

## National Purchasing Partners (NPP) – Utility Vehicles

<b>Contract Number:</b>	PS18010
<b>Contract Period:</b>	June 6, 2018 – June 5, 2021
<b>Eligibility:</b>	<p>The contract allows for service to NPP Member agencies in all states.</p> <p>The following eligibility requirements must be met:</p> <ul style="list-style-type: none"> <li>• Entity must be a NPP Member. John Deere dealers must verify membership before quoting. Please include the NPP member number on the dealer quote or the NPP Member's purchase order. Before quoting, please review the <a href="#">NPPGov Membership List</a> to verify eligibility.</li> <li>• Eligible NPP Members include state, city, county, municipal governmental agencies, and non-profit organizations across the nation.</li> </ul> <p><b>Members of the Washington Institutions of Public Higher Education (WIPHE) are also eligible to use this NPP Contract.</b> WIPHE is comprised of universities, community and technical colleges located in Washington. Before quoting, please review the <a href="#">list of WIPHE Members</a> to verify eligibility.</p> <p>To become a NPP Member, call 877-329-8847 for more details or visit the <a href="#">NPPGov website</a> to join.</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Delivery Obligations	<b>None.</b>
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<p>Fees</p>	<p><b>Delivery Charge</b> Optional delivery charge of \$4 per loaded mile is allowed for the delivering dealer. Use <a href="#">Google Maps</a> to calculate the mileage.</p> <p><b>State Fees</b></p> <ul style="list-style-type: none"> <li>California Tire Fee                      Utility Vehicles                      \$1.75 per New Tire</li> </ul> <p>Please review the <a href="#">California Tire Fee</a> publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order.</p> <ul style="list-style-type: none"> <li>Louisiana Waste Tire Fee              Utility Vehicles (Including ProGators)              \$2.25 per New Tire</li> <li>Mississippi ATV Trauma Fee              Utility Vehicles (Including ProGators)              \$50.00 per Vehicle</li> </ul> <p>Fees must be clearly labeled on the quote or purchase order.</p>						
<p>Financing</p>	<p><b>Allowed:</b> If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.</p>						
<p>Machine Hours</p>	<p><b>Not Allowed:</b> Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.</p>						
<p>Manuals</p>	<p>An operator’s manual is included with the delivery of the equipment at no charge.</p>						
<p>Miscellaneous</p>	<p><b>Shipping charges</b> <b>Alaska (AK) and Hawaii (HI): Shipping charges apply.</b> For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.</p> <p><b>Continental US:</b> For all other deliveries within the continental US (excludes AK &amp; HI), the Sourcewell member will NOT be charged factory freight to the delivering dealer.</p>						
<p>Multiple Unit Discount</p>	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="354 1843 1109 1944"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%
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3-4	1%						
5-6	2%						

	<p>7-8 3%</p> <p>9 units or more 4%</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p>
Open Market by John Deere (listed in the price book)	<p><b>Allowed:</b> Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Open Market by Dealer (not listed in the price book)	<p><b>Allowed:</b> Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere &amp; Company Ag &amp; Turf CBD &amp; Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	Not Applicable. This is a Current Price contract.
Trade-In	<b>Allowed:</b> Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
C39	High Performance Utility Vehicles & Equipment	13%	Current Price
C40	Mid-Size Crossover Utility Vehicles & Equipment	13%	Current Price
C41	Full-Size Crossover Utility Vehicles & Equipment	13%	Current Price
C42	Traditional Utility Vehicles & Equipment	16%	Current Price
C47	HPX Utility Vehicles & Equipment	13%	Current Price
C48	Equipment for Utility Vehicles	13%	Current Price

## **Contract Updates**

February 27, 2019 – Changed LA Tire Fee from \$2 per tire to \$2.25 per tire.

February 18, 2019 – Updated fee descriptions for CA Tire Fee, LA Tire Fee and MS ATV Trauma Fee.

September 7, 2018 – Added state fees.