

## MISSISSIPPI - Grounds Maintenance Equipment

<b>Contract Number:</b>	8200043475
<b>Contract Period:</b>	March 1, 2019 – February 29, 2020
<b>Eligibility:</b>	Authorized Purchasers included state agencies, boards, commissions, departments, institutions, counties, municipalities, school districts and other political subdivisions of the State of Mississippi.

### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote or until the contract expires, <b>whichever occurs first</b> . All quotes created in JDQ2 have creation and expiration dates on the upper right-hand corner of the first quote page for your convenience.
Allied (non-Deere)	Not allowed on this contract.
Credit Cards	Not allowed on this contract.
Special Delivery Obligations	F.O.B. Destination, Freight Prepaid.
Fees	The <b>Motorcycle/ATV Trauma Care Fee</b> must be included on the quote or purchase order for all utility vehicles sold on this contract.  Utility Vehicles - \$50.00 per vehicle.
Financing/Leasing	Not allowed on this contract.

<p>Multiple Unit Discount</p>	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles (provided UV's are on the contract) must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>
<p>Non-contract (Deere)</p>	<p>Not allowed on this contract.</p>
<p>Rental</p>	<p>Not allowed on this contract</p>
<p>Substitution</p>	<p>Must seek written approval from the State prior to substitution.</p>
<p>Trade-in</p>	<p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.</p>
<p>Demo</p>	<p>Not allowed on this contract.</p>
<p>Miscellaneous</p>	<p>The State of Mississippi requires all awarded equipment to be listed on a spreadsheet. This spreadsheet must be used when quoting to eligible customers.</p> <p><a href="#">Click Here</a> to access the spreadsheet.</p> <p><b>When quoting, please ensure that:</b></p> <ul style="list-style-type: none"> <li>• <b>The quoted equipment is listed on the spreadsheet.</b></li> <li>• <b>If a base machine code is not listed on the spreadsheet, you may quote the current base machine code at the contract price if the model description is the same and listed on the spreadsheet.</b></li> </ul>

- Attachments, Bundles and Option Codes (with the exception of the items marked Not on Contract) not listed on the spreadsheet can be quoted if listed in the contract price pages below.

Delivery Obligations      None.

Payment Remittance Information      Remit to Address:  
Deere & Company  
Ag & Turf CBD & Government Sales  
21748 Network Place  
Chicago, IL 60673-1217

## Price Structure

<u>Price Page Tabs</u>	<u>Product Descriptions</u>	<u>Discounts off MSRP</u>	<u>Price Page Dates</u>
L25	Lawn Tractors & Equipment (X300s Only)	18%	12Nov18
L30	Garden Tractors & Equipment (X500s, X700s)	18%	20Nov18
C10	Commercial Walk Behind Mowers & Equipment	23%	01Nov18
C13	Commercial Zero-Turn Radius Mowers & Equipment	23%	03Dec18
C15	Commercial Front Mowers & Equipment	23%	01Nov18
C18	Commercial Wide Area Mowers & Equipment	23%	01Nov18
C20	Compact Utility Tractors & Equipment	18%	30Nov18
A2	Agricultural Tractors & Accessories (5045E, 5055E, 5065E, 5075E Models ONLY)	15%	03Dec18
A2	Agricultural Tractors & Accessories (5090E, 5090EL, 5100E Models ONLY)	20%	03Dec18

A2	Agricultural Tractors & Accessories (5000M's, R's, GV's, GN's, GL's, MH's and ML's Models ONLY)	23%	03Dec18
A2	Agricultural Tractors & Accessories (6000 - 9000 Series)	25%	03Dec18
G10	Reel Mowers & Equipment	24%	28Nov18
G15	Special Application Mowers & Equipment	24%	02Nov18
G20	Special Application Vehicles & Equipment	24%	26Nov18
G25	Aeration & Equipment	24%	26Nov18
G30	Debris Maintenance & Equipment	24%	01Nov18

## Contract updates