

## GENERAL SERVICES ADMINISTRATION (GSA) - AGRICULTURAL & TURF EQUIPMENT

<b>Contract Number:</b>	GS-30F-0007T
<b>Contract Period:</b>	August 25, 2022 – November 28, 2026
<b>Eligibility:</b>	<p>Federal agencies.</p> <p>Third Party Prime Contractors that hold a Cost Reimbursable Contract. Prime Contractors must provide a Letter of Authorization from a Contract Officer.</p> <p>John Deere sells products directly to local, state, and federal government agencies or via our authorized dealer network. Due to the customer and product support requirements for John Deere products, John Deere does not sell to unauthorized third-party resellers. Additionally, John Deere’s authorized dealers are not permitted to sell to resellers.</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, whichever comes first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

### Contract Details

Delivery Obligations	None.
Fees	<p>No IFF. John Deere Government Sales no longer require the Industrial Funding Fee (IFF) to be included on the GSA quotes.</p> <p>Add the <b>state fees</b> shown below as a separate line item.</p> <p><b><u>State Fees:</u></b></p> <ul style="list-style-type: none"> <li>• California Tire Fee                      Motorized Equipment                      \$1.75 per New Tire</li> </ul>

	<p style="text-align: center;">(Bunker Rake, Mowers, Tractors, Utility Vehicles, ProGators)</p> <ul style="list-style-type: none"> <li>• Louisiana Waste Tire Fee      CUTS &amp; Ag Tractors      \$10.00 per New Tire Utility Vehicles &amp; ProGators      \$2.25 per New Tire</li> <li>• Mississippi ATV Trauma Fee      Utility Vehicles &amp; ProGators      \$50.00 per Vehicle</li> </ul> <p>Fees must be clearly labeled on the quote or purchase order.</p>
<p>Financing</p>	<p>No financing or leasing allowed.</p>
<p>Machine Hours</p>	<p>The contract warrants only the sales of new Agriculture, Turf and Utility Equipment. Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines can have up to five hours.</p>
<p>Manuals</p>	<p>An operator’s manual is included with the delivery of the equipment at no charge.</p>
<p>Miscellaneous</p>	<p><a href="#">GSA Advantage</a></p> <p><a href="#">GSA Disaster Recovery Purchasing Program</a></p> <p><a href="#">GSA Eligibility</a></p> <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.</p> <p><a href="#">Bureau of Indian Affairs</a></p>
<p>Multiple Unit Discount</p>	<p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <ul style="list-style-type: none"> <li>• Riding Lawn Equipment</li> <li>• Commercial Mowing</li> <li>• Compact Utility Tractors</li> <li>• Utility Vehicles (excluding ProGators)</li> <li>• Golf Equipment (including ProGators)</li> </ul>

	<ul style="list-style-type: none"> <li>• Ag Tractors</li> <li>• Ag Sprayers</li> </ul> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Frontier Equipment is excluded from all Multiple Unit Discount Programs.</p> <p><b>US Fish &amp; Wildlife Discounts in lieu of MUD:</b></p> <ul style="list-style-type: none"> <li>• US Fish &amp; Wildlife customers only, add the additional discount as a <b>Miscellaneous Additional</b> Discount in JDQ2</li> <li>• 1 unit or more 4% - Tractors (includes lawn tractors and CUTS), Utility Vehicles, Implements and Attachments</li> <li>• 1 unit or more 5% - Commercial Mowing Products</li> </ul> <p>Frontier Equipment is excluded from all Multiple Unit Discount Programs.</p>
<p>Open Market by John Deere (listed in the price book)</p>	<p><b>Allowed:</b> Open-Market items are <b>implements, attachments, accessories, parts, and bundles</b> that are not currently on contract, but are requested by the customer can be sold as Open Market.</p> <p><b>Allowed:</b> Frontier products that are not currently on contract but are requested by the customer can be sold with a discount as Open Market using the Federal Open Market Agricultural Tractors Contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
<p>Open Market by Dealer (not listed in the price book)</p>	<p><b>Allowed.</b> Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
<p>Payment and Remittance</p>	<p>Credit card payments allowed.</p>

	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitution	Government Sales must contact GSA for approval.
Trade-In	<b>Allowed.</b> Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

### Price Structure

Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.

### Quote Contract Price Below

Product Descriptions	Discounts	Price Page Dates
Tractors 5090E 5090EL 5100E (5050E, 5060E, 5067E, 5075E not on contract)	20%	<a href="#">01Jul24</a>
Tractors  5000 ENs, GLs, GNs, GVs, MLs  (5M and 5MH Series not on contract)	23%	<a href="#">01Jul24</a>
Tractors  6000s	25%	<a href="#">01Jul24</a>

Tractors 7000-9000	25%	<a href="#">01Jul24</a>
Ag Implements & Equipment	25%	<a href="#">01Jul24</a>
Ag Management Solutions (AMS)	Same As Tractors Discount	<a href="#">01Jul24</a>
Lawn Tractors (X300s only) & Equipment	19%	<a href="#">01Jul24</a>
Garden Tractors & Equipment X500 and X700 Garden Tractors	19%	<a href="#">01Jul24</a>
Equipment for Lawn & Garden Tractors	19%	<a href="#">01Jul24</a>
Commercial Walk-Behind Mowers & Equipment	24%	<a href="#">01Jul24</a>
Commercial Quik Trak Mowers & Equipment	24%	<a href="#">01Jul24</a>
Commercial Zero-Turn-Radius Mowers & Equipment	24%	<a href="#">01Jul24</a>
Commercial Front Mowers & Equipment	24%	<a href="#">01Jul24</a>
Commercial Wide Area Mowers & Equipment	24%	<a href="#">01Jul24</a>
Compact Utility Tractors & Equipment	19%	<a href="#">01Jul24</a>
Equipment for Commercial Mowing Product	24%	<a href="#">01Jul24</a>
Equipment for Compact Utility Tractors	19%	<a href="#">01Jul24</a>

Reel Mowers & Equipment	25%	<a href="#">01Jul24</a>
Special Application Mowers & Equipment	25%	<a href="#">01Jul24</a>
Special Application Vehicles & Equipment	25%	<a href="#">01Jul24</a>
Aeration & Equipment	25%	<a href="#">01Jul24</a>
Debris Maintenance & Equipment	25%	<a href="#">01Jul24</a>
Fleet Management	14%	<a href="#">01Jul24</a>
Mid-Size Crossover Utility Vehicles & Equipment	15%	<a href="#">01Jul24</a>
Heavy-Duty Crossover Utility Vehicles & Equipment	15%	<a href="#">01Jul24</a>
Traditional Utility Vehicles & Equipment	18%	<a href="#">01Jul24</a>
HPX Utility Vehicles & Equipment	15%	<a href="#">01Jul24</a>

**Updates:**

October 8, 2024 – Discounts have been updated so that the GSA contract discounts align with other federal, state and local contract discounts. Updated price pages.

March 21, 2024 – Updated price pages.

July 21, 2023 – Frontier Equipment not eligible for MUD.

April 4, 2023 – Updated price pages.

September 23, 2022 – Removed 5M Series Tractors from contract.