

MISSISSIPPI - Grounds Maintenance Equipment

Contract Number: 8200037360			
Contract Period:	March 1, 2018 – February 28, 2019		
Eligibility: Authorized Purchasers included state agencies, boards, commissions, departments, institutio counties, municipalities, school districts and other political subdivisions of the State of Mississippi. Also, Mississippi Volunteer Fire Departments are eligible to use this contract.			
Quotes and Purchase Orders:			
To obtain a quote, contact your local John Deere Dealer. Your local John Deere Dealer will contact the Direct Government Sales			
office for a direct sales quote.			

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote or until the contract expires, whichever occurs first . All quotes created in JDQ2 have creation and expiration dates on the upper right-hand corner of the first quote page for your convenience.
Allied (non-Deere)	Not allowed on this contract.
Credit Cards	Not allowed on this contract.
Special Delivery Obligations	F.O.B. Destination, Freight Prepaid.
Fees	The Motorcycle/ATV Trauma Care Fee must be included on the quote or purchase order for all utility vehicles sold on this contract. Utility Vehicles - \$50.00 per vehicle.
Financing/Leasing	Not allowed on this contract.



Multiple Unit Discount	Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:	
	3-4 units – 1% 5-6 units – 2%	
	7-8 units – 3%	
	9 units or more – 4%	
	Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles (provided UV's are on the contract) must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. Frontier Equipment is excluded from the Multiple Unit Discount.	
Non-contract (Deere)	Not allowed on this contract.	
Rental	Not allowed on this contract	
Substitution	Must seek written approval from the State prior to substitution.	
Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.	
Demo	Not allowed on this contract.	
Miscellaneous	 When quoting, all equipment <u>above</u> \$1,000 (model descriptions and prices) <u>must</u> be on the spreadsheet. Equipment that is less than \$1000 will not appear on the spreadsheet but can be found in the price pages below. 	
Delivery Obligations	None.	



Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	<u>Price</u> Page Dates
L25	Lawn Tractors & Equipment (X300s Only)	18%	20Nov17
L30	Garden Tractors & Equipment (X500s, X700s)	18%	07Nov17
L35	Equipment for Riders & Tractors	18%	28Nov17
C10	Commercial Walk Behind Mowers & Equipment	23%	01Nov17
C13	Commercial Zero-Turn Radius Mowers & Equipment	23%	01Nov17
C15	Commercial Front Mowers & Equipment	23%	01Nov17
C18	Commercial Wide Area Mowers & Equipment	23%	13Nov17
C20	Compact Utility Tractors & Equipment	18%	01Nov17
C21	Equipment for Commercial Mowing Products	23%	01Nov17
C25	Equipment for Compact Utility Tractors	18%	30Nov17



C39	Recreational Utility Vehicle & Equipment	13%	01Nov17
C40	Mid Duty Crossover Utility Vehicles & Equipment	13%	13Nov17
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	13%	11Dec17
C42	Traditional Utility Vehicles & Equipment	16%	01Nov17
C47	HPX Utility Vehicles & Equipment	13%	12Dec17
C48	Utility Vehicles Attachments	13%	11Dec17
Α2	Agricultural Tractors & Accessories (5045E, 5055E, 5065E, 5075E Models ONLY)	15%	11Dec17
A2	Agricultural Tractors & Accessories (5100E)	20%	11Dec17
Α2	Agricultural Tractors & Accessories (5000M's, R's, GV's, GN's, MH's and ML's Models ONLY)	23%	11Dec17
A2	Agricultural Tractors & Accessories (6000 - 9000 Series)	25%	11Dec17
Α5	Hay and Forage & Equipment	22%	04Dec17
A6	Tillage & Equipment	22%	01Nov17
Α7	Planting and Seeding & Equipment	22%	08Nov17
A8	Sprayers & Equipment	22%	04Dec17
Α9	Implements & Equipment	25%	01Nov17
A10	Ag Management Solutions	5%	06Dec17
G10	Reel Mowers & Equipment	24%	04Dec17



G15	Special Application Mowers & Equipment	24%	01Nov17
G20	Special Application Vehicles & Equipment	24%	13Nov17
G25	Aeration & Equipment	24%	01Nov17
G30	Debris Maintenance & Equipment	24%	01Nov17
Frontier	Cutting/Mowing	18%	01Nov17
	Hay & Forage	18%	01Nov17
	Cotton	18%	01Nov17
	Landscaping	18%	04Dec17
	Livestock	18%	01Nov17
	Material Handling	18%	01Nov17
	Planting & Seeding	18%	01Nov17
	Tillage	18%	01Nov17

Contract updates

February 26, 2019 – The base codes does not have to be listed on the spreadsheet; however, the model must be listed.

September 7, 2018 – Some Utility Vehicles, Tractors and Planting & Seeding equipment were added to the spreadsheet.

March 23, 2018 - Removed the 5085E from the price pages; the 5085E was not listed on the spreadsheet. John Deere no longer manufacturer this model.