

LOUISIANA - Lawn Care / Turf / Golf Equipment Contract

Contract Number:	4400008761
Contract Period:	March 25, 2016 - March 24, 2019
Eligibility:	<p>This is a cooperative purchase contract that can be extended to political subdivisions, counties, school districts counties and municipalities.</p> <p>State agencies shall be defined as all departments, divisions, offices, universities, vo-tech schools, boards, commissions, etc. Political subdivisions are defined as all local and regional governmental and tax supported organizations, which operate independently of the state, such as police juries, cities, towns, councils, hospitals, etc.</p> <p>John Deere dealers must appear on the State's authorized distributor list in order to utilize this contract. If the dealership does not appear on the list, the dealership should send a copy of its signed W-9 form to John Deere at GovContractSupport@JohnDeere.com so that the dealership can be added to the State's list. Only one W-9 per tax identification number is required.</p> <p>State agencies and political subdivisions for Louisiana (not an all inclusive list)</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied – Non-John Deere Equipment	Not allowed on this contract.
Credit Cards	Allowed.

Demo	Not allowed on this contract.										
Fees	<p>Waste Tire Fees must be included on the quote or purchase order for compact tractors and utility vehicles (including ProGators) sold on this contract.</p> <p>Compact Tractors - \$10.00 per New Tire</p> <p>Utility Vehicles (including ProGators) - \$2.25 per New Tire</p>										
Financing	<p>Not allowed on this contract.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.</p>										
Leasing	Not allowed on this contract.										
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="342 1157 773 1440"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract – John Deere Equipment	Not allowed on this contract.										
Rental	Not allowed on this contract.										

Special Delivery Obligations	<p>Pre-delivery Servicing and Adjustment The dealer shall not attach any dealer identification, advertising or similar material to the equipment. Prior to delivery, the dealer will service and adjust the equipment for operational use to include, as a minimum, the following:</p> <ul style="list-style-type: none"> • Focusing of lights • Tuning of engine • Adjustment of accessories • Checking of electrical, braking and suspension systems • Charging of battery • Inflation of tires • Complete lubrication of engine, chassis and operating mechanisms with recommended grades of lubricants • Servicing of any cooling system with permanent type antifreeze and summer coolant for minus 20 degrees Fahrenheit protection <p>Check all blades and belts on mowers for correct tightness.</p>
Substitutions	John Deere must seek written approval from the State prior to substitution.
Trade-ins	Not allowed on this contract.
Miscellaneous	Maximum net price per unit is \$49,999. Minimum order is \$100.
Payment Remittance Information	<p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>

Price Structure

Line Number	Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
2	L25	Lawn Tractors (X300s only) & Equipment	17%	16Apr18
1	L30	Garden Tractors & Equipment	17%	19Mar18

3	L35	Equipment for Lawn & Garden Tractors	17%	05Mar18
4	C10	Commercial Walk-Behind Mowers & Equipment	22%	01Nov17
5	C13	Commercial Zero-Turn-Radius Mowers & Equipment	22%	26Mar18
	C21	Equipment for Commercial Mowers	22%	01Nov17
6	C15	Commercial Front Mowers & Equipment	22%	01Nov17
7	C20	Compact Utility Tractors & Equipment	17%	26Mar18
8	C25	Equipment for Compact Utility Tractors	17%	26Mar18
9	G10	Reel Mowers & Equipment	23%	16Apr18
13	G15	Special Application Mowers & Equipment	23%	29Jan18
11	G20	Special Application Vehicles & Equipment	23%	09Apr18
10	G25	Aeration & Equipment	23%	19Mar18
12	G30	Debris Maintenance & Equipment	23%	01Nov17

Contract Updates

February 27, 2019 – Changed tire fee from \$2 per tire to \$2.25 per tire.

February 14, 2019 – Updated LA Tire Fee description to include utility vehicles (including ProGators).

September 7, 2018 - Added waste tire fee.

June 20, 2018 – Added Price Tab C21 to the contract.

April 27, 2018 - Changed contract end date from 24Mar2018 to 24Mar2019. Price pages updated on entire contract.

October 16, 2017 - Changed contract end date from 24Sep2017 to 24Mar2018. Change effective 25Sep2017.

April 17, 2017 - Changed contract end date from 24Mar17 to 24Sep2017. Updated pricing on entire contract. Discounts were not changed.