

LOUISIANA - John Deere Brand Name Agricultural Equipment and Accessories

Contract Number:	4400010103
Contract Period:	November 1, 2016 - October 31, 2019
Eligibility:	<p>This is a cooperative purchase contract that can be extended to state agencies and political subdivisions in the state of Louisiana. State agencies shall be defined as all departments, divisions, offices, universities, vo-tech schools, boards, commissions, etc. Political subdivisions are defined as all local and regional governmental and tax supported organizations, which operate independently of the State, such as police juries, cities, towns, councils, hospitals, etc.</p> <p>John Deere dealers must appear on the State's authorized distributor list in order to utilize this contract.</p> <ul style="list-style-type: none"> • If your dealership does not appear on the list, you will need to email your LaGov Vendor Number, dealership name and address to John Deere at GovContractSupport@JohnDeere.com. Vendor numbers will have a "310" prefix. Each dealership location that intends to use the contract needs its own unique vendor number. • If the dealership needs to obtain a LaGov Vendor Number, please visit http://www.doa.la.gov/Pages/osp/vendorcenter/VendorRegn.aspx to register. Each dealership location that intends to use the contract will need its own unique vendor number. Please email the LaGov Vendor Number, dealership name and address to John Deere at GovContractSupport@JohnDeere.com <p>A listing of state agencies and political subdivisions for Louisiana (not all inclusive) is available.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit purchase order to your local dealer. Your local Dealer will contact the Direct Government Sales Office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever comes first</u>. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.</p>
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Allied (non-Deere)	Not allowed on this contract.										
Credit Cards	Allowed.										
Special Delivery Obligations	<p>Remove all dealer identification or dealer advertising from the equipment prior to delivery. The vendor shall also service and adjust the equipment to include as a minimum the following:</p> <ul style="list-style-type: none"> • Focusing of any lights. • Tuning of engine. • Adjustment of accessories. • Checking of electrical, braking and suspension systems. • Charging of battery. • Inflation of tires. • Complete lubrication of engine, chassis and operating mechanisms, with recommended grades of lubricants for the ambient air temp at the point of delivery. • Servicing of any cooling system with permanent type antifreeze and summer coolant for MINUS 20 DEGREES FAHRENHEIT protection. <p>Check all belts and blades on mowers for correct tightness.</p>										
Fees	<p>Waste Tire Fees must be included on the quote or purchase order for tractors sold on this contract:</p> <p>5000 Series and up tractor models - \$40 per tractor (\$10 per new tire).</p>										
Financing	Not allowed on this contract.										
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="329 1486 760 1770"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										

Non-contract (Deere)	Only repair parts are allowed. See the Miscellaneous section below for requirements.
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Not allowed on this contract.
Demo	Not allowed on this contract.
Miscellaneous	<p>This contract has a threshold price per unit of \$100,000. If the individual piece of equipment is over this amount, the agency is required to go to bid. This applies to state agencies and political subdivisions.</p> <p>The State of Louisiana Executive Order BJ 08-67 Section 5.A.1 allows the purchase of repair parts from an authorized Louisiana dealer without utilizing a competitive bid process. Please utilize the AUTHORIZED DEALER CERTIFICATION form as part of every repair parts transaction with Louisiana government/public agencies.</p>
Delivery Obligations	None
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

A waste tire fee of \$40/tractor must be charged and must appear on the quote and/or PO.

This contract has a threshold price per unit of \$100,000.

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Tractors 5045E, 5055E, 5065E, 5075E	14%	19Nov18
A2	Tractors 5090EL, 5090E, 5100E	19%	19Nov18
A2	Tractors 5000Ms, Rs, GVs, GNs, MHs, MLs	22%	19Nov18
A2	Tractors 6000s (includes 6155M Cab, 2WD ONLY)	24%	19Nov18
A5	Hay & Forage Equipment	21%	01Nov18
A6	Tillage Equipment	21%	19Nov18
A7	Planting & Seeding Equipment	21%	19Nov18
A9	Implements & Equipment	24%	01Nov18

Contract Updates

February 12, 2019 – Added “5090EL” tractor description to same category as 5090E and 5100E. Edited Tab A2 price pgs to place 5090EL in correct discount category.

January 23, 2019 – Pricing was updated on the entire contract. The 5085E was removed from the tractor descriptions and the 5090E was added in its place.

November 14, 2018 – Changed contract end date from 31Oct18 to 31Oct19. Contract renewal effective 1Nov18. Added “Rs” to the Tractor description for the 22% category.

May 13, 2018 - Added 6155M Cab (2WD only) to the contract. Effective 20Apr2018.

November 1, 2017 - Changed contract end date from 31Oct17 to 31Oct18. Pricing updated on entire contract.