:	This is a multiple award contract with ODOT that can be extended to any local, county or state governmental agency, if use of the contract adheres to the agency's own rules and regulations.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied – Non-John Deere Equipment	Not allowed on this contract.
Credit Cards	Allowed.
Demo	Allowed as long as agency agrees and the equipment still qualifies for full warranty per John Deere's Warranty Administration Manual.
Fees	None.
Financing	<p>Allowed for <u>non-state agencies only</u>, if their rules and guidelines allow it. Agencies may use the John Deere Municipal Lease for financing or their own third-party financing entity.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.</p>

Leasing	Allowed for <u>non-state agencies only</u> , if their rules and guidelines allow it.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed for tractors. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="337 489 740 646"> <thead> <tr> <th><u>Quantity</u></th> <th><u>Additional Discount</u></th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more tractors sold on the same purchase order are eligible for the multi-unit discount. Mowers sold with the tractors on the same purchase order also qualify for the multi-unit discount, but do not count as a unit. This means mowers purchased without the purchase of 3 or more tractors on the same purchase order do not qualify for the multi-unit discount.</p>	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
<u>Quantity</u>	<u>Additional Discount</u>										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract – John Deere Equipment	Not allowed on this contract.										
Rental	Not allowed on this contract.										
Special Delivery Obligations	None.										
Substitutions	Not allowed on this contract.										
Trade-ins	<p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The ODOT (and Political Subdivisions) reserves the right to offer used, operational mower attachments (and tractors if a tractor is being purchased) as trade-ins. The trade-in attachments and trade-in tractors will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.</p>										
Miscellaneous	<p>ODOT and non-ODOT agencies can order the specific line item models as shown in the Price Structure below. The line item mowers will be charged the price indicated in the Price Structure using the price pages that have been hyperlinked below.</p>										

- Agencies can select mower options different from the line item options priced below and “build” their own configurations using the price pages linked below. The discount will be applied to the total list price of the new configuration.

This contract also allows agencies to purchase 6000 Series tractors at CURRENT PRICE. The discount indicated below will be applied to the total CURRENT list price of the tractor.

Payment Remittance Information

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

Before quoting, please read the “Miscellaneous” section above.

Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Tractors: 6000 Series Tractors	28%	Current Price
A9	Implements (Mowers): R10, R15, R20, 390, 25A	28%	05Sep18

Price Book Tab	Models	Descriptions	Order Codes	Prices
A9	R10 Rotary Cutter (Single Wing)	Flex Wing Rotary Cutter (10ft cutting width)	Base Mower: 2330P, 0202, 3025, 5120, 5280	\$15,451.20

R15 Rotary Cutter (Double Wing)	Flex Wing Rotary Cutter (15ft cutting width)	Base Mower: 2340P, 0202, 2541, 3025, 3511, 3603, 5120, 5280	\$18,932.65
R20 Rotary Cutter (Double Wing)	Flex Wing Rotary Cutter (20ft cutting width)	Base Mower: 2350P, 0202, 3641, 3541, 5280, 5120, 3025	\$26,627.76 (Note: added \$7,695.11 to R15 base mower price)
390 Flail Mower (Rear)	Heavy Duty Flail Mower Center Pull	Base Mower: 0486P, 1000	\$4,996.08
390 Flail Mower (Rear)	Heavy Duty Flail Mower 12in Offset	Base Mower: 0487P, 1000	\$4,996.08
390 Flail Mower (Rear)	Heavy Duty Flail Mower 26in Offset	Base Mower: 0494P, 1000	\$4,996.08
25A Flail Mower (Rear Offset)	Flail Mower with Heavy Duty Roller & 9in Offset	Base Mower: 0488P	\$4,010.64

Contract Updates

No updates at this time.