

OHIO - Department of Transportation (ODOT) Tractor Contract

Contract Number:	207-19
Contract Period:	September 26, 2018 – September 30, 2019
Eligibility:	This is a multiple award contract with ODOT that can be extended to any local, county or state governmental agency, if use of the contract adheres to the agency's own rules and regulations.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your local dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied – Non-John Deere Equipment	Not allowed on this contract.
Credit Cards	Allowed.
Demo	Allowed as long as agency agrees and the equipment still qualifies for full warranty per John Deere's Warranty Administration Manual.
Fees	None.
Financing	<p>Allowed for <u>non-state agencies only</u>, if their rules and guidelines allow it. Agencies may use the John Deere Municipal Lease for financing or their own third-party financing entity.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.</p>

Leasing	Allowed for <u>non-state agencies only</u> , if their rules and guidelines allow it.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="337 489 738 646"> <thead> <tr> <th><u>Quantity</u></th> <th><u>Additional Discount</u></th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more tractors sold <u>on the same purchase order</u> are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
<u>Quantity</u>	<u>Additional Discount</u>										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract – John Deere Equipment	Not allowed on this contract.										
Rental	Not allowed on this contract.										
Special Delivery Obligations	Tractors must be delivered with a full tank of fuel and diesel exhaust fluid.										
Substitutions	Not allowed on this contract.										
Trade-ins	<p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The trade-in tractors will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.</p>										
Miscellaneous	<p>ODOT and non-ODOT agencies can order the specific line item tractor models (6110M Cab & 6120E Cab) as shown in the Price Structure below. These line item tractors and their line item options will be charged the price indicated in the Price Structure using the price pages that have been hyperlinked below.</p> <ul style="list-style-type: none"> Agencies can select tractor options different from the line item options priced below and “build” their own configurations of the 6110M Cab and 6120E Cab <u>using the price pages linked below</u>. The discount will be applied to the total list price of the new configuration. 										

Agencies can also purchase any of the other 6000 Series tractor models (excluding the 6110M Cab or 6120E Cab) shown in the price pages hyperlinked below. The discount will be applied to the total list price of the tractor.

Payment Remittance Information

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

Before quoting, please read the “Miscellaneous” section above.

Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Tractors: 6110M & 6120E only	28%	31Aug18
A2	Tractors: 6000 Series Tractors (excluding 6110M & 6120E)	28%	31Aug18

Price Book Tab	Models	Descriptions	Order Codes	Prices
A2	6110M Cab	Tractor with Transmission PowrQuad Plus - 16/16, 30 km/h	Base Tractor: 4228L, 0202, 0409, 0501, 873D, 1437, 2071, 2109, 2510, 2631, 2663, 3232, 3338, 3820, 4121, 4213, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7702, 8011, 8300, 8725, 8742, 8747, 8924, 1834, 1835, 1867, AL158728	\$74,947.11
		Front Wheel Assist Option	See codes for base tractor above	Included

Transmission: PowrQuad Plus - 24/24, 40 km/h	4228L, 0202, 0409, 0501, 873D, 1436, 2071, 2109, 2510, 2631, 2663, 3232, 3338, 3820, 4121, 4213, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7702, 8011, 8300, 8725, 8742, 8747, 8924, 1834, 1835, 1867, AL158728	+\$1,378.80
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Transmission: PowrQuad Plus - 16/16, 30 km/h	See codes for base tractor above	Included
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Transmission: PowrQuad Plus - 24/24, 40 km/h, with creeper	4228L, 0202, 0409, 0501, 873D, 1440, 2071, 2109, 2510, 2631, 2663, 3232, 3338, 3820, 4121, 4213, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7702, 8011, 8300, 8725, 8742, 8747, 8924, 1834, 1835, 1867, AL158728	+\$3,288.96
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Transmission: PowrQuad Plus - 16/16, 30 km/h, with creeper	4228L, 0202, 0409, 0501, 873D, 1441, 2071, 2109, 2510, 2631, 2663, 3232, 3338, 3820, 4121, 4213, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7702, 8011, 8300, 8725, 8742, 8747, 8924, 1834, 1835, 1867, AL158728	+\$2,221.92
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Transmission: AutoQuad Plus - 24/24, 40 km/h	4228L, 0202, 0409, 0501, 873D, 1454, 2071, 2109, 2510, 2631, 2663, 3232, 3338, 3820, 4121, 4213, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7702, 8011, 8300, 8725, 8742, 8747, 8924, 1834, 1835, 1867, AL158728	+\$3,478.32
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Transmission: AutoQuad Plus - 24/24, 40 km/h, with creeper	4228L, 0202, 0409, 0501, 873D, 1458, 2071, 2109, 2510, 2631, 2663, 3232, 3338, 3820, 4121, 4213, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7702, 8011, 8300, 8725, 8742, 8747, 8924, 1834, 1835, 1867, AL158728	+\$4,070.16
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Transmission: CommandQuad Plus - 24/24, 40 km/h	4228L, 0202, 0409, 0501, 873D, 1500, 2071, 2109, 2510, 2631, 2663, 3232, 3338, 3820, 4121, 4213, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7702, 8011, 8300, 8725, 8742, 8747, 8924, 1834, 1835, 1867, AL158728	+\$6,834.24
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3-year (36 month) Extended Warranty Pkg for 6110M Cab; \$250 deductible.		+\$2,513.00
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A2	6120E Cab	Tractor with Transmission 12F/12R PowrReverser	Base Tractor: 333RP, 0202, 0409, 0500, 1383, 2050, 2100, 3340, 4015, 4120, 4315, 4421, 5212, 6210, 8010, 8726, BSJ10219, LVB25720, BSJ10026, SJ10170, RE227949, RE321102	\$61,686.70
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Front Wheel Assist Option	See codes for base tractor above	Included
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Transmission: 24F/12R PowrReverser (25mph/40kmh) – MFWD Axle	333RP, 0202, 0409, 0500, 1386, 2050, 2100, 3340, 4015, 4120, 4315, 4421, 5212, 6210, 8010, 8726, BSJ10219, LVB25720, BSJ10026, SJ10170, RE227949, RE321102	+\$889.20
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Transmission: 12F/12R PowrReverser (19mph/30kmh) – MFWD Axle	See codes for base tractor above	Included
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Transmission: 12F/12R PowrReverser (19mph/30kmh) – 2WD Front Axle	333RP, 0202, 0409, 0500, 1382, 2050, 2100, 3340, 4015, 4120, 4315, 4421, 5212, 6210, 8010, 8726, BSJ10219, LVB25720, BSJ10026, SJ10170, RE227949, RE321102	-\$3,865.68
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3-year (36 month) Extended Warranty Pkg for 6120E Cab; \$250 deductible.		+\$2513.00
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Contract Updates

No updates at this time.