

NEW YORK – Piggyback Contract - Sourcewell - Ag Tractors and/or Implements Together with Related Equipment & Accessories

Contract Number:	PC67140
Contract Period:	October 22, 2015 - March 17, 2021
Eligibility:	<p>New York State agencies, political subdivisions, local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations.</p> <p>Eligible agencies must be verified before quoting. Select NY Authorized Contract User Listing to verify eligibility. For assistance with agency's eligibility, contact OGS Customer Services at 518-474-6717 or at customer.services@ogs.ny.gov.</p> <p>Agencies eligible to use the piggyback contract are not required to be members of Sourcewell. These agencies will have the New York contract number on their purchase orders.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Allied (non-Deere)	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. <u>Items must be clearly labeled on the purchase order or quote as Allied.</u></p> <p>Allied items are Order Zone products, Frontier, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Not allowed on this contract.
Special Delivery Obligations	None.

Fees	<p>An optional delivery charge of \$4 per loaded mile is allowed for the delivering dealer. If charged, the fee must appear on the quote or purchase order. Use Google Maps to calculate the mileage.</p> <p>Fees must be clearly labeled on the purchase order or quote.</p>										
Financing	<p>Allowed. The John Deere Municipal Lease or a third-party type municipal lease (if applicable) is allowed.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.</p>										
Leasing	Allowed.										
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="342 932 1094 1100"> <thead> <tr> <th data-bbox="342 932 444 961">Quantity</th> <th data-bbox="870 932 1094 961">Additional Discount</th> </tr> </thead> <tbody> <tr> <td data-bbox="367 968 412 997">3-4</td> <td data-bbox="979 968 1016 997">1%</td> </tr> <tr> <td data-bbox="367 1003 412 1033">5-6</td> <td data-bbox="979 1003 1016 1033">2%</td> </tr> <tr> <td data-bbox="367 1039 412 1068">7-8</td> <td data-bbox="979 1039 1016 1068">3%</td> </tr> <tr> <td data-bbox="342 1075 518 1104">9 units or more</td> <td data-bbox="979 1075 1016 1104">4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract (Deere)	<p>Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. <u>Items must be clearly labeled on the purchase order or quote as Non-Contract.</u></p> <p>Non-contract items are John Deere manufactured Order Zone products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>										
Rental	Not allowed on this contract.										
Substitutions	N/A. This is a current price contract.										
Trade-ins	Allowed. <u>Items must be clearly labeled on the purchase order or quote as Trade-In.</u> The agency and the dealer determine the trade-in value.										

Demo	Not allowed on this contract.
Miscellaneous	None.
Delivery Obligations	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Tractors (5045E, 5055E, 5065E, 5075E Models)	14%	Current
A2	Tractors (5085E, 5090EL, 5090E, 5100E Models)	19%	Current
A2	Tractors (5000 M, G, GV, GN, RH, MH, ML, and R Series)	22%	Current
A2	Tractors (6000-9000 Models)	24%	Current
A3	Combines	23%	Current
A4	Cotton	23%	Current
A5	Hay & Forage	23%	Current
A6	Tillage	23%	Current

A7	Drills/Air Seeders/Planters	23%	Current
A8	Sprayers	23%	Current
A9	Implements & Attachments	24%	Current
A10	Ag Management Solutions (AMS)	4%	Current
Frontier	Cotton	18%	Current
	Cutting & Mowing	18%	Current
	Hay & Forage	18%	Current
	Landscaping	18%	Current
	Livestock	18%	Current
	Material Handling	18%	Current
	Planting & Seeding	18%	Current
	Snow	18%	Current
	Sprayers	18%	Current
	Tillage	18%	Current

Contract Updates

March 18, 2020 – Contract Extended. Changed contract end date from 17Mar2020 to 17Mar2021.

February 12, 2019 – Added 5090EL tractor to same discount category as 5085E, 5090E and 5100E tractors. 5090EL wasn't noted on the contract.

November 15, 2018 – Contract Extended. Expiration date changed from March 17, 2019 to March 17, 2020. No other changes were made.

June 7, 2018 – Changed Contract name from NJPA to Sourcewell.

May 18, 2018 – Changed Frontier discounts from 17% to 18%. 18% was effective 26Apr2018 per note below.

April 26, 2018 – Discounts have been updated.

October 19, 2017 - Updated eligibility verbiage.

March 22, 2017 - Updated description to include new 5000R models.

August 2, 2016 - Updated description to include new 5000G models.