

MICHIGAN-Agricultural, Grounds, and Roadside Equipment

Contract Number:	071B7700085
Contract Period:	January 13, 2017 – January 12, 2024
Eligibility:	<p>State Agencies, VA Hospitals, Snow Mobile Clubs, MiDeal Members and NASPO member states.</p> <ul style="list-style-type: none">• MiDEAL membership must be verified prior to processing PO. If a specific agency is not listed, verify their membership (see links below):• MiDEAL Membership List<ul style="list-style-type: none">○ MiDEAL membership is open to cities, townships, counties, villages, universities, community colleges, school districts and non-profit hospitals. Non-profit agencies are not eligible for MiDEAL. If you're eligible and you'd like to become a MiDEAL member, please email MiDEAL@Michigan.gov or call 517-388-4588. There is an annual fee.○ MiDEAL Brochure <p>NASPO (Agencies outside the state of Michigan): State agencies and political subdivisions of other states may utilize this contract if their own rules and regulations allow them to do so (individual agencies should confirm permission with their own Purchasing Department). They do not have to be a member of MiDEAL or receive any other approval other than ensuring that their own rules and regulations permit their usage of the contract.</p> <p>EFFECTIVE 20MAR13– Wheel’s Incorporated is eligible to use this contract.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u>. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. lick here to enter text.</p>
Allied - Non-John Deere Equipment	<p>Allowed as long as the equipment is related to and compatible with the contract equipment being purchased.</p> <p>Allied Equipment - implements, attachments, accessories, parts or bundles not branded by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	<p>Not allowed on this contract.</p>
Demo	<p>Not allowed on this contract.</p>
Fees	<p>No fees may be charged.</p>
Financing	<p>State agencies - Not allowed on this contract.</p> <p>Non-state agencies - Allowed if their own rules and regulations allow.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The John Deere Municipal Lease or a third party type municipal lease (if applicable) is allowed.</p>
Leasing	<p>State agencies - Not allowed on this contract.</p> <p>All others - Allowed if the agencies own rules and regulations allow.</p>

Multiple
Unit
Discount

Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
9 units or more	4%

Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the multi-unit discount but do not count as a unit.

Frontier Equipment is excluded from the Multiple Unit Discount.

** Michigan State University and Wheel's, Inc. do not qualify for the Multiple Unit Discount. They qualify for the BPA discount below **

Blanket Purchase Agreement: Michigan State University and Wheel's, Inc. will receive an additional Blanket Purchase Agreement (BPA) Discounts on the following product categories. The BPA Discount will be given on single unit as well as multi-unit sale purchase orders.

Tractors (2000 through 9000 Series) (4%)

Commercial Zero-Turn Radius Mowers (4%)

Commercial Front Mowers (4%)

Commercial Wide Area Mowers (4%)

Utility Vehicles (excluding CX Gator) (4%)

Implements, equipment and attachments will qualify for the same additional BPA Discount when purchased with the unit.

Non-contract - John Deere Equipment	<p>Allowed as long as the equipment is related to and compatible with the contract equipment being purchased.</p> <p>Non-contract Deere equipment - John Deere or Frontier branded implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Special Delivery Obligations	None.
Substitutions	Allowed. Diesel powered equipment that has substantially changed by moving to a more stringent emission tier due to federal mandates is not considered substitutable
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. Agency should request 3 quotes and select delivering dealer based on best trade-in value offered. The agency and the dealer determine the trade-in-value.
Miscellaneous	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

<u>Product Description</u>	<u>Discount off MSRP</u>	<u>Price Page Date</u>
Residential Zero Turn Radius Mowers (excludes Z700 Series)	4%	04Nov22
Residential Zero Turn Radius Mowers Z700 Series Only	9%	04Nov22
Lawn Tractors S100 – S240	4%	04Nov22

Lawn Tractors X300 Series Only	16%	04Nov22
Garden Tractors X500 & X700 Series	16%	04Nov22
Equipment for Lawn and Garden Tractors	16%	04Nov22
Commercial Walk-Behind Mowers	21%	04Nov22
Commercial Zero Turn Mowers	21%	04Nov22
Commercial Front Mowers	21%	04Nov22
Wide Area Mowers	21%	01Oct22
Equipment for Commercial Mowing	21%	04Nov22
Compact Utility Tractors	16%	04Nov22
Equipment for Compact Utility Tractors	16%	04Nov22
Mid-Size Crossover Utility Vehicles	11%	04Nov22
Full-Size Crossover Utility Vehicles	11%	04Nov22
Traditional Utility Vehicles	14%	04Nov22
HPX Utility Vehicles	11%	04Nov22
G&T – Reel Mowers	22%	04Nov22
G&T – Special Application Mowers	22%	04Nov22
G&T – Special Application Vehicles	22%	04Nov22
G&T – Aercore	22%	04Nov22

G&T – Debris Maintenance	22%	04Nov22
G&T – Fleet Management	22%	04Nov22
Ag Tractors 5050E, 5060E, 5067E, 5075E	13%	04Nov22
Ag Tractors 5090E, 5090EL, 5100E	18%	04Nov22
Ag Tractors 5000Ms, GLs, GVs, GNs, MHs, ML	21%	04Nov22
Ag Equipment 6000 Series Tractors	23%	04Nov22
Ag Equipment 7000-9000 Series Tractor	23%	04Nov22
Ag Equipment – Combine	20%	04Nov22
Ag Equipment – Hay and Forage	20%	04Nov22
Ag Equipment – Tillage	20%	04Nov22
Ag Equipment – Planting and Seeding	20%	04Nov22
Ag Equipment – Sprayers	20%	04Nov22
Ag Equipment – Material Handling, Cutters, and Shredders	23%	04Nov22
Ag Equipment – Ag Management Solutions (AMS)	Same As Tractors Discount 3% If Purchased w/o Tractor	04Nov22
Frontier Cotton	16%	04Nov22
Frontier Cutting & Mowing	16%	04Nov22
Frontier Hay & Forage	16%	04Nov22
Frontier Landscape	16%	04Nov22

Frontier Livestock	16%	04Nov22
Frontier Material Handling	16%	04Nov22
Frontier Planting & Seeding	16%	04Nov22
Frontier Snow Equipment	16%	04Nov22
Frontier Sprayers	16%	04Nov22
Frontier Tillage	16%	04Nov22

Contract Updates

08Mar23 – Updated MiDEAL Membership link.

02Feb23 – Corrected Price Page Date to show 04Nov22

26Jan23 – Updated all price pages.

12Jan23 – Contract extension through January 12, 2024

05Feb21 – Updated all price pages.

12Jan21 - Contract extension through January 12, 2023.

08July20 – Wheel’s, Inc. qualifies for BPA discount

17Feb20 – Updated all price pages.

01Mar19 – Updated all price pages. Price Page Tabs C48 and G35 were added to the contract.

12Jan18 - Updated all price pages.

17Jan16 - Extended contract period, updated discounts and price pages.