Last Update: March 22, 2024

DEFENSE LOGISTICS AGENCY (DLA)

Contract Number:	SPE8EC-23-D-0012
Contract Period:	June 30, 2023 – June 30, 2028
Eligibility:	Military and federal agencies. John Deere sells products directly to local, state, and federal government agencies or via our authorized dealer network. Due to the customer and product support requirements for John Deere products, John Deere does not sell to unauthorized third-party resellers. Additionally, John Deere's authorized dealers are not permitted to sell to resellers.

Quotes:

Quotes are valid for 60 days from the creation date of the quote OR until the contract expires, whichever comes first.

All **DLA quotes** must be approved by Government Sales. Please submit all quotes to **CorpAcctGovSupport@JohnDeere.com** for approval. Government Sales will send all quotes directly to DLA.

Contract Details

Delivery Obligations	None.
Fees	State Fees: • California Tire Fee — All Motorized Vehicles (Bunker Rakes, Mowers, CUT & Ag Tractors, Utility Vehicles and ProGators) — $1.75 per New Tire • Louisiana Waste Tire Fee — CUTS and Ag Tractors — $10.00 per New Tire Utility Vehicles (including ProGators) — $2.25 per New Tire • Mississippi ATV Trauma Fee — Utility Vehicles (including ProGators) — $50.00 per Vehicle Fees must be clearly labeled on the purchase order or quote.

Financing	No financing or leasing allowed.
Machine Hours	The contract warrants only the sales of new Agriculture, Turf and Utility Equipment. Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines can have up to five hours.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	Data Plate - $104.00 includes shipping to the dealer. UID Tag without QR code - $101.00 includes shipping to the dealer. UID Tag with QR code - $1679.00 includes shipping to the dealer. Add the Data Plate and/or the UID Tag as an additional Open Market Item under the Dealer Attachments/Non-Contract /Open Market section. Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.
Multiple Unit Discount	Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. • Riding Lawn Equipment • Commercial Mowing • Compact Utility Tractors • Utility Vehicles (excluding ProGators) • Golf Equipment (including ProGators) • Ag Tractors • Ag Sprayers 3-4 units – 1% 5-6 units – 2% 7-8 units – 3% 9 units or more – 4%

Public

	Frontier Equipment is excluded from all Multiple Unit Discount Programs.
Open Market by John Deere (listed in the price book)	**Allowed:** Open-Market items are **implements, attachments, accessories, parts and bundles** that are not currently on contract, but are requested by the customer can be sold as Open Market. **Allowed:** Frontier products that are **not** currently on contract but are requested by the customer can be sold with a discount as Open Market using the Miscellaneous Lawn & Garden Federal Contract. Items must be clearly labeled on the purchase order as Open Market.
Open Market by Dealer (not listed in the price book)	Government Sales must contact DLA for approval.
Payment and Remittance	Credit card payments allowed. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitutions	Government Sales must contact DLA for approval.
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

Price Structure

Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Open Market.		
Product Description	**Discount off MSRP**	**Price Page Date**
Lawn Tractors X300 Series Only (Temporary discount through 31Dec24)	24%	01Feb23
Garden Tractors X500 & X700 Series	25%	01Feb23

Public

Equipment for Lawn and Garden Tractors	25%	01Feb23
Commercial Walk-Behind Mowers	28%	01Feb23
Commercial Zero Turn Mowers	28%	01Feb23
Commercial Front Mowers	28%	01Feb23
Commercial Wide Area Mowers	28%	01Feb23
Equipment for Commercial Mowing	28%	01Feb23
Compact Utility Tractors	25%	01Feb23
Equipment for Compact Utility Tractors	25%	01Feb23
Compact Utility Tractor Loaders	25%	01Feb23
Mid-Size Crossover Utility Vehicles	18%	01Feb23
Full-Size Crossover Utility Vehicles XUV825M S4 (California)	18% 18%	01Feb23 01Nov23
Traditional Utility Vehicles (TE Gator)	18% 25%	01Feb23
HPX Utility Vehicles	18%	01Feb23
G&T – Reel Mowers	28%	01Feb23
G&T – Special Application Mowers	28%	01Feb23
G&T – Special Application Vehicles (TX Turf & ProGators)	28% 26%	01Feb23

Public

G&T – Aercore	28%	01Feb23
G&T – Debris Maintenance	28%	01Feb23
G&T – Fleet Management	28%	01Feb23
Ag Tractors 5090E, 5090EL, 5100E	28%	01Feb23
Ag Tractors 5000ENs, GLs, GNs, GVs, MHs, MLs	28%	01Feb23
Ag Equipment 6000 Series Tractors	28%	01Feb23
Ag Equipment 7000-9000 Series Tractor	28%	01Feb23
Ag Equipment – Material Handling, Cutters, and Shredders	28%	01Feb23
Ag Equipment – Ag Management Solutions (AMS)	28%	01Feb23

Contract Updates

March 22, 2024 – Changed discount of Compact Utility Tractor Loaders from 18% to 25%. The 18% was a typographical error and should have always been 25%.

March 21, 2024 – Updated cost of UID Tags.

February 9, 2024 – Added the XUV825M S4 California model to the contract.

July 21, 2023 – Frontier Equipment excluded from MUD added.

July 6, 2023 – New Contract Announced.

Public